### STAFF SUMMARY

Date:

October 11, 2017

File #

A-616



TO:		FOR	₹:	FROM:
v	General		Vote	Dept.: Accounting
X	Manager	X	Vote	Author: Gerard J. Murphy
X	Board Members		Information	Subject:
				Proposed 2018 Operating Budget

PURPOSE: To review and request approval of the staff's proposed 2018 Operating Budget.

BACKGROUND: Attached is a copy of the Statement of Revenues and Expenses and a Statement of Detailed Operating Expenses for the 2018 Operating Budget.

The 2018 projected operating revenues continue to be based upon traffic carried from August, 2016 through July, 2017. The estimate for 2017 is based upon 7 months actual revenues and expenses and 5 months budgeted revenues and expenses along with updated expense adjustments. The estimate for 2017 is provided for comparison purposes.

OPERATING EXPENSES: The Authority's total operating expenses in 2018 are expected to be approximately \$97,840,000. The Authority's actual operating expenses in 2016 totaled approximately \$93,751,000. Total operating expenses for 2017 are expected to be approximately \$93,535,000. The projected cost of service for 2018 represents a 4.6% increase in total operating expenses versus the estimate for 2017. The most significant variances in projected cost are attributed primarily to the following cost categories:

EXPENSE DESCRIPTION	2016 ACTUAL	2017 ESTIMATE	2018 BUDGET	VARIANCE	% CHANGE
PAYROLL	\$33,195,293	\$34,030,661	\$35,502,648	\$1,471,987	4.3%
PENSION	7,772,039	7,972,726	7,993,141	20,415	0.3%
HEALTH & WELFARE	7,007,601	7,957,564	8,548,151	590,587	7.4%
PAYROLL TAXES	2,405,791	2,439,806	2,557,730	117,924	4.8%
DEPRECIATION	10,689,754	10,078,795	11,620,722	1,541,927	15.3%
VESSEL FUEL OIL	4,967,467	5,949,219	6,651,208	701,989	11.8%
MAINTENANCE - VESSELS (excluding labor)	9,291,097	6,293,203	7,873,700	1,580,497	25.1%
MAINTENANCE - TERMINALS (excluding labor)	2,727,672	2,389,934	1,056,750	(1,331,184)	-55.7%
TELEPHONES	812,957	1,058,597	994,990	(63,607)	-6.0%
CASUALTIES & INSURANCE	3,683,975	3,544,446	3,661,510	117,064	3.3%
OTHER	11,197,809	11,819,748	11,377,329	(442,419)	-3.7%
TOTAL	\$93,751,455	\$93,534,699	\$97,839,879	\$4,305,180	4.6%

Vessel operating expenses are expected to increase by \$1,464,000 or 6.7% in 2018. During 2018, it is expected that the Steamship Authority will use approximately 3,234,000 gallons of vessel fuel oil. Currently, we are expecting the delivered price of fuel, including hedging premiums, to range between \$2.0363 and \$2.1542 per gallon with an overall average of \$2.0776. The comparable crude oil price would range from between \$49.00 and \$51.00 per barrel. Fuel expense is expected to be approximately \$6,651,000 in 2018 or an 11.8% increase over the estimate for 2017. Approximately 90% of our expected fuel usage will be "covered" by our hedges for 2018.

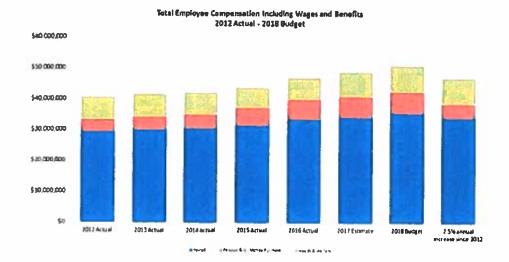
Depreciation expense is expected to increase by 15.3% with the addition of a full year of depreciation for the Temporary Woods Hole Terminal building and the General Administration building along with a partial year of the M/V Martha's Vineyard Mid-life Refurbishment and the new generators for the M/V Governor.

Overall, maintenance expense is expected to increase by \$442,000 or 2.8% in 2018. Vessel drydock expense is expected to increase by \$1,952,000 or 65.9% versus the estimate for 2017 as drydocks are scheduled for the M/V Sankaty, M/V Nantucket, M/V Katama, M/V Eagle, M/V Island Home, and the M/V Iyanough during 2018. Vessel engine repairs and parts expense is expected to increase by \$207,000 or 113.3% versus the estimate for 2017. Vessel overhaul expense is expected to decrease by \$585,000 or 19.5% in 2018. Terminal repairs are expected to decrease by \$236,000 or 13.4% and dolphin and dock repairs will decrease by \$1,126,000 or 71.2% versus 2017.

Casualties and insurance expense is expected to increase by \$117,000 or 3.3% and reflects the addition of the Temporary Woods Hole Terminal building and the General Administration building on the policies for a full year.

Employee compensation; including wages, pension, health and payroll taxes; is expected to increase by \$2,083,000 or 4.2%. Overall, payroll expense is anticipated to increase by \$1,472,000 or 4.3%. This increase reflects, in part, the expense of additional vessel operating days as a result of schedule changes as compared to 2017; additional customer service personnel during the summer season; and additional maintenance requirements as a result of repairs being performed in the summer season on a vessel. Health care expense is expected to increase by \$591,000 or 7.4% versus the current estimate for 2017 and continues to reflect contributions by employees towards their medical plans. Unemployment taxes are expected to decrease by 6.9% or \$48,000 in 2018 versus the 2017 cost. Pension expense is expected to increase by \$20,000 or 0.3% versus the expected 2017 costs.

The following graph illustrates the overall increase in compensation (including wages and benefits) received by the Authority's employees from 2012 through 2018 (as proposed). During this timeframe, overall wages have increased at less than 3.4% per year while contributions to the employees' pension plans and health care expenses have increased, on average by 5.9% per year.



OPERATING REVENUES: The projected operating revenues for 2018 are generally based on actual traffic statistics for the 12-month period ending July 31, 2017, with the exception of the M/V Iyanough, for which traffic statistics from June and July of 2016 were used. The Authority's traffic statistics over the past few years are as follows:

	2016 Actual	2017 Budget	2017 Estimate	2018 Budget
No. of Passengers carried	3,127,304	3,116,112	3,064,948	3,125,571
No. of Automobiles carried	482,699	479,275	481,232	471,064
No. of Trucks carried	182,099	179,055	183,253	186,297
No. of Cars Parked	190,026	191,294	185,874	184,725
No. of Trips	22,703	23,456	22,763	24,372
No. of Miles Traveled	337,560	354,672	338,986	360,240

The projected operating revenues of \$105,809,000 in 2018 represent an increase of \$2,729,000 or 2.6% versus the estimate for 2017. Automobile revenue is expected to increase by approximately \$515,000 or 1.7%; freight revenue is expected to increase by approximately \$568,000 or 2.1%; passenger revenue is expected to increase by \$1,429,000 or 4.5% while parking revenue is expected to increase by \$111,000 or 1.5% in 2018.

The Authority's Sinking Fund requirements for 2018 include estimated bond interest payments of \$1,449,200 on September 1, 2018, \$1,449,200 on March 1, 2019 and bond principal payment of \$7,145,000 due on March 1, 2019.

Based on our estimate of revenues and expenses for 2018, the Authority's net operating income next year is expected to be approximately \$7,205,000.

The projections for the 2018 cash transfers, based upon anticipated cash disbursements and receipts, indicate that \$10,043,400 will be transferred to the Sinking Fund; \$9,417,387 would be transferred to the Replacement Fund; and an additional \$106,850 would be transferred to the Bond Redemption Account. The transfer to the Bond Redemption fund would be as a result of the Reserve Fund exceeding the maximum allowable amount in that account, based upon outstanding bonds.

Attached is a statement of projected net operating income by route for 2018. Based on the cost allocation method, operating revenues and other non-service income would be split 56.7% from the Martha's Vineyard route and 43.3% from the Nantucket route. The allocation of the total cost of service would be split 59.6% to the Martha's Vineyard route and 40.4% to the Nantucket route.

Attached please also find an estimated 5-year projection on the Authority's operating expenses and the rate increases which would be needed to maintain the current operating margin of \$7,205,000. Estimated depreciation expense and bond interest and principal expense have been calculated based upon current schedules and anticipated additions, including the additional expense for the M/V Martha's Vineyard Mid-Life Refurbishment, the new administration building and the Woods Hole terminal reconstruction. Assumptions regarding payroll and related labor costs, fuel oil expense and other expenses indicate that without any traffic volume increases or additional sources of revenues or service levels changes, future average annual rate increases of 1.76% may be required in order to adequately fund the projected cost of services.

The Port Council at their October meeting voted to recommend that the 2018 Operating Budget be adopted as proposed.

**RECOMMENDATION:** It is recommended that the attached 2018 Operating Budget be adopted as proposed.

Gerard J. Murphy
Treasurer/Comptroller

APPROVED:

Robert B. Davis General Manager

Attachments

	2016	2017	2017	2018	2018 vs. 2017	ESTIMATE
	ACTUAL	BUDGET	ESTIMATE .	BUDGET	Inc(Dec)	% Inc(Dec)
OPERATING REVENUES:						
Automobile Revenue	30,181,713	30,580,158	30,303,192	30,818,422	616 220	4 70/
Freight Revenue	27.149.383	26,754,057	27,386,889	27,955,059	515,230	1.7%
Passenger Revenue	33,232,039	33,661,655	32,035,273	33,484,516	568,170 1,429,243	2.1%
Bicycle, Mail, Misc Voyage	1,460,448	1,442,006	1,465,166	1,492,025		4.5%
Revenue From Terminal Operations	3,911,077	3,977,050	3,968,952	3,999,875	26,859 30,923	1.8%
Parking Revenue	7,398,054	7,492,000	7,308,931	7,420,000	111,069	
Rent Revenue	563,425	497,240	611,143	659,000	47,857	1.5% 7.8%
TOTAL OPERATING REVENUES	103,896,139	104,404,166	103,079,546	105,808,897	2,729,351	2.6%
OPERATING EXPENSES						
Operation Of Vessels	20,881,303	22.416.860	01 850 410	22 242 422		
Operation Of Terminals	11,207,300	11,706,707	21,852,419	23,316,493	1,464,074	6.7%
Depreciation	10,689,754	10,164,413	11,852,379	12,120,295	267,916	2.3%
Maintenance Expense	18,880,255	16,915,291	10,078,794	11,620,722	1,541,928	15.3%
General Expense	21,979,504	23,703,326	15,719,327 23,689,548	18,161,445	442,118	2.8%
Casualties & Insurance	3,683,975	3,756,088		24,418,217	728,669	3.1%
Traffic Expense	3,166,465	3,117,821	3,544,446	3,661,510	117,064	3.3%
Rents	977,108	984,133	3,136,415	3,198,637	62,222	2.0%
Payroll Taxes (Social Security)	2,405,791	2,418,960	1,221,565 2,439,806	784,830	(436,735)	-35.8%
•				2,557,730	117,924	4.8%
TOTAL OPERATING EXPENSES	93,751,455	95,184,599	93,534,699	97,839,879	4,305,180	4.6%
NET REVENUE FROM OPERATING	10,144,684	9,219,567	9,544,847	7,969,018	(1,575,829)	-16.5%
OTHER INCOME						
Gain From Sale of Property	26,065	0	0	0	0	0.0%
Interest Income	35,321	38,000	45,392	47,000	1,608	3.5%
Special Purpose Fund Investments	239,537	62,100	293,954	397,750	103,796	35.3%
Release Premium LT Debt	1,027,808	923,976	978,764	1,097,208	118,444	12.1%
Grant Revenue	205,270	1,133,792	1,133,792	1,500,000	366,208	32.3%
Miscellaneous Income	144,963	0	0	0	0	0.0%
Misc Income - License Fees	1,382,656	1,305,000	1,477,813	1,560,000	82,187	5.6%
TOTAL OTHER INCOME	3,061,620	3,462,868	3,929,715	4,601,958	672,243	17.1%
OTHER EXPENSES						
Loss From Sale of Property	99,213	0	0	0	0	0.0%
Amortization Of Discount &	00,210	·	v		0	0.0%
Current Expense On Bonds	0	0	20,386	0	/20 3BE\	-100.0%
Uncollectible Accts	1,655	0	0	0	(20,386) 0	0.0%
Misc Income Charges	17,983	21,000	18,607	21,000	2,393	
Interest On Funded Debt	2,150,859	2,660,380	2,682,385	2,947,754	265,369	12.9% 9.9%
Interest On Unfunded Debt	0	0	0	0	0 0	0.0%
Interest On Pension Withdrawal	536,365	518,389	518,389	499,715	(18,674)	-3.6%
TOTAL OTHER EXPENSES	2,806,075	3,199,769	3,239,767	3,468,469	228,702	7.1%
NET INCOME (LOSS) FOR VEAR						
NET INCOME (LOSS) FOR YEAR	10,400,229	9,482,666	10,234,795	9,102,507	(1,132,288)	-11.1%
Less Income From						
Special Purpose Fund Investments	239,537	62,100	293,954	397,750	103,796	35.3%
Grant Revenue	205,270	1,133,792	1,133,792	1,500,000	366,208	32.3%
NET INCOME FROM OPERATIONS	9,955,422	8,286,774	8,807,049	7,204,757	(1,602,292)	-18.2%

<sup>\*</sup> ESTIMATE BASED ON 7 MONTHS ACTUAL PLUS 5 MONTHS BUDGET WITH UPDATED EXPENSE ADJUSTMENTS

### STATEMENT OF DETAILED OPERATING EXPENSES - PROPOSED 2018 OPERATING BUDGET VS. 2017 ADJUSTED ESTIMATE

	2016	2017	2017	2018	2018 vs. 2017	ESTIMATE
	ACTUAL	BUDGET	ESTIMATE .	BUDGET	Inc(Dec)	% Inc(Dec)
OPERATION OF VESSELS:						
Talephones	33,478	35,590	41,753	30.360	12 402	0.00
Wages- Crew	14,895,491	14,866,056	14,842,274	39,260	(2,493)	-6.0%
Fuel	4,967,467	6,528,220	5,949,220	15,648,495	806,221	5.4%
Lubricants	195,798	237,225	207,431	6,651,208	701,988	11.8%
Food Supplies	73,165	63,285	62,008	235,600	28,169	13.6%
Stores, Supplies & Equipment	411,546	355.889	353,634	76,495	14,487	23,4%
Other Vessel Expense	284,358	330,595	396,099	338,055 327,380	(15,579) (68,719)	-4.4% -17.3%
TOTAL OPERATION OF VESSELS	20,861,303	22,416,860	21,852,419	23,316,493	1,464,074	6.7%
ODERATION OF TERMINAL S.						
OPERATION OF TERMINALS: Telephones	122.524	452.005	440.055	400.000		
Agents,Clerks & Attendants	122,691	133,035	140,355	128,080	(12,275)	-8.7%
Stevedoring & Cargo Expense	3,747,513	3,852,040	3,926,258	4,091,935	165,677	4.2%
Light, Heat, Power & Water	2,955,354	3,041,740	3,129,838	3,152,846	23,008	0.7%
Stationery & Printing	468,804	527,749	510,118	457,840	(52,278)	-10.2%
Other Terminal Expenses & Parking Lots	52,730	60,000	48,513	68,775	20,262	41.8%
	3,860,208	4,092,143	4,097,297	4,220,819	123,522	3.0%
TOTAL OPERATION OF TERMINALS	11,207,300	11,706,707	11,852,379	12,120,295	267,916	2.3%
DEPRECIATION EXPENSE	10,689,754	10,164,413	10,078,794	11,620,722	1,541,928	15.3%
MAINTENANCE EXPENSE:						
Supervision	867,715	806,415	895,407	947,988	52,581	5.9%
Repairs- MV Martha's Vineyard	770,465	1,113,789	943,500	569,215	(374,285)	-39.7%
Repairs- MV Woods Hole	447,465	500,402	555,346	489,265	(66,081)	-11.9%
Repairs- MV Governor	1,623,908	634,755	1,262,468	407,884	(854,604)	-67.7%
Repairs- M/V Sankaty	3,074,887	512,196	503,990	1,474,708	970,718	192.6%
Repairs- MV Nantucket	982,636	814,394	676,973	1,889,053	1,212,080	179.0%
Repairs- MV Ketama	874,691	2,378,668	1,119,777	1,334,725	214,948	19.2%
Repairs- MV Eagle	1,802,827	1,379,516	1,189,233	1,707,086	517,853	43.5%
Repairs- M/V Gay Head	902,279	2,079,307	1,510,943	326,915	(1,184,028)	-78.4%
Repairs- M/V Island Home	720,192	1,149,942	834,888	1,894,519	1,059,631	126.9%
Repairs- M/V Iyanough	1,131,676	998,235	707,460	1,036,733	329,273	46.5%
Repairs- Bidgs. & Structures	3,113,690	2,345,871	2,916,978	1,584,799	(1,332,179)	-45.7%
Repairs- Office & Term Equip	1,360,316	1,222,221	1,371,689	1,363,214	(8,475)	-0.6%
Repairs- Vehicles	335,337	198,800	310,590	240,000	(70,590)	-22.7%
Miscellaneous Maintenance	672,171	783,780	920,085	895,361	(24,724)	-2.7%
TOTAL MAINTENANCE EXPENSE	18,880,255	16,916,291	15,719,327	16,161,445	442,118	2.8%
GENERAL EXPENSE:						
General Officers & Clerks	3,146,799	3,426,610	3,461,124	3,595,885	134,761	3.9%
General Office Supplies & Expenses	609,494	821,771	856,921	791,560	(65,341)	•7.6%
Legal Expenses	235,447	240,000	260,848	252,000	(8,848)	-3.4%
Pension & Relief	14,779,640	16,268,229	15,930,291	16,541,292	611,001	3.8%
Stationary & Printing	177,404	185,640	176,792	192,000	15,208	8.6%
Other Expenses	3,030,720	2,761,076	3,003,572	3,045,460	41,888	1.4%
TOTAL GENERAL EXPENSE	21,979,504	23,703,326	23,689,548	24,418,217	728,669	3.1%

### STATEMENT OF DETAILED OPERATING EXPENSES - PROPOSED 2018 OPERATING BUDGET vs. 2017 ADJUSTED ESTIMATE

	2016	2017	2017	2018	2018 vs. 2017	ESTIMATE
	ACTUAL	BUDGET	ESTIMATE .	BUDGET	Inc(Dec)	% Inc(Dec)
CASUALTIES & INSURANCE						
Hull Insurance & Losses	665,064	751,832	761,737	761,610	(127)	0.0%
Cargo Insurance,Loss & Damage	64,945	67,284	56,510	64,890	8,380	14.8%
Liability Insurance & Loss-Marine	1,251,962	1,309,092	1,308,910	1,309,380	470	0.0%
Liability Ins & Loss- Non-Marine	1,151,267	1,012,974	822,723	934,800	112,077	13.6%
Other Insurance	550,737	604,906	594,568	590,830	(3,736)	-0.6%
TOTAL CASUALTIES & INSURANCE	3,683,975	3,756,088	3,544,446	3,661,510	117,064	3.3%
TRAFFIC EXPENSE:						
Reservation Bureaus	1,488,479	1,555,998	1,504,730	1,552,917	48,187	3.2%
Advertising	1,338,667	1,288,000	1,311,071	1,323,470	12,399	0.9%
Other Traffic Expense	339,319	273,823	320,614	322,250	1,636	0.5%
TOTAL TRAFFIC EXPENSE	3,166,465	3,117,821	3,136,415	3,198,637	62,222	2.0%
OPERATING RENTS	277.407					
OPERATING HENTS	877,108	984,133	1,221,565	784,830	(436,735)	-35,8%
PAYROLL TAXES - SOCIAL SECURITY	2,405,791	2,418,960	2,439,806	2,557,730	117,924	4.8%
TOTAL OPERATING EXPENSES	93,751,455	95,184,599	93.534,699	97,839,879	4,305,180	4.6%

### SUPPLEMENTAL INFORMATION - PROPOSED 2018 OPERATING BUDGET vs. 2017 ADJUSTED ESTIMATE

	2016	2017	2017	2018	2018 vs. 2017	ESTIMATE
	ACTUAL	BUDGET	ESTIMATE .	BUDGET	Inc(Dec)	% Inc(Dec)
OTHER INCOME						
Miscellaneous Income						
Profit (Loss) from Sale of Property	(73,148)	0	o	0	0	0.0%
Other	144,963	0	0	0	0	0.0%
Reduction in Present Value of Receivable	0	0	0	0	0	0.0%
License Fees	1,382,656	1,305,000	1,477,813	1,560,000	82,187	5.6%
Total Miscellaneous Income	1,454,471	1,305,000	1,477,813	1,560,000	82,167	5.6%
GENERAL EXPENSE:						
Pension & Relief						
Pension Expense	6,547,356	6,706,967	6,720,720	6,755,419	34,699	0.5%
Health & Welfare Expense	8,772,144	10,278,673	9,910,871	10,638,422	725,551	7.3%
Health & Welfare Contribution	(1,764,543)	(2,016,617)	(1,953,310)	(2,088,271)	(134,961)	6.9%
Long Term Disability	529,182	510,025	551,824	585,519	33,695	6.1%
Unemployment Tax	695,501	789,181	700,186	652,203	(47,983)	-6.9%
Total Pension & Relief	14,779,640	16,268,229	15,930,291	16,541,292	611,001	3 8%
Other Expenses						
Credit Card Charges	2,005,762	1,967,500	1,992,958	2,043,000	50.042	2.5%
Outside Accounting	116.700	130,350	130,850	136,000	5.150	3 9%
Consultants	203,836	122,500	163,493	199,500	36,007	22 0%
Training & Safety	309,865	285,922	339,258	318,360	(20,898)	-6 2%
Other	394,557	254,804	377,013	348,600	(28,413)	-7.5%
Total Other Expenses	3,030,720	2,761,076	3,003,572	3,045,460	41,888	1.4%

INCOME STATEMENT - 2018 PROPOSED OPERATING BUDGET

		Jan	reb de	Mar	γŏ	May	9unf	ylut	Aug	Sept	8	Nov	Dec	Total
Waterline Op Revenues		3,877,627	3,460,057	4,312,572	7.127,915	10,185,751	12.541.960	16.374.817	16 772 21R	11645 120	A 408 045.	6 660 017	000 000 0	200 200
Waterline Op Expenses		7,162,198	6,412,059	9,106,415	B 205, 105	9,350,717	8,481,105	9,600,348	8,650,095	8,579,139	8,634,119	7,650,608	1.76,200.8	97,639,879
Net Inc From W/IL Op		(3,284.571)	(2.952,002)	(3.795,843)	(1.077.190)	835.034	4.060.855	7,774,469	8.122.123	3.065.990	(35 174)	(1 990 691)	(2 753 982)	7 050 018
Other Income													in an and	010,000
Profit Sale Prop	208000	0	٥	٥	0	c	c	c	c	c	c	•	•	•
Interest Income	204000	3,000	3.400	3,150	4.100	5,100	6.300	4.200	2.850	3,700	4200	1650	3350	44.000
Income From Funds	205000	30,750	38,600	33,200	43,700	45,100	42,000	45,250	17,100	20.050	25.250	26 800	20.00	307.760
Release of Premium on LT Debt	206000	91,434	91,434	91,434	91,434	91,434	91,434	91,434	91,434	91,434	91.434	91.634	91 434	1 097 208
Grant Revenue	212000	0	a	0	0	0	0	0	0	1,500,000	0	0	0	000 000 1
Misc Income	207000	0	0	0	0	0	0	٥	Q	•	0	0	0	
License income	\$07001	20.000	20,000	25,000	65,000	95,000	150,000	240,000	220,000	200,000	160,000	135,000	140,000	1,560,000
Total Other Inc		175,184	183,434	182,784	204,234	236,634	289,734	380,884	331,364	1,815,184	290,884	256,884	264,734	4,601,958
Fotal Income		(3.109.367)	(2 768 568)	(3.613.050)	(879 QKE)	1 071 659	4 280 680	0 000	100 000 0					
					1000-101	200110	- COC. OCC.	0,133,333	0,454.507	4,001,1/4	243,710	(1,733,807)	(2,489,248)	12,570,976
Misc Deduct From Income														
Uncollectible Accis	524000	0	0	0	٥	0	0	0	0	0	0	0	0	0
Misc Income Charges	527000	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	21.000
Loss Sale Property	525000	o	0	0	0	0	0	o	0	0	0	0	•	0
Form the Decues		1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	21,000
Amt Avait For Fixed Charges		(3.111.137)	(2.770,318)	(3.614,809)	(874,706)	1,069,918	4,348,839	8.153,603	8.451.757	4.879.424	243,960	(1,735,557)	(2,490,998)	12,549,976
Fixed Charges														
thi On Funded Detail	528000	272,034	245,708	244,159	236,283	244,159	236,283	244,159	244,159	244,199	248,206	240,199	248,206	2,947,754
int On Unfunded Debi	529003	0	0	0	0	0	0	0	0	0	٥	0	0	0
Int On Pension Withdrawal	529004	45.366	42,236	42,105	41,975	41,843	41,711	41.579	41,447	41,314	41,180	41,047	40,912	499.715
Amort Disc IT Debi	230000	0	0	0	0	0	0	0	0	0	0	٥	0	0
Total Firsd Charges	:	314,400	287,944	286.264	278,258	286,002	277,994	285,738	285,606	285,513	289,386	281,246	289,118	3,447,469
Net income		(3.425,537)	(3,058,262)	(3,901,073)	(1,152,964)	783.916	4,070,845	7,867,865	8,166,151	4.593.911	(45.426)	(2,016,803)	(2,780,116)	9,102,507
Reservation Of Income	0000	65.00	524			!								
Green Descent	245000	06/.06	36.600	33,200	43,700	45,100	42,000	45.250	17,100	20,050	25,250	26,800	29,950	397,750
	nocic	5	o i	0	0	0	0	0	0	1,500,000	0	0	0	1,500,000
Net thoome From Oper		(3,456,287)	(3,096,862)	(3.934.273)	(1,196,664)	738,816	4,028,845	7,822,615	8,149,051	3,073,861	(70,676)	(2,043,603)	(2.910.066)	7,204,757

Participation   Participatio															
2419.277 155 662.894 674.81 1487.020 2.588.844 3.133.577 2.531.679 2.583.22 3.583.957 2.244.75 2.580.777 2.543.679 2.543.679 2.244.75 2.580.777 2.543.679 2.543.75 2.216.894 14.04.65 2.216.899 2.244 17.744.43 2.000.249 2.549.277 2.549.277 2.549.277 2.549.279 2.549.277 2.549.277 2.549.279 2.549.27			Jan	Feb	Mar	Apr	May	Pund	July	Aug	Sept	8	Nov	Dec	Total
200001 994.217 12.246.976 2.246.977 12.00.000 1101.976 2.224.977 12.00.01 104.200 2.2246.977 12.00.000 1101.270 2.00.000	Freight Revenue Passenger Cars Other	301001	774,155	692,894	1,967,930	1,820,029	2,983,044	3,953,401	5.400,856	5.633,232	3.839,997 2.534,795	2,560,713	1,319,244	1,111,666	30,818,422
12,270   10,125   100,000   10,000	Total Freight Rev		2,419,376	2,246,976	2.842,121	4,370.600	5.821.981	7.086.928	8,332,534	B.443,532	6.374.792	4,779,704	3,188,568	2,866,149	58,773,481
10,000   355   354   403   6,444   18,354   25,970   48,422   6,694.35   5,684.35   3,714.095   2,786.50   1,319.414   1,754.217   1,754	Passenger Revenue Regular Parly Group	302001	949,321	629,579 10,923	1,024,669 3,904	2,030,888 20,758	3,037,236	3.845.786	5.618,916 75,635	5,562,794	3,573,689	2,647,777	1,907,914	1,743,790	32,831,359
304000 325 354 403 6 444 11509 25.970 48,422 67.396 22.396 22.405 30,400 27,475 64.25 30,400	Total Pass Rev		965,051	839,502	1,028,573	2,111,646	3.096.726	3.947,762	5.694,551	5 626.478	3.714.095	2,766,501	1,919.414	1754217	30.464 515
304,400         30,400         27,475         64,125         29,425         30,400         30,400         29,425         30,400         29,425         30,400         29,405         30,400         29,405         30,400         29,425         30,400         46,500         17,150         40,500         46,500           306001         22,200         21,200         21,200         21,200         21,200         21,200         22,425         30,400         29,425         30,400         29,425         30,400         29,425         30,400         46,500         36,000         36,000         36,000         36,000	Bkrycle	303000	325	354	403	6,444	18.394	25.970	48.432	67.958	29.367	12.415	2.066	67.0	000 010
306001   22,000   21,250   21,750   49,750   72,500   114,750   142,750   146,500   122,500   71,750   40,500   46,500   46,500   40,500	Mail	304000	30,400	27,475	64,125	29,425	34,850	30,900	30,400	30,400	29,425	30,400	29,425	30,400	397,625
306002 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Mésc Voyage Rev. Concessions	306001	22,000	23.250	27.750	49.750	72 500	114 750	149 750	146 500	600	7, 70	902.04		
342000 104.500 42.500 66.000 41.500 65.000 15.00.300 12.24.510 11.24.520 12.404.61 11.206.310 14.246.667 14.314.666 10.270,179 7.660.770 5.180.897 46.509 10.3775 10.374.69 10.3775 10.3776 10.3775 10	Mesc	306002	0	0	0	0	0	0	0	0	0	0	0	0	0 0
101,225 128,750 83,600 126,600 186,550 238,650 1,287,500 135,700 132,70 132,75 103,75 147,100 174,750 176,250 101,000 283,250 207,000 184,000 967,250 967,250 178,000 1775 147,100 174,750 176,250 101,000 283,600 1,076,300 1,282,650 2,404,350 1,334,450 967,250 36,000 37,000 81,500 33,000 33,500 36,000 37,000 81,500 33,700 81,500 81	Total Trans Ray -Line Service		3.437.152	3.137.557	3 962 972	8 569 065	0.044.451	11 206 210	14 340 ECT	0.20 4.00 4.00	02.0	000	200		
101,225 128,750 83,600 126,600 189,550 228,650 250,900 222,600 135,700 132,175 103,775 147,100 124,750 75,000 99,000 106,500 210,750 207,000 203,250 297,750 231,500 204,500 97,000 147,220 110,000 285,250 677,000 837,000 1,567,500 1,814,000 967,250 565,500 241,250 178,000 147,22					410,400	2000000	20,000	ULC,002,11	14.640,007	14,214,000	10,270,179	7,000.770	5,180,892	4.698,139	93,730,022
124,754         75,000         99,000         106,500         210,750         207,000         269,250         297,750         231,500         967,250         97,000         97,000         147,250           110,000         76,250         101,000         265,250         677,000         1,567,500         1,844,000         967,250         541,250         178,000           335,975         280,000         263,600         1,076,300         1,282,650         2,404,350         1,334,450         902,175         442,025         178,000           342000         42,500         66,000         41,500         65,000         53,000         36,500         36,000         37,000         81,500           3877,627         3,460,657         4,312,572         1,284,819         16,374,817         16,477,2218         11,645,129         8,589,917         5,551,989	Revenue From Term Operations Misc Op Rev		101,225	128,750	83,600	126,600	189,550	238,650	250,900	292.600	135,700	132,175	103,775	147,100	1,929,625
110,000 76,250 101,000 265,250 677,000 837,000 1,567,500 1,814,000 967,250 565,500 241,250 178,000 178,000 342,000 263,600 218,350 1,076,300 1,282,650 2,404,350 1,334,450 902,175 442,025 472,350 472,350 40,500 42,500 66,000 41,500 65,000 53,000 36,500 53,000 40,500 36,000 37,000 81,500 104,500 42,500 66,000 41,500 65,000 53,000 36,500 53,000 40,500 36,000 37,000 81,500 104,500 3,460,657 4,312,572 1,127,915 10,185,751 12,541,960 16,374,817 16,772,218 11,645,129 6,598,947 5,551,989	Canc. Penalty		124,750	75,000	000'66	106,500	210,750	207,000	269,250	297,750	231,500	204,500	97.000	147,250	2.070.250
335,975 280,000 283,600 518,350 1,076,300 1,282,650 2,404,350 1,334,450 902,175 442,025 472,350 472,350 40,500 40,500 40,500 40,500 65,000 53,000 53,000 36,500 36,000 37,000 81,500 104,500 42,500 66,000 41,500 65,000 53,000 36,500 53,000 40,500 36,000 37,000 81,500 3,500 35,000 53,000 53,000 104,507 3,460,657 4,312,572 7,127,915 10,185,751 12,541,960 16,374,817 16,772,218 11,645,129 8,598,945 5,659,917 5,251,989	Parking Rev		110,000	76,250	161,000	285.250	677.000	837,000	1,567,500	1,814,000	967,250	965,500	241,250	178,000	7,420,000
342000 104,500 42,500 66,000 41,500 65,000 53,000 38,500 53,000 40,500 36,000 37,000 81,500 104,500 42,500 66,000 41,500 65,000 53,000 36,500 53,000 65,000 81,500 81,500 38,700 37,000 81,500 38,700 81,500	Total Rev From Term Operations		335,975	280,000	283,600	518,350	1.076,300	1,282,650	2.087,650	2,404,350	1,334,450	902,175	442.025	472,350	11,419,875
164.500 42,500 66,000 41,500 65,000 53,000 36,500 53,000 40,500 36,000 37,000 81,500 31,500 31,000 81,500 31,500 81,500	Rent Revenue Other Rent Rev	342000	104,500	42,500	9900'99	41,500	65,000	53,000	38.500	53,000	40,500	36,000	37,000	81,500	659,000
3,877,627 3,460,057 4,312,572 7,127,915 10,185,751 12,541,960 16,374,817 16,772,218 11,645,129 8,598,945 5,659,917 5,251,989	Total Rent Rev		104.500	42,500	000'99	41,500	65.000	53,000	36.500	53,000	40.500	36.000	37.000	81.500	000 659
JETTACT SANDOST #JETS/12 (127.515 10.185.75) 12.541,980 16.374,817 16.772,218 11.845,129 8.598,945 5,659,917 5,251,989	Total Will Orecaling Bounding		1001100	1 1	CE-3 050 7										100
	I DRI VIA CAPRICINA PRIVILIDAS		3,017,027		4,312,572	616/21/	10,185,751	12,541,960	16.374,817	16,772,218	11,645,129	8,598.945	5,659,917	5.251,989	105,808,897

2017

WATERLINE OPERATING REVENUE

OPERATING EXPENSE - CONTD	2017	,											
Maintenance Expense	Jan	Feb	Mar	Apr	May	Jene	July	Aug	Sept	ő	Nov	Dec	Total
Supervision	60.085	71,422	85,506	77,073	78,862	78,207	80,330	79,531	78,596	80,321	79,062	78,993	947.988
Repairs- NAV Martha's Vineyard	41,662	46,060	7,866	7,915	85,672	24,438	26.029	12,940	148,339	102,932	14,117	51,245	\$69,215
Repairs- MV Woods Hote	16,659	2,297	3,618	68.990	287,869	22,480	21,101	17,160	9,760	4,365	7,296	27,670	489,265
Repairs- MV Governor	3,500	2,500	29,416	180,141	125,138	14,618	10,467	23,341	11,467	7,176	100	O	407,864
Repairs- MV Sankaty	17,308	5,704	17,511	720'6	13,564	10,162	4,330	8,170	575,810	604,551	185,232	23,289	1,474,708
Repairs- MV Nantucket	17,270	8,646	650,171	729,324	263,403	22,106	15.773	21,062	54,617	91,265	5,221	10.195	1,889,053
Repairs- MV Katama	9,875	13,465	24,307	28,372	534,624	426,071	177,551	82,951	13,712	7,274	10,393	6,130	1,334,725
Repairs MW Eagle	224,340	38,325	11,811	6,445	33,924	108,120	18.938	13,933	29,478	463,020	474,573	284,179	(,707,086
Repairs- MV Gay Head	12,048	4,108	8,674	7,397	8.389	4,851	11.356	138,715	47,730	15,976	61,426	6.245	328,915
Repairs- MV Island Homa	732,683	377.217	548,964	46,541	18,190	68.090	27,501	23,033	17,782	12,392	14,129	8,007	1,894,519
Repairs- MV Iyanough	26,324	269,622	579,283	26,863	10,059	9,559	20,368	22,031	16,569	14,746	10,291	11,018	1,036,733
Ranaire, Total Vaccate	039 103 1	440 FOL	100 100 1								:		
	20.100	/8/.944	1,667,621	1,111,065	1,380,822	710,495	333,414	363,336	925.264	1,323,697	782,778	427.978	11,130,063
Repairs-Bidgs & Struct	109,742	98.256	148,519	311,602	281,180	94,444	137.890	79,707	98,339	80,016	78.921	66,183	1,584,799
Repairs-Ott6 Term Equip	110,392	111 775	137,094	114,555	111,612	110,036	110,923	110,873	110,733	110,537	111,993	112,691	1,363,214
Repairs-Vehicles	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	240,000
Mage Maint	79,839	84.554	72,011	64 152	65,202	77,530	90,437	81,687	71,585	62,810	64,770	60,784	195,361
Total Mantenance Exp	1.501,727	1,173,951	2,344,751	1,698,447	1,937,678	1,090,712	772.994	735,134	1,304,517	1.677,381	1,157,524	766,629	16,161,445
Depreciation										;			
Copy Exp- Trans Prop	936,130	935,793	935,406	992,803	992,014	981,059	978,351	974,579	974,578	973,337	973,336	973,336	11,620,722
Prop	• •	0 0	9 8	- 0		00		0 0		00	00	00	00
Total Depreciation	936,130	935,793	935.406	992,603	892,014	981.059	978.351	974 579	974 57R	773 237	307.070	305 520	11 690 775
											2000		11.040,126

OPERATING EXPENSES		2017												
			i	=		:								
Transmission Connec		C C	Da-	Mar	Ą	Way	June	July	And	Sept	ō	Nov	Dec	Total
Line Service														
Supervision		0	0	0	0	0	٥	o	c	c	c	c	•	•
Tel & Tel	421003	3,410	3,250	3,260	3,260	3,260	3.260	3.255	3255	3 260	3.260	1244	3000	2000
Crew Wages- Deck		660,034	555,596	625,613	807,874	997.374	998,280	1,145,493	1.101.393	1 052 786	996 140	000 000	2,602	003/25
Crew Wages- Engine		280,320	243,014	267,920	316,421	387,137	413,686	427.569	416 183	295 44B	375 202	304 106	216.200	10,720,992
Crew Wages- Stewards		44,506	39,043	46,350	60,810	67,738	66,676	81,689	79,113	69,300	70.97	27.765	55 104	764.069
Fuel		345,216	284,772	369,974	576,068	653,296	676,018	717,491	721,077	629,519	629.746	514.151	503 R60	6651208
Lubricants & Water		15.650	4,075	20,550	30,175	20,275	32,850	8,575	20,050	17,975	26.700	22.525	15.200	235 600
Food Supplies		4.965	4,430	4,985	6,105	6,965	7,275	6,300	9,210	7.095	6.785	5.620	5.760	76.405
Stores, Supplies & Equip		27,830	12,955	16,915	28,870	24,245	43,965	26,965	32,450	23,355	060'61	40.820	40.695	339 055
Other Vessel Expense		26,990	21,630	20,325	23,765	30,550	46,435	30,555	32,395	29 005	23,740	17,600	24,190	327,380
Total Line Service	į	1,408,921	1,168,765	1,375,792	1.853.368	2.190.840	2 289 445	2 449 RG2	9614196	2 267 746	2 141 204	. 060 030	tree store .	200
Terminal Countings												a nationality	200,100,1	00101010
	.0000	,	•	1										
Supervision	441001	0	0	0	0	0	0	0	0	0	0	0	0	0
161 & 161	441002	10,885	10,880	10,920	10,930	016'01	10,170	10,875	10,645	10,750	10,260	10,310	10.545	128.080
Agents, Clerks & Att		312,035	282,150	306,985	319,407	361,374	364,621	378,498	378,803	361,203	358,040	329.558	339.261	4.091 935
Slevedoring & Cargo		204.167	189,816	200,942	226,578	284.874	334,270	339,411	338,992	268,372	264,610	238 980	241 834	3 152 B46
Light, Heat, Power, Water		51,375	39,545	26,535	35,545	27,490	43,315	26,940	26,645	37.875	54.300	39 735	48 540	457 840
Stationery & Printing		3,550	3,125	4,300	3,475	9.325	4,675	12,250	9,650	8.225	4.200	3.450	0.550	ACT 23
Op Of Highway Vehicles														7 (2)
Local Transfers		0	0	0	0	0	0	0	0	Q	•	-	-	•
Other Term Operations		237,423	203,126	238,505	236,661	450.861	440,548	544,380	561,595	420,604	327,712	285,531	273,681	4,220,819
Total Term Operations		819,435	729.642	768.187	832,596	1.144,834	1,197,591	1.312.354	1.326,330	1,127,029	1,019,122	907.564	916.611	12,120,295
Total Trans Expense		2.228,356	1,897,407	2.163,979	2.665.964	3,335,674	3,486,036	3.762.246	3.740.456	3.384.775	3 160 846	2 R7E ROS	9 714 944	26 426 700
											2.000	A.B. U.	4,714,600	33,430,100

OPERATING EXPENSE - CONTD		2017												
Traffic Expense		Jan	Feb	Mar	Apr	Мау	June	July	Aug	Sept	8	Nov	Dec	Total
Reservation Bureaus Outside Traffic Exp		121,818	105,456	113,659	135,114	142,630	142,350	151,147	145,402	143,614	124,367	110,294	116,866	1,552,917
Advertising	458000	23,500	28,500	B6.250	210,120	192,520	192,520	192,520	192,520	112.520	27.500	32.500	27 500	1 323 470
Other Traffic Expense	459000	21,294	24,695	22,446	22.101	45.678	51,832	29.676	28.810	32,002	13,739	13.875	16.102	322,250
Total Traffic Expense		166.612	158,651	222,355	367,335	381,028	386,702	373,343	366,732	268,136	165,606	161,669	160.468	3.198.637
General Expense							-							
General Off & Clerks		295,961	266,498	294,659	292,783	305.684	297,053	315,585	316,790	307,451	305,965	294.084	303.372	3 595 885
Gen Off Supplies & Exp	462003	000'6	10,250	9,250	9,725	9,725	9.250	10,750	10,250	13,725	10,250	10,250	10.075	122.500
Tet & Tel		55,665	55,140	55,115	55,115	55,115	55,565	56,390	56,790	56,540	57,265	55,815	54,565	060 699
Legal Expense		21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	252,000
Pension & Relial		1,181,718	1,081,072	1,250,535	1,235,416	1,426,916	1,292,787	1,356,395	1,471,629	1,332,868	1,414,572	1,366,607	2,130,777	16,541,292
Stationery & Printing		16,000	16.000	16,000	16,000	16,000	16,000	16.000	16,000	16,000	16,000	16,000	16,000	192,000
Other Expense		219,672	281,069	284,856	217,151	242,450	271.450	294.200	264,700	300,062	209,200	173,450	287,200	3,045,460
Total General Expense		1.799.016	1.731.029	1931.415	1 847 190	2078 800	1 023 106	2 070 220	2 167 160	2013 610	0.00 0 0			
Casualties & Insurance											70770017	DO2, 106,1	4,644,309	44.416.217
Supervision														
Baggage ins & Losses														
Hull Ins & Damage		63,445	63,445	63,445	63,445	63,445	63,445	63,490	63,490	63,490	63,490	63,490	63,490	761,610
Cargo Inst.Loss & Damage		5,395	5,395	5.395	5,395	5,395	5,395	5.420	5.420	5,420	5,420	5,420	5,420	64.890
Liab Ins- Marine		109,100	109,100	109,100	109,100	109,100	109,100	109,130	109,130	109,130	109,130	109,130	109,130	1,309,380
Liab Ins- Non Marine	476001	76.300	76,300	76,300	78.300	76,300	76.300	79.500	79.500	79.500	79,500	79.500	79,500	934,800
Other Insurance	477001	48,470	48,470	48,470	48,470	48.470	48,470	49.710	20.060	20,060	20.060	20.060	20,060	590,830
Total Cas & Insurance		302.710	302,710	302,710	302,710	302,710	302.710	307,250	307.600	307,600	307.600	307,600	307.600	3,661,510
Operating Rents														!
Charter Rents		0	0	0	0	0	0	0	0	0	0	0	•	•
Other Operating Rents		51.035	51,685	48,535	123,115	54,350	51,200	104.700	64,350	51,345	58.645	51,910	53 760	784,830
Total Oper Rents		51.035	51.685	48.535	123,115	54.350	51,200	104,700	64.350	51,345	58.845	51.910	53,760	784,830
David Tares	TOROUGH	170.613	100 031	450.054	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	000 000	,						i	
COLUMN STATES	Acces	210.07	160,633	159,654	187,541	270.373	219,581	231,144	284,085	220.542	256.252	184.558	206,945	2,557,730
Total Operating Expenses		7,162,196	6,412,059	9,106,415	8,205,105	9.350.717	8.481,105	8,600.348	8,650,095	8.579.139	8.634,119	7.650,608	8,005,971	97,839,879

## Woods Hole, Martha's Vineyard and Nantucket Steamship Authority Net Income From Operations - By Routes 2018 Proposed Budget

	Martha's Vineyard	Nantucket	Total
Statistical Data:			
Number of Trips	16,860	7,512	24,372
Number of Miles	134,880	225,360	360.240
Number of Passengers	2,466,028	659,543	3,125,571
Number of Automobiles	404,588	66,476	471,064
Number of Trucks	134,487	51,810	186,297
Revenues:			
Passengers	\$17,803,123	\$15,661,393	\$33,464,516
Freight	13,502,293	14,452,766	\$27,955,059
Automobile	20,586,706	10,231,716	\$30,818,422
Bicycle	121,709	92,191	\$213,900
Mail	246,130	151,495	\$397,625
Concession	574,086	306,414	\$880,500
Parking	5,648,000	1,772,000	\$7,420,000
Other	1,486,124	3,172,751	\$4,658,875
Total Revenues	\$59,968,171	\$45,840,726	\$105,808,897
Cost of Service:	56.7%	43.3%	100.0%
COST OF SETVICE.			
Vessels	\$28,338,881	\$21,606,548	\$49,945,429
Terminals	9,172,197	6,994,408	\$16,166,605
Maintenance	1,375,166	932,159	\$2,307,325
Parking Lots	4,174,674	1,196,335	\$5,371,009
Reservation Bureau - Mashpee	1,001,475	458,401	\$1,459,876
Reservation Bureau - M. Vineyard	174,641	0	\$174,641
Computer	2,686,593	609,840	\$3,296,433
Administration	13,461,870	9,125,160	\$22,587,030
Total Cost of Service	\$60,385,497	\$40,922,851	\$101,308,348
	59.6%	40.4%	100.0%
Income from Service	(\$417,326)	\$4,917,875	\$4,500,549
Other Non-Service Income (Net), including License Income	\$787,606	\$1,916,602	\$2,704,208
mount in the second second			
Net Income from Operations	\$370,280	\$6,834,477	\$7,204,757
	5.1%	94.9%	100.0%
Original 2017 Budget -			
Original 2017 Budget - Net income from Operations	<b>\$</b> 5,236,135	\$3 NEN 630	60 000 774
	40,200,133	\$3,050,639	\$8,286,774

### Method of Allocating Revenues By Route 2018 Proposed Budget

<u>Freight, Automobile, and Passenger Revenue</u>: Revenue allocated on basis of actual number of trucks, passengers and automobiles carried, by route, at applicable tariff rates. These revenue estimates, based on actual traffic carried, are used as a basis for allocating actual revenues.

	Revenue From Quarter		
	Monthly Traffic Report	Percentage	Revenue
Freight Revenue			
WH/MV	\$13,513,116.00	48.3%	\$13,502,293
NB/MV	0.00	0.0%	0
WH/NT	0.00	0.0%	0
HY/NT	14,441,943.00	51.7%	14,452,766
Total	\$27,955,059.00	100.0%	\$27,955,059
Automobile Revenue			
WH/MV	\$20,596,959.00	66.8%	\$20,586,706
NB/MV	0.00	0.0%	0
WH/NT	0.00	0.0%	0
HY/NT	10,221,463.00	33.2%	10,231,716
Total	\$30,818,422.00	100.0%	\$30,818,422
Passenger Revenue			
WH/MV	\$17,789,716.00	53.2%	\$17,803,123
NB/MV	0.00	0.0%	0
WH/NT	0.00	0.0%	0
HY/NT	15,674,800.00	46.8%	15,661,393
Total	\$33,464,516.00	100.0%	\$33,464,516

Bicycle Revenue: Revenue allocated on the basis of actual number of bicycles carried by route, at applicable tariff rates.

	Number of Bikes  Carried X Rates	Percentage	Revenue
WH/MV	\$89,340	56.9%	\$121,709
NB/MV	0	0.0%	0
WH/NT	0	0.0%	0
HY/NT	67,700	43.1%	92,191
Total	\$157,040	100.0%	\$213,900

Mail Revenue: Revenue allocated on basis of population, according to the 2010 census by the U. S. Census Bureau.

	Population (Estimated)	Percentage	Revenue
Martha's Vineyard	16,535	61.9%	\$246,130
Nantucket - HY/NT	10,172	38.1%	151,495
Total	26,707	100.0%	\$397,625

<u>Concessions</u>: Revenue allocated on the basis of actual number of passengers carried. (Nantucket and New Bedford passengers are multiplied by a factor of two to take Into consideration a longer sailing time.)

	Number of Passengers	Nant & NB Pass Counted Twice	Percentage	Revenue
WH/MV	2,466,028	2,466,028	65.2%	\$574,086
NB/MV	0	0	0.0%	0
WH/NT	0	0	0.0%	0
HY/NT	659,543	1,319,086	34.8%	306,414
Total	3,125,571	3,785,114	100.0%	\$880,500

Woods Hole Parking Revenue		
	Percentage	Revenue
WH/MV	100.0%	\$5,648,000
Total	100.0%	\$5,648,000
NB/MV	100.0%	\$0
Total	100.0%	\$0
Hyannis Parking Revenue		
	Percentage	Revenue
HY/NT	100.0%	\$1,751,500
Total	100.0%	\$1,751,500
Nantucket Parking Revenue		
	Percentage	Revenue
HY/NT	100.0%	\$20,500
Total	100.0%	\$20,500
Total Parking Revenue		\$7,420,000

Other Revenue: Revenue allocated proportionally on the basis of total direct revenue previously allocated.

	WH/MV	NB/MV	WH/NT	HY/NT	Total
Freight	\$13,502,293	\$0	\$0	\$14,452,766	\$27,955,059
Automobile	20,586,706	0	0	10,231,716	30,818,422
Passenger	17,803,123	0	0	15,661,393	33,464,516
Bicycle	121,709	0	0	92.191	213,900
Mail	246,130	0	0	151,495	397,625
Concessions	574,086	0	0	306.414	880,500
Parking	5,648,000	0	0	1,772,000	7,420,000
Total	\$58,482,047	\$0	\$0	\$42,667,975	\$101,150,022
	57.8%	0.0%	0.0%	42.2%	100.0%

### Other Revenue:

-	Revenue	Barge, Etc. Drive On/Off & Fishing Boat Chrgs	Other Revenue (Net)	Percentage	Allocation of Other Rev (Net)	Revenue
WH/MV		\$30,000		57.8%	\$1,456,124	\$1,486,124
NB/MV		\$0		0.0%	• •	0
WH/NT		\$0		0.0%	0	0
HY/NT		\$2,110,500		42.2%	1,062,251	3,172,751
Total	\$4,658,875	\$2,140,500	\$2,518,375.00	100.0%	\$2,518,375	\$4,658,875

Total Revenue \$105,808,897

### Cost Allocating System 2018 Proposed Budget

<u>Vessels</u>: Costs allocated on basis of actual operating hours (number of trips operated times the standard operating time for each route).

Vessels	Number of Trips	Operating Time Per Trip (Min.)	Total Operating Time (Hours)	Percentage	Cost
M/V Martha's Vineyard			Vivio (violity)	t oreeringe	Cost
WH/MV	3,528	75	4,410.0	100.0%	\$5,433,637
WH/NT	0,020	195	0.0	0.0%	\$5,433,63 <i>7</i> 0
HY/NT	Ō	165	0.0	0.0%	0
Total	3,528	•	4,410.0	100.0%	\$5,433,637
M/V Woods Hole					
WH/MV	2,338	75	2,922.5	EE 70/	60 407 407
WH/NT	0	195	2, <del>5</del> 22.5	55.7% 0.0%	\$3,487,167
HY/NT	846	165	2,326.5	44.3%	0 2,773,456
Total	3,184		5,249.0	100.0%	\$6,260,623
M/V Governor					
WH/MV	2,086	75	2,607.5	100.0%	\$2,411,416
WH/NT	0	195	0.0	0.0%	0
HY/NT	0	165	0.0	0.0%	ŏ
Total	2,086	·	2,607.5	100.0%	\$2,411,416
M/V Sankaty					
WH/MV	378	75	472.5	45.2%	\$1,198,830
WH/NT	0	195	0.0	0.0%	0
HY/NT	208	165	572.0	54.8%	1,453,449
Total	586	•	1,044.5	100.0%	\$2,652,279
M/V Nantucket					
WH/MV	2,502	75	3,127.5	65.2%	\$4,457,125
WH/NT	0	195	0.0	0.0%	0
HY/NT	606	165	1,666.5	34.8%	2,378,957
Total	3,108	-	4,794.0	100.0%	\$6,836,082
M/V Katama					
WH/MV	2,014	75	2,517.5	83.6%	\$3,004,641
NB/MV	0	120	0.0	0.0%	93,004,041
WH/NT	0	195	0.0	0.0%	ő
HY/NT	180	165	495.0	16.4%	589,427
Total	2,194	-	3,012.5	100.0%	\$3,594,068

Vessels	Number of Trips	Operating Time Per Trip (Min.)	Total Operating Time (Hours)	Percentage	Cost
M/V Eagle					
WH/MV	0	75	0.0	0.0%	\$0
WH/NT	0	195	0.0	0.0%	20
HY/NT	1,620	165	4,455.0	100.0%	6,559,588
Total	1,620	100	4,455.0	100.0%	\$6,559,588
M/V Gay Head					
WH/MV	0	75	0.0	0.0%	\$0
WH/NT	0	195	0.0	0.0%	0
HY/NT	1,498	165	4,119.5	100.0%	3,410,240
Total	1,498	•	4,119.5	100.0%	\$3,410,240
M/V Island Home					
WH/MV	4,014	75	5,017.5	100.0%	\$8,346,065
WH/NT	0	195	0.0	0.0%	\$0
HY/NT	0	165	0.0	0.0%	\$0
Total	4,014	•	5,017.5	100.0%	\$8,346,065
M/V Iyanough					
WH/MV	0	75	0.0	0.0%	\$0
WH/NT	0	195	0.0	0.0%	\$0
HY/NT	2,554	165	7,023.5	100.0%	\$4,441,431
Total	2,554	-	7,023.5	100.0%	\$4,441,431
					% of
Recap:				Cost	Cost
WH/MV	16,860	75 -	21,075.0	28,338,881	56.7%
NB/MV	0	120	0.0	0	0.0%
WH/NT	0	195	0.0	0	0.0%
HY/NT	7,512	165 _	20,658.0	21,606,548	43.3%
Total	24,372		41,733.0	49,945,429	100.0%

**Terminals:** All terminal costs allocated on the basis of actual number of trip arrivals and departures.

		Number of Arrivals	_	
Woods Hole	B	and Departures	Percentage	Total Cost
WH/MV	-	16,860	100.0%	\$4,235,589
WH/NT		0	0.0%	0
	Total	16,860	100.0%	\$4,235,589
Vineyard Ha	aven			
WH/MV			100.0%	\$3,152,660
	Total		100.0%	\$3,152,660
		-		40,102,000
Oak Bluffs WH/MV		2 702	100.004	<b>64 700 040</b>
NB/MV		2,702 0	100.0% 0.0%	\$1,783,948
	Total	2,702	100.0%	\$1,783,948
New Bedfor	a la companya di manana di man			
NB/MV	<u>u</u>		100.0%	do.
	Total	-	100.0%	\$0 \$0
<u>Nantucket</u>				
WH/NT		0	0.0%	\$0
HY/NT		7,512	100.0%	2,509,802
	Total	7,512	100.0%	\$2,509,802
<u>Hyannis (Ex</u>	cluded Hyannis Parking Lot)			
HY/NT			100.0%	\$4,484,606
	Total	**************************************	100.0%	\$4,484,606
Hyannis Pari	king Lot			
HY/NT	Tetal		100.0%	\$1,196,335
	Total	-	100.0%	\$1,196,335
Recap: WH/MV NB/MV				\$9,172,197
WH/NT				0
HY/NT				0 8 100 742
	Total			8,190,743 \$17,362,940
				#11,00E,070

### Mashpee Reservation Bureau: Costs allocated to each island based on total transactions.

	Reservations Booked	Reservations Modified	Reservations Cancelled	Total Transactions	Percentage	Total Cost
WH/MV	234,318	148,630	12,195	395,143	68.6%	\$1,001,475
HY/NT	118,497	48,324	14,256	181,077	31.4%	458,401
Total	352,815	196,954	26,451	576,220	100.0%	\$1,459,876

Martha's Vineyard Reservation Bureau	Percentage	Total Cost
WH/MV	100.0%	\$174,641
Total	100.0%	\$174,641

**Computer System**: Costs allocated using the aggregated base comprised of number of autos, trucks, and trips.

	Percentage	Total Cost
WH/MV	81.5%	\$2,686,593
NB/MV	0.0%	0
WH/NT HY/NT	0.0%	0
	18.5%	609,840
Total	100.0%	\$3,296,433

Woods Hole Parking Lot	Percentage	Total Cost
WH/MV	100.0%	\$4,174,674
Total	100.0%	\$4,174,674

### Maintenance and Administration: Costs allocated proportionally on the basis of total direct costs.

Allocation of Direct Costs	WH/MV	NB/MV	WH/NT	НУ/ИТ	Total
Vessels	\$28,338,881	\$0	\$0	\$21,606,548	\$49,945,429
Terminals	9,172,197	0	0	8,190,743	17,362,940
Parking Lot - Woods Hole	4,174,674	0	0	0	4,174,674
Reservation Bureau - Mashpee	1,001,475	0	Ō	458,401	1,459,876
Reservation Bureau - MV	174,641	0	0	0	174,641
Computer	2,686,593	0	0	609,840	3,296,433
Total Direct Costs	\$45,548,461	\$0	\$0	\$30,865,532	\$76,413,993
	59.6%	0.0%	0.0%	40.4%	100.0%

Maintenance	Percentage	Total Cost
WH/MV	59.6%	\$1,375,166
NB/MV	0.0%	0
WH/NT	0.0%	0
HY/NT	40.4%	932,159
Total	100.0%	\$2,307,325

Administration	Costs	Direct Charges	Other Costs (Net)	Percentage	Allocation of Other Costs (Net)	Total Cost
WH/MV		\$0		59.6%	\$13,461,870	\$13,461,870
NB/MV		0		0.0%	4.0,10.10.0	Ψ15,401,670 Ω
WH/NT		0		0.0%	_	0
HY/NT _		0	·	40.4%	9,125,160	9,125,160
Total	22,587,030	\$0	\$22,587,030	100.0%	22,587,030	\$22,587,030

### Administration - Direct Charges:

WH/MV	
Other	\$0
Traffic Study	0
Total WH/MV	\$0
HY/NT	
Other	\$0
MV lyanough	0
Total HY/NT	\$0
NB/MV	
New Bedford Terminal	\$0
Passenger Service Subsidy	0
Amortization of Goodwill	0
Total NB/MV	\$0

# COST OF SERVICE - RECOVERY ALLOCATION WORKSHEET

## ALLOCATION OF OPERATING REVENUES AND EXPENSES BY ROUTE

	57.6% 42.4% 100.0%	57.7% 42.3% 100.0%	31.8% 68.2% 100.0%	48.4% 51.6% 100.0%				
TOTAL	\$ 532,892,183 391,939,234 924,831,417	508,392,615 372,074,732 880,467,347	5,859,592 12,542,080 18,401,672	30,359,160 32,406,582 62,765,742				
2018 BUDGET (Proposed Drait)	\$ 59,968,171 45,840,726 105,808,897	60,385,497 40,922,851 101,308,348	787,606 1,916,602 2,704,208	370,280 6,834,477 7,204,757	VARIANCE 5,882,547 (5,882,547)	900'000'5	882,547	44,127
2017 ESTIMATE (8 mos. Actual + 4 mos. Budget)	\$ 59,224,658 43,253,968 102,478,626	53,899,543 40,171,663 94,071,206	740,414 1,864,699 2,605,113	6,065,529 4,947,004 11,012,533	ACTUAL PROJECTED TOTAL 30,359,160 32,406,582 62,765,742			
2009 - 2016 ACTUAL	\$ 413,699,354 302,844,540 716,543,894	\$ 394,107,575 290,980,218 685,087,793	4,331,572 8,760,779 13,092,351	23,923,351 20,625,101 44,548,452	TOTAL REQUIREMENT • 36,241,707 26,524,035 62,765,742			
OPERATING REVENUES	M. VINEYARD NANTUCKET TOTAL REVENUES	COST OF SERVICE M. VINEYARD NANTUCKET TOTAL COST OF SERVICE	NON-SERVICE INCOME (EXPENSE) - NËT M. VINEYARD NANTUCKET TOTAL NON-SERVICE INCOME (EXPENSE) - NET	NET OPERATING INCOME M. VINEYARD NANTUCKET TOTAL NET OPERATING INCOME	REQUIRED NET OPERATING INCOME  NET OPERATING INCOME  M. VINEYARD  NANTUCKET  REQUIRED TOTAL NET OPERATING INCOME	DEAD BAND CORRIDOR	EXCESS OVER CORRIDOR M. VINEYARD NANTUCKET	20 YEAR RECOVERY PERIOD (EXCESS PER YEAR) M. VINEYARD NANTUCKET

<sup>\*</sup> TOTAL REQUIREMENT EQUALS "TOTAL NET OPERATING INCOME" AT SAME PERCENTAGE AS "COST OF SERVICE"

Companies   Comp															
1,000,000   1,00	BUDGET			+											
1,000,000   1,00			Jan		War	Apr	May	Juna	Auth	And	Sent	6	Nov	and a	100
14. The state of t	Balance- 1st of Month		13,000,000		13,839,136	15,674,981	16,031,766	19,316,954	22,427,255	21.164.082	22.860 B50	21 481 748	П	16.021.060	000 000 51
1,1000,000   (6,715,00)   (6,515,00)   (6,517,00)   (6,	From Reserve Fund		-												20000
1,200,000   1,200,000   1,200,100   1,50	From Comm Of Mass			-			+								
1,1,22,124    3,61,190    3,720,642    0   0   0   0   0   0   0   0   0			13,000,000		13,839,136	15,674,991	16,031,766	19,316,954	22,427,255	21,164,082	22,860,850	21,481,748	16,668,545	16,071,060	13,000,000
1,428/62  8,186/64  1,18	ursements		6,227,154	! !	5,720,642	8,164,641	7,448,516	7,600,189	10,717,117	7,083,559	7.532,778	B.148.832	6,794,945	7,485.937	88.538,500
1,1,22,06  B.100,045  B.100,045  B.521,426   B.710,730  B.532,725   B.710,730  B.532,725   B.710,730  B.710,	Fund Translers		0	11	0	0	0	0	2,167,1761	4,088,342	4 719,837	4,078,568	0	0	19,460,787
11,728_255   569,091   7,556,487   6,271,456   19,316,695   27,167,092   12,699,659   12,491,746   16,666,545   16,071,699   14,797,057   14,797,0			6,772,846	$\perp$	8,118,494	7,510,340	8,583,250	11,716,765	9,542,962	9,992,181	10,608,235	9,254,348	9.873,600	8,585,123	(94,999,287)
Phase   12,2896,4100   13,524,696   16,031,766   16,031,769   17,0527,363   21,164,002   22,860,860   16,740,769   16,740,769   17,057,740   17,05	Side		11,428,253	5,659,091	7,556,487	8,521,426	10,733,704	10,710,490	11,621,120	12,868,669	10,673,513	7,414,197	6,197,460	5,711,934	109.296,344
Flux   S2,459,402   13,794,235   6,344,686   19,072,560   17,598,108   20,776,709   17,075,740   18,141,013   17,403,190   16,740,285   16,172,494   14,300,747   18,141,013   17,403,190   16,740,285   16,172,494   14,300,747   15,440,485   16,172,494   14,300,747   16,141,013   17,403,190   16,740,285   16,172,494   14,300,747   15,440,485   16,172,494   14,300,747   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,172,494   14,300,747   14,300,747   16,141,013   17,403,190   16,141,013   17,403,190   16,172,494   14,300,747   14,300,747   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190   16,141,013   17,403,190	nd of Month		18,201,099	13,839,136	15,674,981	16,031,766	19,316,954	22,427,255	21,164,082	22,860,850	21,481,748	16,668,545	16,071,060	14,297,057	14,297,057
3. Plus         52,459,400         13,794,225         16,34,586         17,508,108         20,776,709         20,260,019         17,015,740         18,141,013         17,403,180         16,740,285         16,172,494         14,300,747           Instit         2,898,400         0         2,2898,400         0			4,406,864	0	10	0	0	2,167,176	4,088,342	4.719,837	4,078.568	0	Q	Q	19,460,787
13,744,215   16,344,566   18,072,560   17,508,108   20,776,709   20,260,079   17,057,40   18,141,013   17,403,180   16,740,285   16,7		-   -													
Cocount   Case		52,459,403 )	13,794,235		19,072,560	17,508,108	20.776.709	20,260,079	17,075,740	18,141,013 i	17,403,180	16,740,285	16,172,494	14,300,747 .	
1,500   0   1,500   0   1,500   1   0   0   0   0   0   0   0   0	fars.														
1,145,000   0 1,500,464   0   0   0   0   0   0   0   0   0	Fund-Interest	2,898,400		1	0	0	0	0	-	0		c	¢		000 0
(106.850)         0	Fund - Principal	7,145,000		1,508,464	10	0	10	0	2,167,176	3,469,360 i	0	0	0	0	7,145,000
(106.850)          0	verd Fund	10,078,794		0	- 0	0	0	0	0	619,982	4,719,837	4.078,568	+0	0	9,417,387
Account         0         0         0         0         0         0         0         0         0         0         0         0         106,850           10         0         4,06,864         0         0         0         2,167,176         4,086,342         4,719,837         4,078,568         0         0         19	Fund	(106.654		0	0	0	0	0	+ 0	0	0	0	0	(106,850)	(106.850)
0 4/06,864 0 0 0 2,167,176 4,089,342 4,719,837 4,078,568 0 0 19	Semption Account		0	0	0	0	0	0	0	0	0	0	0	106,850	106,850
	Translars		0	4 406,864	0	0	0	0	2,167,176	4,088,342	4.719,837	4,078,568	0	0	19.460.787
				10 mm	-				-		- S				
						T				-					
						-							-		

Accounting bases   Salamatic	SCHEDULE A - CASH RECEIPTS		-	-											
The properties   The			Ush	Feb	Mar	Apr	May	Junei	July	Aug		150	Nov	Oec	
1   1   1   1   1   1   1   1   1   1	Agents, Pursers & Stewards	101	292,636	257,447	322.951	471,978	630.948	768.913	1,206,792	1,376,732		681,896	465,856	478.841	7.912
Control Procession   Control	Reservation Bureau	102	197,441	469,574	175,732	27,629	25,823	28,231	63,236	129,159	68,298	57,612.1	220,986	272,654	1,736,377
Control   Cont	Accounting Department				-	-									
11   12   10   10   10   10   10   10	Accounts Receivable	120	10,417,261	4,712,140	6.786.691	7,612,403	9.320.036	9.078.346	9 163 730	9 800 859	2 224 054	1 007 630 3	6 A40 A30	1 010 000	
1   1   1   1   1   1   1   1   1   1	Freight Revenue	103	0	0	0	0	o	0	0	Era'non's	,	1 69a'zca'c	5,016,276	4.070,272	89,155,337
105   30,700   27,715   40,725   27,750   27,7	Passenger Revenue	100	6.000	6,000	6,000	0000'9	9 000	0009	9 000 9	6,000	5000	0000	0000	0 000	0
106   107	Mad Revenue	105	30,400	27,475	64,125 i	29,425	34,850	30,900	30.400	30.400	20.425	000'S	20.000	0,000	72,000
10   18.9   10   18.9   10   18.9   10   18.9   10   18.9   10   18.9   10   18.9   10   18.9   10   19.5   10   19.5   10   19.5   10   19.5   10   19.5   10   19.5   10   19.5   10   19.5   10   19.5   10   19.5   10   19.5   10   19.5   10   19.5   10   19.5   19	Misc Voyage Revenue	106	46.500	22,000	23,250	27,750	49,750	72,500	114,750	142.750	146 500	122 500	73 750	40 500	397,623
11   11   12   12   13   13   14   14   15   15   15   15   15   15	Masc Operating Revenue	107	38.975	94,400	24,975	51,275	63,525	99,775	93,850	129,475	102 025	105 225	A7 026	45.226	000,300
11   10   0   0   0   0   0   0   0	Rent Revenue	108 1	91,500	104,500	42,500	000'99	41,500	65,000	53,000	38 500	23 000	40 500	26,000	23,000	000,000
Friedly Sections   110   0   0   0   0   0   0   0   0	Insurance Refunds	100	o	0	0	0	0	0	0	0	0	or 'n	200.00	20,20	003,000
The control of the	Lay-Up Refunds	1010	0	0	0	o	0	٥	-	0	c				2
Salatives  112 3000 5.000 14,000 15,000 6.500 74,000 15,00	Claims Receivable	111	0	0	0	0	0	10	0						
113   306 190   109 305   162 263   3 11 266   643 072   688 525   1130 794   647,729   407,729   407,729   525,000   53,000   55,000	Concessions	112	000.6	5,000	14,000	15,000 i	19 000	58 500	41 000	66 500 3	24 000 1	35 350	000	0 000	> 100
114   3,000   3,400   3,150   4,100   5,100   6,300   4,200   2,850   3,700   4,200   3,550	Parking Revenue	113	306,190	108,305	162.263 i	311,266	643.072	608.925	893.812	1.130.794	647 12B	440.076	246 400	24,230	238,000
15   14   15   15   15   15   15   15	frilenest Income	114	3,000	3,400	3,150 ;	4.100	5.1001	6 300	4 200	2,850	2 200	0,000	00000	285,500	5,10/,112
126   140,050   (10,1250)   (119,1250)   (19,1250)	Contra	115		-	-				200	200	3	4,cw }	3,050,0	OCE,E	47.000
124   10   10   10   10   10   10   10   1	Credit Card Fees	125	(140,750)	(201,250)	(119.250)	(156.500)	(191,000)	(208 onn)	1300 7451	(295 95A)	1910 9201	1960 0001	1995	4 4 6 4	0
116   0   0   0   0   0   0   0   0   0	Libense Fees	1261	140,000	20,000	50,000 1	92,000	65 000	95 000	150 000	240,000	200,000	106,2001	(005,200)	(DCZ,78)	(2.043,000)
Fired 11428.253 5,659.091 7,556.487 8,521.426 10,733,704 10,710.490 11,621,120 12,868.669 10,873,513 7,414,197 6,197,460 5,711,934 109.29	Other	1161	C	0	0	0	0	c	0	000	Con'ny	200,000	100,000	DOUGE.	1,560,000
cerus         124         0         0         0         0         0         0         0         1500,000         0	Merchandise	1221	-	-				,			>	0	0	0	0
On Fees         1723         1709         100         100         150         100         150         100         100         150         100         1	Grant Revenue	124	0	0	0	0	0	0			4 600 000		•		0
Fund    11,428,253   5,659,091   7,556,487   8,521,426   10,710,430   11,621,120   12,868,669   10,873,513   7,414,197   6,197,460   5,711,334   109,28     11,428,253   5,659,091   7,556,487   8,521,426   10,710,490   11,621,120   12,868,669   10,873,513   7,414,197   6,197,460   5,711,934   109,29     11,428,253   5,659,091   7,556,487   8,521,426   10,710,490   11,621,120   12,868,669   10,873,513   7,414,197   6,197,460   5,711,934   109,29	Embanation Fees	123	1001	100	100	100	100	200	001	100	001	905	200		000,000
Fund 117 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Sub-Total		11,428,253	5,659,091	7,556,487	8.521.426	10.733.704	16 716 490	11 621 120	10 948 850	10 873 513 1	7 414 107	007.007		3
Fund 118 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0										COOLOGO TO	200.500	77 1 10 10 10 10 10 10 10 10 10 10 10 10 1	0,137,400	958,117,6	109,290,344
117   0   0   0   0   0   0   0   0   0	Recollect	_			-					-					
118   0   0   0   0   0   0   0   0   0	Cap tmp Fund	117	0	ō	0	0	0	0	0	0	0			c	
11,428,253 5,659,091 7,556,487 8,521,426 10,733,704 10,710,490 11,621,120 (2,968,669 16,873,513 7,414,197 6,197,460 5,711,934	Replacement Fund	118	0	0	0	0	0	0	0	0	0	0	0		
11,428,223 5,659,091 7,556,487 8,521,426 10,733,704 10,710,490 11,621,120 (2,868,669 10,873,513 7,414,197 6,197,460 5,711,934	Mass DPW	121	10	10	0	0	0	0	0	0	0	0	G	0	
11,428,255 5,659,091 7,556,487 8,521,426 10,733,704 10,710,490 11,621,120 (2,868,669 10,873,513 7,414,197 6,197,460 5,711,934									i-    	~	-				
	Total Receipts		11,428,253	5,659,091	7,556,487	8.521,426	10,733,704 ;	10,710,490	11,621,120	12,868,669	10,873,513	7,414,197	6.197,460	5,711,934	109,296,344
				4			-	97		-					
				110			-		-						

		Jan	Feb	Mar,	Apr	May	June	Aut	Aug	Sept	130	Nov	Osc	1068
Payroll		2,897,230	2,250,036	2,252,183	3,274,951	2,973,122	3,041,970	3,999,320	3,111,645	3.062,675	3,529,710	2,608,994	3,068,079	36,069,915
Pensions & Religi	2	580,606	490,477	569.347	561.653	698 422	606 230	644 465	767 517	617 760	604 630	- V9 - V9 -	100	
Heath & Weltare	62	664.574	626 665	689 547	582 3AG	778 963	50E 175	740 744	200,000	100,100	200,200	200,727	1,185,290	7,993,141
Withdrawal Labiny	13	83,333	83,333	83,334	69,333	83 333	R3 334	83 233	A1 123	22,03	62,223	(95.41/	130.05/	8,573,415
Materials & Supples			-					200100	36.33	90,30	000,000	62,333	60,334	1,000.000
Commissary(A)	3	27,705	22,135	20,585	22.990	27.355	37,880	35.570	30 550	00 CA	72 ARM	000	479 7000	200
Maintenance(B)	4	23,965	22.620	19.355	21 270	23 225	27.300	27 0360	20,640	27 775	22,400	30,130	CC7'77	500,700
Fuet(C)	2	351,216	208,772	375,974	582 088	665.296	682 018	719 491	726,077	019 232	24,473	065,22	22,810	291,205
Unioms(D)	27	46,170	17,420	5,960	3.645	8.945	9000	52415	10 005	20,500	1,000	210,121	DOC. 10C	0,715,200
Tickets & Forms(F & G)	9	2,050	1,625	2,800	1,975	7,625	3,175	10.750	8,150	6.725	2,700	056	050,1	50.775
Maintenance - Direct														
M/V M. Vineyard	7	1,000	33,500	25,500	2,000	3,000	8.000	16 000	11 000	4 500	55,000	9 600	4 600	003 500
MAY Woods Hole	og	1.200	8,000	1,000	1,500	000'99	215,200	B,000	9000	1.200	3.500	1 200	1 200	317,000
MV Governor	6	٥	1,500	2,500	25,000	46,250	55.750	5,300	7.500	13 000	4.100	00, 5	8	160 200
MVV Sankaty	0.	5,000	12,000	4,000	14,200	3,000	6.500	3,000	0	0	531.400	523 350	000 62	1 181 450
NAV Nantucker	11	6.200	13,900	4,000	593,200	595,400	149,500	16,700	8,400	12.100	8.950	9 300	1 200	1 418 850
MV Katima	55	4,200	6,700	5,000	19.500	4.200	498,000	363,700	79,250	49.750	10,100	4.200	7.700	1 052 300
W/V Engle	92	168,400	95,250	0	7,500	0	9,500	12,000	8,400	8.500	7,000	433 500	413 500	1 161 540
MV Gay Head	25	1,200	9,700	2,200	7,200	3,700	6,700	2,200	5,200	48,700	20,700	1,700	5.700	114,900
Myv Flying Cloud	ŝ	٥	0	0	0	0	0	0	0	0	0	0	0	9
MVV Island Home	98	4,050	688,000	285,550	371,550	41,900	13,050	18,850	17,050	7,550	10,050	4.600	9.050	1.471.450
wow thancough	Pla	4.500	2,000	257,000	497,700	14,200	5.500	6,000	7,500	11,000	5,500	6.000	5.500	822,400
Bidgs & Smictures	12	46,200	62,500	114,200	181.500	286 850	93 000	75.200	20 600	64 100	44 000	10.500	25.250	1000
Ottice & Yern Equa	13	109.350	109,850	127,850	130,650	107,950	107.450	107.450	056 901	107 450	108 960	100 060	20,000	007,000
Miscellations	Σ	26,970	26.970	32,670	27,370	27,370	28,170	27,570	26.870	28,570	27,770	28,170	32,970	341,440
Seleptions & Telegraph	15	79,451	78,901	78.811	78.896	79,016	78.631	90.739	80.654	RD 329	A1 124	78 834	77 OCA	062 360
Gas & Electric	16	47,995	39,365	35,515	47,235	38.785	58,355	49.700	47,110	50 530	40.400	788 264	33.666	646 010
Water	11	17.275	12,200	\$.225	10,650	7,900	17,725	10,100	13,275	14.225	19 775	18.554	20,050	178.626
Fuel Oil - Heating	18	3,450	3,050	1,375	006'1	5.500	0	0	505	1,250	0	1.775	4 575	23 200
Office Supplies-State Prort	19	29,457	26,969	27,378	28,108	28,715	29,365	30,692	29,487	29,447	27,129	26.846	29.351	770 075
Operating Rents	8	148,635	45,085	41,935	116,515	50,165	87,525	90,515	70,165	42,160	49,660	45.310	47.160	834,830
Casualine	21	0	0	0	0	0	0	9	0	0	0	0	0	0
Poece Service	3 8	28,100	13,550	41,975	26.125	32,400	31,975	82,350	73,175	43.050	38,975	34,850	35,825	484,350
	57	9,70	10.225	11,300	11,300	13,100	18.550	20,475	32,000	21,300	15,350	14,150	12,425	189,875
	52	3,650	4.075	20 550	30,175	20,275	32,850	8,575	20,050	17,975	26.700	22.528	16,200	235,600
Acvantang	3 3	27,500	23,500	28,500	86,250	210,120	192,520	192,520	192.520	192,520	112,520	27.500	37,500	1,323,470
The state of the s														

SCHEDULE B CASH REQUIREMENTS (COHT.)	MT.)							1000						
Western the second seco		Cal	Feb	Mar	Apri	Мау	June	July	Aug	Sacu	5	Mose	2	
	1											B.Oat	5	200
INSTRUMENT	28	9009	16,450	¢	0	0	0	2.213.525	101.450	806 750	74.695	74 050	300 000	200000
	80	21.000	21,000	21,000	21,000	21,000	21,000	21,000	21.000	21 000	21,000	24 000	2000	3,010,625
Laundry	2	5,350	4.720	4,345	4,655	7,375	5.735	6.350	4 890	4 205	4 405	2000	20,000	000,565
Consulting Engineers	31	٥		1.200		0	0	-	Ö	0	TOP'S	000	CAN'C	02,420
Accounting - Outside	32	38,875	32,375	32,375	32,375	0						9 0	0	1,200
Bus/Lockers Settlement	33	\$4,200	54,650	50,850	42.550	1 900	126 55	84 500	204 400	200.000	0 000	9	9	
C.O.O. Payments	7	0	0	0	0	2	1	8	134,400	100.0CI	30,000	220,500	74,650	1,005,350
Ticket Refunds	35	905	3 850	2 550	2 750	2 450	-	> 000	o	ก	0	0	٥	0
Claims Receivable	35	0	C	2	000'5	PEL'S	000	2,900	4,750	2,500	4.950	2,800	2.800	33,350
Payed Taxes	37	251 6'B	172 128	223 262	260.634	0 444	Daniel Bar	ס	0	ō	0	0	0	0
Iscal Agent	38.	9099	9 500	202,211	900'00'	227,444	232,711	305,948	238,041	234,295	270,023	199,586	224,708	2,759,350
Bar Purchases	8	9000	000	00045	2,500	D	2,500	0	3,300	0	0	0	0	16,400
Indication Francese Park he	- R7	3,000	non's	14,000	15,000	19.000	28,500	41,000	96,500	34,000 -	35,250	16,500	24,250	338,000
District Description	0	0	0	٥	o	٥	o	0	0	0	0	0	0	0
LICOST HETTOVAL	43	3,200	5,565	4,685	3,235	4,125	7,430	9.060	15.120	7,990	3.675	A 675	A 448	70 705
Contra	4	٥	٥	0	0	0	0	0	0	0	e e		2	00,00
U STOCK-BROCHLINES	45	0	0	ô	0	0	0	0	0	9	- C	,		0 0
riterest On Notes	47	0	•	0	0	-0	0	0	o	, 0			9	0 0
ease Payments	1 69 1	0	0	0	0	0	0		0			o X		
mismest On Unitunded debi	95	0	0	0	0	0	0	0	ō	0			0	0
Merchandise	25	0	0	0	0	0	0	c	, 6		2 6		0	0
Embarkation Fees	S	235,787	0	0	124,607	0	0	330 233	6		ALS 205	> 0	0	ACRES AND A
Ascellaneous	1 41	154,457	147,574	228.721	119,721	217,530	175,905	162,925	135.440 ;	152.927	113.055	110 765	000000	1000 000
To a state of the			T.										130,000	1,600,040
I OUT Operating Desp		6.227,154	5,614,190	5,720,642	8,164,641	7,448,516	7,600,189	10,717,117	7,083,559	7,532,778	6,148,832	6,794,945	7,485,937	89,538,500
Recollect			-			-			-		- Alley	***		
Capital Imp Fund	42	0	0	0	0	- -	0	~ 0	- 6					
Replacement Fund	429	0	0	0	0	0	o	0	0	9	0 6	0	D	0
Mass DPW	53	0	0	0	0	0	0	0		9 0	0 0	0 0	0	0
	+			*		ubtu				>				o
Total Requirements		6,227,154	5.614,190	5,720,642	8,164,641	7,448,516	7,600,189	10,717,117	7,083,559	7,532,778	8,148,632	6,794,945	7,485,937	68,538,500
Providen For Translar O' Funds														
		Jan	495	Mar	104	200	1							
Management of the section of the sec				-		- American	Pinto	dan't	Sime of the second	280	Ser	MON	Oeci	Total
Sinking Fund-Interest	123101	0	2,698,400	0	0	0	0	0	0	0	0	O	0	ON BOR C
Strang Fund-Findpal	123101	0	1.508.464	0	0	0	0	2,167,176	3,469,360	0	0	0	0	7,145,000
Replacement Fund	124401	0	0	0	Q	0	0	0	618 082	A 719 R17	A DYB GER			
							-		-		000'000'	9	5	9.417,387
Reserve Fund	124201	0	0	0	0	0	0	0	0	0	0	0	(106,850)	(106,850)
Bond Redemption Account	123201	0	0	0	0	- 0	10	0			c		444	
									•			0	100,650	106,850

	Total	23,316,493	6,762,241	2,750,090	1,103,431	15,125,873	3,280,237	43,501,514		97,839,879	2018 BUDGET VS 2017	6 act/ 6 bud	5.4%	2.2%	0.7%	-3.0%	22.9%	1.8%	6.2%	7.5%
	Dec	1,797,624	715,550	153,109	61,296	680,135	167,268	4,410,980		8,005,962		-1								
	Nov	1,969,250	684,803	166,700	82,256	1,074,179	168,469	3,504,960		7,650,617	2018	BUDGET	23,316,493	8,762,241	2,750,090	1,103,431	15,125,673	3,280,237	43,501,514	97,839,879
	ŏ	2,141,724	761,950	194,436	100,146	1.578,406	172,406	3,673,201		8,622,269		1								11
	Sept	2.257,746	778,305	262,507	107,378	1,233,966	294,935	3,656,151		8.590,989	2017 EST Grith actual	a min buoget	22,120,669	B.572,492	2,731,468	1,138,133	12,303,019	3,221,436	40,967,486	91.054,703
	Aug	2,414,126	864,305	380,518	136,190	649,686	373,532	3,631,736		8,650,095		'								1 11
	Ąmŗ	2,449,892	B62,319	386,640	117,404	685,428	380,143	3,696,730		8,598,556	2016 BUDGET VS 2017 BUDGET	2000	4.0%	4.2%	2.3%	-15.4%	\$6 60 60 60 60 60 60 60 60 60 60 60 60 60	2.5%	5.8%	2.8%
	June	2,288,445	624,256	275,853	127,791	1,004,505	393,502	3,568,545		6.482.897		•								1 11
	Мау	2,190,640	750,168	318,909	101,780	1,829,529	387.828	3,749,977	100	9,329,031	2018 Bunger	10000	23,316,493	8,762,241	2,750,090	1,103,431	15,125,873	3.280,237	43.501,514	97.839,879
	Apr	1,853,368	648,825	215,287	72,012	1,626,656	374,135	3,431,134		8,223,417		•								1 1
	Mac	1,375,792	623,017	134,897	58,426	2,261,992	229,155	3,430,510	00000	8,113,789	2017 BUDGET		22,416,860	8,412,975	2,687,719	1,304,013	16,060,082	3.201,651	41,101,299	95,184,599
	Feb	1,168,765	572,496	129,135	57,372	1,079,748	165,451	3,232,155	6.406.123	0,440,122										1 11
	han	1,408,921	656,247	132,099	61,380	1,421,643	173,412	3,315,433	7 169 195	C.1.03.1.	ZD16 ACTUAL		21,093,785	8.225,680	2,459.064	1,142,961	17,997,681	3,269,119	39,562,963	93,751,453
STEAMSHIP AUTHORITY - 2018 BUDGET	DEPARTMENTS	VESSEL OPERATIONS	TEHMINAL OPERATIONS	WH PARKING LOT OPERATIONS	HY PARKING LOT OPERATIONS	ENGINEERING & MAINTENANCE	CUSTOMER SERVICES	ADMINISTRATION	TOTAL STEAMSHIP AUTHORITY			DEPARTMENTS	VESSEL OPERATIONS	TERMINAL OPERATIONS	WH PARKING LOT OPERATIONS	HY PARKING LOT OPERATIONS	ENGINEERING & MAINTENANCE	CUSTOMER SERVICES	ADMINISTRATION	TOTAL STEAMSHIP AUTHORITY

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	<b>8</b> 74	939,883 369,974	1,185,105	1,452,249	1,478,642	1.654,751	1.596,689	1,517,537	1,432,403	1,365,089	1,203,634 503,860	15,648,495
13,970	12,145	14,830	19,385	21,540	22,500	25,850	25,870	21,330	20.490	18.470	18.725	235.105
220	520	435	665	1,160	330	775	0	1,725	240	435	2.275	8,780
3,410	3,250	3,260	3.260	3,260	3,260	3,255	3,255	3,260	3,260	3,245	3,285	39.260
13,275	10,630	11,610	20,385	24,015	25,885	28,965	29.840	24,055	21,305	15,905	14,965	240,835
0	0	0	0	٥	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
15,650	4,075	20,550	30,175	20,275	32,850	8,575	20.050	17,975	26,700	22.525	16,200	235,600
2,000	2,000	2,000	0	0	0	0	0	0	0	0	0	15,000
0	0	0	0	0	0	0	0	0	0	0	0	0
14,215	750	2,085	7,815	1,275	18,385	4,010	10,040	2,090	1,055	22,775	19,040	100,535
4,330	3,910	4,405	4.515	5,375	5,670	4,460	4,735	4.070	3,820	4,735	5,010	55,235
0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
8,775	6,060	3,760	5,975	6,395	24,705	1,760	2,570	6,185	2,705	1,920	10,630	83,440
1,408,921	1,168,765	1,375,792	1,853,358	2,190,640	2,288,445	2,449,892	2,414,126	2,257,746	2,141,724	1,969,250	1,797,624	23,316,493
					8	2018 BUDGET		2017 EST.				SOIR BUIDGET
2016		2017		2018		VS 2017	9	6mth actual		201A	i	VS 2017
ACTUAL		BUDGET		BUDGET		BUDGET	9	6 mth budget		BUDGET		6 act 6 had
15.026,764	•	14,866,056	1	15,648,495		5.3%		14,991,261	l	15,648,495	I	4.4%
4,967,467		6,528,220		6,651,208		1.9%		5,949,220		6,651,208		11.8%
230,089		235,505		235,105		-0.2%		229,430		235,105		2.5%
89,981		9,600		8.780		-8.5%		8,205		8,780		7.0%
33,477		35,590		39,260		10.3%		41,753		39,260		-6.0%
232,921		246.595		240,635		2.3%		257,336		240,835		-6.4%
0		0		0		20.0		0		0		%0.0
0		0		0		0.0%		0		0		%0.0
195,799		237,225		235,600		-0.7%		207,431		235,600		13.6%
14,238		0		15,000		0.0%		52,934		15,000		-71.7%
0		0		0		\$0.0 \$0.0		0		0		9,00
105,373		102,851		103,535		0.7%		108,361		103,535		4.5%
45,793		49,618		55.235		11.3%		51,678		55,235		6.9%
0		Φ		0		0.0%		0		0		0.0%
0		0		0		0.0%		٥		0		0.0%
151,683	ı	105,600		83.440		·21.0%		223.060		83,440		-62.6%
21,093,785	U	22,416,860	1	23.316,493	1	40%		22,120,669		23,316,493	1 11	5.4%

OPERATIONS DEPARTMENT (TERMINALS)

2018 BUDGET													
PAYROLL	505,392	458,921	497,397	533,915	628,928	662,486	699,789	687,125	633,675	612.115	552.488	551.645	7.023.876
VESSEL FUEL OIL	0	0	0	0	0	0	P	0	0	0	0	0	0
A - STOCK	7,965	7,940	7,160	6,970	14,340	12,570	13,210	16,050	11,650	9,140	8,285	8,230	123,510
B - STOCK	909	835	803	99	640	5 <u>.</u>	1,335	45	750	110	875	190	6,425
TELEPHONE	10,885	10,880	10,920	10,930	10,910	10,170	10,875	10,645	10,750	10,260	10,310	10,545	128,080
GAS & ELECTRIC	30,650	24,795	19,935	22,995	14,090	25,590	16,840	13,045	22,400	34,525	19,735	13,915	259,515
WATER	17,275	11,700	5,225	10,650	7,900	17,725	10,100	13,275	14,225	19,775	18,225	30,050	176,125
FUEL OIL - TERMINALS	3,450	3,050	1,375	1.900	5,500	0	0	325	1,250	0	1,775	4,575	23,200
LUBEON	0	0	0	0	0	0	0	0	0	0	0	0	0
HENT	11,770	9,270	9,270	11,850	11,935	11,935	14,435	11,935	11,935	14,435	9,350	9,350	137,470
GASOLINE	350	52	220	300	200	300	225	75	75	75	200	75	2,450
UNIFORMS	705	3,010	260	930	8	21.855	1,695	12,505	1,700	0	5,180	19,915	580'099
LAUNDRY	140	165	0	2,610	110	230	180	220	175	135	110	96	4,185
RUBBISH REMOVAL	2,505	4,885	4,005	2.555	3,415	5,980	8,825	12,245	5,785	2,285	9,195	4.890	65,570
POLICE SERVICE	28,100	13,550	41,975	28,125	32,400	31,975	62,350	73,175	43,050	38,975	34,850	35,825	484,350
MISCELLANEOUS	36,460	23,450	23,810	15,035	19,770	23,290	22,460	13,640	20,885	20,120	15,225	26,255	260,400
TOTAL DEPARTMENT	656,247	572,496	623 017	648,825	750,168	824,256	882,319	864,305	778,305	761,950	684,803	715,550	8,762,241
						200	2018 BUDGET	2	2017 EST.			2	2018 BUDGET
	2016		2017		2018		VS 2017	9	6mth actual		2018		VS 2017
	ACTUAL		BUDGET		BUDGET		BUDGET	9	6 mth budget		BUDGET		6 act/6 bud
PAYROLL	6,499,005	l	6.685,757		7,023,876		5.1%		6.845.800		7.023.876	1	2.8%
VESSEL FUEL ON.	0		٥		0		0.0%		0		0		0.0%
A · STOCK	119,889		122,925		123,510		0.5%		124,690		123,510		* 7
B-STOCK	5,769		065'6		6,425		-33.0%		8,352		6,425		-23,1%
TELEPHONE	122,694		133,035		128,080		200		140,355		128,080		6.7%
GAS & ELECTRIC	234,496		246,465		258,515		4.9%		248,220		258,515		4.1%
WATER	204.240		247,584		176,125		-28.9%		236,228		176,125		-25.4%
FUEL OIL - TERMINALS	19,323		33,700		23,200		-31.2%		20,458		23,200		13.4%
LUBE OIL	0		0		0		90.0		0		0		0.0%
MENT	127,811		128,226		137,470		7.2%		135,445		137,470		1.5%
GASOLINE	1,565		4,200		2,450		12.7 7		3,160		2,450		-22.5%
UNIFORMS	65,163		53,628		68,085		27.0%		62,931		68,085		82%
CAUNDRY	1,569		1,650		4,185		153.6%		4,153		4,185		0.8%
RUBBISH REMOVAL	63,724		64,785		65.570		1.2%		64,418		65,570		1.8%
POLICE SERVICE	451,823		353,230		484,350		37.1%		369,267		484,350		31.2%
MISCELLANEOUS	308,609		328,200		260,400		-20.7%		308,815		260,400		-15.7%
TOTAL DEPARTMENT	6.225,680	. 1	8,412,975	.	8,762,241		42%		8,572,492	] []	B,762.241		2.2%

S DEPARTMENT (WH PARKING LOTS)
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OPERATION
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2016 BUDGET													
PAYROKL	116,299	104,980	113,352	125,192	198,629	239,223	295,000	278.603	226,462	166.041	136.940	123.844	2 124 465
RENT	2,100	4,000	2,100	74,100	4,000	2,100	53,100	34,000	2,100	7,100	4.000	7,100	195,800
GASOLINE	6,275	7,125	6,500	6.700	7,925	12,925	16,825	21.025	17.625	9 725	7 175	7.335	127 350
TELEPHONE	2.945	3,110	2,975	2,910	2,900	3,370	2,950	2,745	2,895	3.605	2.775	2.880	36.060
CNIFORMS	1,000	2,000	200	0	0	2,000	2,000	5,000	0	0	2.000	2.000	22 500
POUCE SERVICE	0	0	0	0	0	0	0	0	٥	0	0	0	0
MISCELLANEOUS	3,480	7,920	9.470	6,385	105.455	13,235	13,765	39,145	13,225	7,965	13,810	9,960	243,815
TOTAL DEPARTMENT	132,099	129,135	134,897	215,287	316,909	275,853	386.640	380,518	262,507	194,436	166,700	153,109	2,750,090
						Š			b d d				
	2016		2017		2018	S	18 BUDGE1 VS 2017		SOT/ EST.		2018	**	2018 BUDGET
	ACTUAL.		BUDGET		BUDGET		BUDGET	9	6 mth budget		BUDGET		6 act/6 herd
PAYROLL	1,819,723		2,031,229		2,124,565		4.6%	ļ	2.059,374	l	2,124,565	l	3.2%
DASO ME	207,401		240,075		195,600		-18.4%		206,603		195,800		-5.2%
TELEPHONE	40.727		35 150		757,350		4.6%		136,738		127,350		-6.9% -
SWECHNI	721 789		16.625		00,00		6.0.2 5.0.2		747.05		36,060		2.0%
POLICE SERVICE	0		0		000,33		35.57 0.09 1.00 1.00 1.00 1.00 1.00 1.00 1.00		26,082		22,500		-13.7%
MISCELLANEOUS	241.754		231.140		243 B15		8 3 1 1		264 493		1.000		6.00
TOTAL DEPARTMENT	2 450 054	***************************************	2007 700	1	510,000		20.0	į	26/,323	ı	243,815	i	-8.8% %
	5,438,004	1	2.667.719		2,750,090		2.3%	Į.	2,731,468	[	2,750,090		0.7%
OPERATIONS DEPARTMENT (HY PARKING LOTS)													
2018 BUDGET			,	:									
PATROLL	38.710	72,137	34,561	44,187	72,315	75,256	92.194	67,220	81,613	65,621	55,686	44,026	723,526
GASOLINE	27	275	1 250	1,300	200.12	20,500	20,500	21,500	21,500	21,500	21,500	21,500	258,000
TELEPHONE	410	415	415	415	4.5	430	415	39.0	9 6	7,550	3,775	2,025	24.075
UNIFORMS	0	0	0	0	0	2.175	0	2 895	2	2	2	37.6	0 000
POLICE SERVICE	0	0	0	0	0	0	0	0	٥	0		0	0
MISCELLANEOUS	685	3,245	200	4,610	5.575	26,105	2.870	16,285	3.475	10,125	690	10,605	85.170
TOTAL DEPARTMENT	61,380	57.372	58,426	72.012	101,780	127,791	117.404	136,190	107.378	100,148	82,256	81,296	1,103,431
						Ē	2018 BLIDGET	•	2017 661			8	
	2016		2017		90.00	1	100000					8	ZOTE BUDGE!
	ACTUAL		RUDGET		Pincet		10264	9 (	ornan actuar		RIOZ	•	VS 2017
PAYROLL	672,710		722.971	1	723 526	1	2000	9	711 270	1	2000E1	'I	5 acv 6 bud
RENT	340,968		428.520		258,000		%9'6E-		297.238		258 000		8/4 2/2011
GASOLINE	26,313		30,000		24,075		.19.8%		28,009		24 075		-14 0%
TELEPHONE	4,225		5,370		4,875		9.2%		5,299		4.875		8.0%
UNIFORMS	8.0.7		6,187		7,785		25.8%		7,138		7,785		9.1%
	0		0		0		%0.0 %0.0		0		0		0.0%
MACELLANEOUS	790'15		110,965		85,170	ı	-23.2%		89,170		85,170		4.5%
TOTAL DEPARTMENT	1,142,981		1,304,013		1,103,431	Į.	-15.4%	ı	1,138,133		1,103,431		-30%

MAINTENANCE & CONSTRUCTION DEPARTMENT

2018 BUDGET													
PAYROLL	368,423	325,778	476,022	468,086	513,559	392,435	342,508	358,966	412,396	434,136	390,209	337,265	4,819,783
A - STOCK	750	200	200	1,000	1,000	2,000	200	200	90%	200	200	200	8.750
B - STOCK	22,000	18,000	20,000	22,500	25,500	27,500	27,500	24,000	24,000	22.000	21,500	21,500	276.000
C-STOCK	000'9	4,000	6,000	000'9	12,000	6.000	2,000	4.000	6,000	6,000	2,000	4,000	64,000
DIRECT MAINT (VESSELS)	185,550	279,250	713,350	332,650	476,700	92,250	153,300	154,300	128,300	129,100	117,450	195,750	2,957,950
DAYDOCKS	000'589	307,500	826,000	445,000	491,000	359.500	0	٥	52B,000	B63,750	410,000	0	4.915.750
MISC MAINT	26,970	26,970	32,670	27,370	27,370	28,170	27,570	26,870	28,570	27,770	28,170	32.970	341,440
BLDGS & STRUCTURES-OTHER	28,200	19,500	71,200	138,500	157,850	21,000	57,200	11.500	36,100	23,000	23,200	15,500	602,750
DOLPHINS & DOCKS	43,000	43,000	43,000	129,000	72,000	18,000	16,000	18,000	18,000	18,000	18.000	18,000	456,000
OFFICE & TERM. EOUP - MISC.	20,600	21,300	39,300	22,100	19,400	18,900	16,900	18,400	18,900	20.400	20,400	19,900	258.700
DKRECT MAINT (VEHICLES)	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	240,000
GASOLINE	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000
CNIFORMS	2,500	1,500	200	700	200	5,000	2,000	200	250	200	10,000	200	26,250
LAUNDRY	052	250	220	520	250	250	250	520	250	250	250	250	3,000
GAS & ELECTRIC	7.500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	2,500	90.000
FURBISH	700	700	2,000	2,000	1,200	2,000	1,200	1,200	1,200	1,800	1,000	2.500	17.500
FUEL OIL	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
TOTAL DEPARTMENT	1.421.643	1,079,748	2,261,992	1,626,656	1.829,529	1,004,505	685,428	649,686	1,233,966	1,578,406	1,074,179	680,135	15,125,873
						2	2018 BUDGET	•••	2017 EST.			2	2018 BUDGET
	2016		4047		2000			•			:	2	1000000
	2010		(O)		20.0		VS 2017	•	6mth actual		2018		VS 2017
	ACTUAL	ŀ	BUDGET	-1	BUDGET	٦'	BUDGET	φ	6 mth budget	_,	BUDGET	•	6 act/6 bud
PAYHOLL	4,651,105		4,484,217		4.819,783		7.5%		4,583,212		4,819,783		5.2%
A - STOCK	4,431		6,000		8,750		45.8%		8,503		8,750		2.9%
B - STOCK	175,964		235,500		276,000		17.2%		267,910		276,000		3.0%
C - STOCK	53,114		72,000		64,000		-11 1%		127,894		64,000		-50.0%
DIRECT MAINT, (VESSELS)	4,343,504		4,994,900		2,957,950		-40.8%		3,378,712		2,957,950		-12.5%
DRYDOCKS	5.021,706		3,679,115		4,915.750		33.6%		2,289,326		4,915,750		114,8%
MISC MAINT	276,272		251,700		341,440		38.7		319,337		341,440		6.9%
BLOGS & STRUCTURES-OTHER	1,001,249		991,950		602,750		-39.2%		442,571		602,750		36.2%
DOLPHINS & DOCKS	1,726,424		675,500		456,000		-32.5%		142,366		456,000		220.3%
OFFICE & TERM. EQUIP - MISC.	373,016		262,200		258,700		-8.3%		332,446		258,700		-22.2%
DIRECT MAINT (VEHICLES)	201,265		196,800		240,000		22.0%		226,150		240,000		6.1%
GASOLINE	32,448		48,000		36,000		-25.0%		39,943		36,000		-9.5%
UNIFORMS	20,127		24,000		26,250		9.4%		24,859		26,250		5.6%
CAUNDRY	2,063		4.200		3,000		-28.6%		2,953		3,000		1.6%
GAS & ELECTRIC	770,78		84,000		90,000		7.1%		87,749		90,000		26%
RUBBICH	19,284		18,000		17,500		-2.8%		17,639		17.500		% <del>8</del> .0
FUEL OR	8,810		12,000	١	12,000		0.0%		12,449		12,000		-3,6%
TOTAL DEPARTMENT	17,997,881		16.060.082	1	15,125,873		.5.8%	! [	12,303,019		15,125,873		22.9%

CUSTOMER SERVICE DEPARTMENT

1,491,218	75.995	35,250	28.944	81 500	24.000	1,323,470	219,760	3.280.237	YOU DE BOOK	VC 2017	1000	6 acv 6 bud	33%	5.8%	28.6	20%	\$8 Q	16.2%	400	1.6%	1.8%
108,983	6,254	3,375	3.351	6.800	2.000	27 500	9006	167.268		•			1								
105,409	6,284	2,625	976	9 800	2.000	37,500	7,005	168.469		2018	200	BUCCE	1,491,218	75,995	35,250	28,944	91,600	24,000	1,323,470	219.760	3,280,237
120,678	6.394	2,200	1,129	6.600	2.000	27.500	5,505	172.406													
139,370	6.494	2,400	3,447	6,800	2,000	112,520	21,905	294,936	2017 EST	Smith Arrival		mun pagger	1,442,994	60,694	32,162	28,364	82,222	20,649	1,311,071	223,280	3,221,436
141,291	6,829	2,700	2,487	6.800	2,000	192,520	18,905	373.532			, ,	P									IA
144,872	6,854	2,500	4,692	6.800	2,000	192,520	19,905	380,143	NA BUDGET	VS 2017		120000	1.1%	0.2%	3.7%	-3.5%	-5.9%	-27.3%	2.8%	22.4%	2.5%
135,876	5,836	5,700	2,365	6.800	2,000	192,520	42,405	393,502	8												
141,922	6,416	8	2,715	6,800	2,000	192,520	35,405	387.828		2018	RINGER	10000	1,491,218	75.995	35,250	28.944	81,600	24,000	1,323,470	219,760	3,280,237
130,861	6,266	3,375	2,108	6.800	2,000	210,120	12,605	374,135				1									
107,621	6,126	3,475	1,378	6,800	2,000	66,250	15,505	229,155		2017	RIDGET		1,474,719	75,809	36,623	30,000	84,000	33,000	1,288,000	179,500	3,201,651
99,621	6,106	3,450	696	6.800	2,000	28,500	18,005	165,451				١									
114,514	6,136	3,400	3,457	6,800	2,000	23,500	13,605	173.412		2016	ACTRIAR		1,436,942	69,994	04,40	27,625	101,253	17,925	1,338,667	241,773	3,269,119
2018 BUDGET	TELEPHONE	GAS/ELECTRIC/WATER	OFFICE SUPPLIES	RENT	MISCELLANEOUS	ADVERTISING	OTHER TRAFFIC EXPENSE	TOTAL DEPARTMENT					יאויייייייייייייייייייייייייייייייייייי	(ELEPHONE	GASSELECTRICMATER	OFFICE SUPPLIES	HEN:	MISCELLANEOUS	ADVERTISMG	OTHER TRAFFIC EXPENSE	TOTAL DEPARTMENT

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	298,372 3,535,685	_							F.				7		_		4 410 980 43 501 514	The state of the s	ZUIB BUUGE!	VS 2017	6 act/ 6 bud	4.1%	200 M	41.8%	21.4%	-1.4%	18 K	7.2%	-77.8%	8.00 8.00	100	702%	260	4.6%	15.3%	2.5%	47.2%	6.2%
	_	1.368.607	_	55.815	24.500	15 500	73.050	10.260					184,558		'		3.504.960 4.4			2018	BUDGET	3,535,885	16,541,292	68,775	080.699	294,000	186,000	976,600	111,960	3,661,510	252,000	199,500	136,000	2,557,730	11,620,722	2,043,000	747,460	43,501,514
	300,965	1.414,572	4.200	57.265	24.500	15.500	73.050	9.010	307.600	21,000	15,400	0	256,252	973,337	162,250	38,300	3,673,201																					1 11
	302,451	1,332,868	8,225	56.540	24,500	15,500	73,050	9,010	307,600	21,000	15.400	0	220,542	974,578	219,250	75,637	3,656,151	2017 FCT		britin actual	6 mth budget	3,396,734	15,930,291	48,513	720,146	298,263	182,722	817,972	500,053	3,544,450	260,848	117,243	130,850	2,439,806	10,078,794	1,992,957	507,844	40,967,486
	311,790	1,471,629	9,650	56,790	24,500	15,500	73,050	10,115	307,600	21,000	16,900	0	284,085	974,579	225,250	29,300	3.831,738			a	9	]																
	310,585	1,356,395	12,250	56,390	24,500	15,500	73,050	8,865	307,250	21,000	16,900	0	231,144	978,351	199,750	84,800	3,696,730	POSS PRIDGET	100000	V2 201/	BUDGET	4.9%	37.1	14.6%	5.1%	2.9%	-16.7%	30.4%	8.4%	-2.5%	5.0%	62.9%	4.3%	5.7%	14.3%	3.8%	21.7%	5.8%
	292,053	1,292,787	4,675	55,565	24,500	15,500	73,050	6.865	302,710	21,000	16,900	0	219,581	981,059	208,000	52,300	3,568,545	100																				
	300,684	1,426,916	9,325	55,115	24,500	15,500	73,050	10,115	302,710	21,000	16,900	o	270,373	992,014	191,000	40,775	3,749,977		8706	60.00	BUDGET	3,535,885	16,541,292	68,775	080,080	294,000	186,000	876,600	111,960	3,661,510	252,000	199,500	136,000	2,557,730	11,620,722	2,043,000	747,460	43,501,514
	287,783	1,235,416	3,475	55,115	24,500	15,500	73,050	8,865	302,710	21,000	18,400	0	167,541	992,803	156,500	48,476	3,431,134			•	-																	
	589,659	1,250,535	4,300	55,115	24,500	15,500	73,050	8,865	302,710	21,000	18,100	0	159,264	935.406	119,250	153,256	3,430,510		2017	100	BUDGET	3,370,160	16,268,229	000'09	704,877	285,684	223,200	672,000	103,312	3,756,088	240,000	122,500	130,350	2,418,960	10,164,413	1,967,500	614,026	41,101,299
	261,498	1,081,072	3,125	55,140	24,500	15,500	73,050	10,115	302,710	21,000	16,900	0	160,833	935,793	201,250	69,669	3,232,155			•	"																	
	196,961	1,161,718	3,550	55,665	24,500	15,500	73,050	8,865	302,710	21,000	16,900	0	176,612	936,130	140,750	67,522	3,315,433		2016	200	ACTOAL	3.086,109	14,779,640	52,728	512,278	257,602	199,290	761,775	99,674	3,683,975	235,446	203,836	116,700	2,405,791	10,689,754	2,005,762	470,603	39,562,963
2018 BUDGET	יייייייייייייייייייייייייייייייייייייי	PENSION & RELIEF	TICKETS & FORMS	TELEPHONE	OFFICE SUPPLIES	COMPUTER HARDWARE	COMPUTER SOFTWARE	RENT - OTHER	INSURANCE	LEGAL	CONSULTING ENGINEERS	OUTSIDE ACCOUNTING	PAYROLL TAXES	DEPRECIATION	CHEDIT CARDS	MISCELLANEOUS	TOTAL DEPARTMENT					PAYROLL	PENSION & RELIEF	TICKETS & FORMS	TELEPHONE	OFFICE SUPPLIES	COMPUTER HARDWARE	COMPUTER SOFTWARE	RENT - OTHER	INSURANCE	LEGAL	CONSULTING ENGINEERS	OUTSIDE ACCOUNTING	PAYROLL TAXES	DEPHECIATION	CREDIT CARDS	MISCELLANEOUS	TOTAL DEPARTMENT

Part	State   Control   Contro	2016 BUDGET	JAN	FEB	MAG	APR	MAY	NOL	¥	AUG	SEP	DCT	NOV	DEC	TOTAL
S. SEGNATORY         0         194,446         165,559         15177         166,577         156,577         156,577         156,577         156,577         156,577         156,577         156,577         156,577         156,577         156,577         156,577         156,577         156,577         156,577         156,577         156,577         156,578         157,77         156,577         15	\$\times \text{Signature} Signature	MAN HADTLA SUNCYABO			[	A THE COURT OF THE PERSON NAMED IN	-					-			
THE STATE ST	Fig. Electric cipt	Manual States of the States of											Total or distance department	recently to be a many and a	Perform right in
SE DECKORPT         0         194744         445,539         153,777         156,577         65,697         65,6	State   Control   Contro	COST OF SERVICE					-								
STEPHINGE CEPT   0   0   19,746   16,526   13,730   15,726   15,727   15,	STATE   STAT	OPERATING COSTS					-	details at your	***	Ville-inny	- ulim, annual management of the friends				
STEPHINION PRINTER   0	STEENMINGS DEPT   0   0   0   0   0   0   0   0   0	CREW'S WAGES - DECK DEPT	0	0	134.746	145,250	122 282	161 777	442 635	010001	40.000	To want	Stangard Co. Land	Annual Control of the	
Section   Sect	STATESTICATION CONTINUE   STATESTICATION C	CREW'S WAGES - ENGINE DEPT	0	0	51 477	SE DEE	46 680	26.067	100,000	20.00	200,00	43,380	183,414	159,583	1,317,198
National Column	National Control Con	CAPA'S WAGES CTEWADONE BEST				200,000	0000	107'00	con'cc	33,74	EDC'C!	15,428	61,110	59,861	470,897
STATEST   Comparison   Compar	Name	Enter avoiding	7 1		12,17	20,199	17,116	19,387	20,368	19,724	6,022	8,435	24,185	21,615	174,230
NAMER    0   0   0   0   0   0   0   0   0	NAMER  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	FUEL EXPENSE	P	0	64,393	67,940	56,174	67,269	65,288	65,394	15,310	19,855	66.404	68.111	55.8 178
State & Color Puerty   3,000   1,125   1,155	ALTERNIST   ALTE	LUBRICANTS & WATER	0	0	0	2,925	0	3,250	0	0	0	7.150	•	4 675	40.000
A	A	FOOD SUPPLIES	0	0	1.125	1.165	970	1 165	1 200	1 200	200	020	3	0.00	10,000
Comparison   Com	Comparison   Com	STORES SUPPLIES & FOLIPMENT	3005	ZVZ	A near	5 200	200	311	200	000	C/7	3	3	1,200	9,815
Commonweigney   Commonweigne	Commonwealth   Comm	O'THE MESCALE CORNEC	Confo	3	4,360	06/6	4,975	8,070	2,100	5,930	1,835	1,805	7,590	8,380	57,525
Comparison   Com	Comparison   Com	CINEN VESSEL EATENSE	094,1	1,480	2,715	2,840	1.940	2,305	1,900	2,300	845	1,140	1,840	2,605	23.490
California   Cal	Comparison   Com	PENSIONS, HEALIN & WELL AME		•	99,528	105,580	090'98	78,679	81,940	91,479	40.096	11.789	101.757	109 2Kn	ANA 768
Comparison   Com	Committee   Comm	PAYROLL TAXES	-	· ·	13,330	15,003	16,006	15,261	15,533	18.920	4.499	5.407	121 127	18 708	120 704
1,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0	1.0   1.0	SUBTOTAL - OPERATING COST	4,605	2,185 ;	390,811	421,856	363,205	403,430	408,975	415,600	130,653	113,945	464.592	453.996	3.573.855
A   1,682   4,1682   4,606   7,916	Value   Valu		And Andrews and An	-						-					
A	Colore   C										ST CAN FINE				-
Mark	Name	MAINTENANCE	41,662	46,060	7,866	7,915	85,672	24,438	28.029	12.940	148.339	256 201	14 117	51 245	316 038
Colored   Colo	Colored   Colo	DEPRECIATION	38.267	38,267	38.267	99.344	99.344	90 744	244	00 244	DD 244	200 000		2000	200,213
The parameter   100,394   107,792   66,598   130,724   208,481   147,247   148,653   155,784   271,153   255,782   255,782	THE EXPENSE 100,394 107,792 65,598 130,724 208,481 147,247 148,453 155,784 271,153 255,786 138,541 174,069 1. CANBO CONTROL STAND CONTROL STAN	INSURANCE	23.465	23.465	23.465	23.485	27 465	22 466	20 480	007.000	200,000	200,000	33,344	\$ 7.55 2.55 2.55 2.55 2.55 2.55 2.55 2.55	1,000,657
EXPENSES   107,399   109,977   460,4499   552,589   571,686   550,677   557,829   551,364   401,816   328,701   601,533   628,067   548,001   601,000   60	Colored   Colo	CHARTER BENT	9		1	- Control	C2, 72	50,400	C3,400	C3,400	73,480	23,480	23,480	23,480	281,670
107,599   105,577   460,409   552,580   571,686   550,677   557,828   551,364   401,816   339,701   601,533   628,067   5,47	EXPENSES         107,399         109,977         460,409         522,590         571,686         550,677         557,829         551,354         401,616         339,701         600,533         628,067         557,829         551,354         401,616         339,701         601,533         628,067         547           BONDS NET         NOTES         0	Chiptoral Given evenier	200			5	O	0	0	0	0	0	0	0	0
EXPENSES         107,999         109,977         460,409         562,580         571,686         550,677         557,826         551,364         401,616         339,701         601,533         628,067         547           BONDOS NET         NOTES         0	EXPENSES   107,999   109,977   460,469   562,580   571,686   550,677   557,829   551,364   401,816   339,701   601,533   628,067   5,47     NOTES   NOTES   109,977   460,469   552,580   571,686   550,677   557,829   551,364   401,816   339,701   601,533   628,067   5,47     NOTES   NOTES   109,977   460,469   552,580   571,686   550,677   557,829   551,929   401,816   339,701   601,533   628,067   5,47     NAV   0	SORIOI AL - FIARU EAFENSE	103,394	107,792	965,598	130,724	208,481	147,247	148,853	135,764	271,163	225,756	138,941	174,069	1.659.782
MANA	BONDS. NET         BONDS. NET         557,826         551,364         401,816         339,701         601,533         628,067         5,47           HONDS. NET         NOTES         0	Carried Court of the Court of t			-										
NOTER EXPENSES   107,999   109,977   460,409   552,580   571,686   550,677   557,828   551,364   401,816   339,701   601,533   628,087   5,44   1,41   1,4	MOTES NET NOTES 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	IOIAL OPERALING EXPENSES	107,999	109,977	460,409	552,580	571,686	550,677	557,828	551,364	401,816	339.701	601,533	628,067	5,433,637
HOLING OTHER EXPENSES         0	NOTES	OTHER EXPENSES		- special street special	- marie	3									
OTHER EXPENSES 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	OUTES         0 <td>MATERIES On BOards are</td> <td></td> <td>-</td> <td></td> <td></td> <td>derive Arms many</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	MATERIES On BOards are		-			derive Arms many								
MAIN	Contract	IIVIENESI ON BONDS - MEI			3	•				•			•		Ö
DING OTHER EXPENSES         107,999   109,977         460,409         552,580         571,686         550,677         557,826         451,064         401,816         339,701         601,533         629,067         5,4           H/MV         0         0         392         420         350,677         557,826         551,364         401,816         339,701         601,533         629,067         5,4           H/MV         0	DING OTHER EXPENSES 107,999 109,977 460,409 522,580 571,686 550,677 557,826 551,364 401,816 339,701 601,533 628,067 5,42  H/MV 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	INIEDCOLOR MOLES	ò	0	C	ô	0	0	0	0	0	0	0	0	0
DING OTHER EXPENSES         107,999         109,977         460,409         552,580         571,686         550,677         557,828         551,364         401,816         339,701         601,533         629,707         5,42           H /MV         0	DINIGOTHER EXPENSES         107,999   109,977         460,409         552,580         571,686         550,677         557,828         551,364         401,816         339,701         601,533         628,067         5,47           H/MV         0 <td>SUBJUINE - OTHER EXPENSES</td> <td></td> <td></td> <td>•</td> <td>•</td> <td>•</td> <td></td> <td></td> <td></td> <td>•</td> <td></td> <td></td> <td></td> <td></td>	SUBJUINE - OTHER EXPENSES			•	•	•				•				
H/MV H/MV H/MV H/MV H/MV H/MV H/MV H/MV	H/MV 0 0 0 392 420 350,677 557,828 551,364 401,816 339,701 601,533 629,067 5,428	TOTAL COST INC. DAMES OF LEGISLAND	the state of the s	-		-			+	-	-				
H/MV	H / MV	TOTAL COST INCLUDING CITICA EXPENSES	666,701	109,977	460,409	552,580	571,686	550,677	557,828	551,364	401,816	339,701	601,533	628,067	5,433,637
H / MV	H / MV	STATISTICAL DATA:									The second secon				
0         0	0         0	No. Of Trips - WH / MV	C C C C C C C C C C C C C C C C C C C	6	302	VOV	960	900	720			-			
0         0	0         0	No. Of Trips - WH / NT	0	0 0	4	075	8	24	900	434	88	126	420	434	3,528
0         0	0         0         3,136         2,800         3,472         3,472         784         1,008         3,360         3,472           0         0         0         128         30         25         30         31         7         9         30         31           0         0         0         125         126         130         136         13         13         131         131           0         0         0         12,876         18,419         22,867         18,356         17,994         17,786         57,402         37,745         20,051         20,260	No Of Trine LIV / INT	0	0		>			2	3	0	0	0	0	0
0         0         3,136         2,800         3,472         3,472         784         1,006         3,360         3,472           0         0         0         22         30         25         30         31         7         9         30         31           0         0         0         125         126         130         120         131         131           0         0         0         15,876         18,419         22,867         16,356         17,786         57,402         37,745         20,051         20,260	U         0         3,136         2,800         3,472         3,472         784         1,006         3,360         3,472           0         0         29         30         25         30         31         7         9         30         31           0         0         125         126         130         17         9         131         131         131           0         0         15,876         18,419         22,867         18,356         17,786         57,402         37,745         20,051         20,051         20,280	Also Others		5	9	0	0	0	0	0	0	0	0	0	0
0         0         29         30         25         36         31         7         9         30         31           0         0         0         125         136         130         131         131         131           0         0         0         15,876         18,419         22,667         16,356         17,994         17,786         57,402         37,745         20,051         20,280	0         0         29         30         25         36         31         7         9         30         31           0         0         0         125         120         118         120         167         113         134         131           0         0         0         15,876         18,419         22,867         16,356         17,994         17,786         57,402         37,745         20,051         20,260	ratio of things		0	3,136	3,360	2,800	3,360	3,472	3,472	784	1,008	3,360	3.472	28 224
0 0 0 125 126 130 120 116 120 167 113 134 131 0 0 0 0 15.876 18,419 22,867 18,356 17,994 17,786 57,402 37,745 20,051 20,260	0 0 0 125 126 130 120 118 120 167 113 131 131 131 131 131 131 131 131 13	No. or Days Operating	0	0	53	ද	ĸ	30	31	31	7	ch	30	31	83
0 0 15.876 18.419 22.867 18.356 17,796 57,402 37,745 20,051 20,260	0 0 15.876 18.419 22.867 16.356 17,786 57,402 37,745 20,051 20,260	Operaling Cost Per Mile	0	0	125	126	130	120	138	120	167	113	138	131	127
		Total Oper Exp Per Day	0	0	15,876	18,419	22.867	18.356	17.994	17.788	57 AD2	77 745	20.051	20.260	
													100,000	20,2,02	776717
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				,		-	-	-							
						-					The state of the s	-		1	

Designation of the part   Designation of t	M/W WOODS HOLE						5	4	MU6	200	C	NO.	2	TOTAL
S. SECKODENT         131,164         162,465         57,400         61,284         17,585         166,069         17,154         18,174         16,134         16,134         17,240         61,734         17,156         17,156         17,156         17,156         17,156         17,156         17,156         17,156         17,156         17,157 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td>4</td><td></td><td></td><td></td></t<>							-				4			
STREMANDE   STRE	COST OF SERVICE							1						
S. DECK CIPPT         31/16 bit 1/24 bit 1/	OPERATING COSTS	edicile bestead shelps your views								and the same of the last	-	-	-	
S. SENGMENTERPORT SACTION 515752 55700 57054 55704 55070 5070 5010 5010 5010 5010 5010 501	CREW'S WAGES - DECK DEPT	131,184	116,841	123,495	124,031	81,284	117.563	126 089	121 594	171 124	135 564	161 240	45 770	0.00
VALEN   VALE	CREW'S WAGES - ENGINE DEPT	58,075	51,593	55,020	55,054	35,998	56.267	55 069	53 741	5.0 15.0	58 078	40 322	7 440	0000000
WATER   76,733   70,183   75,24   75	CREW'S WAGES - STEWARD'S DEPT	0	0	0	0	0	0	0	C		0	30,000	9	002,330
WATER   WATE	FUEL EXPENSE	76,733	70.183	76.642	67.412	43.257	91 413	118 822	110.016	110 410	01000	04.607	0000	
Company   Comp	LUBRICANTS & WATER	0	2,700	3.550	2.250	6 226	3 736	275	2001	10,413	010,001	04'00'	מאריה	362,232
	FOOD SUPPLIES	795	720	795	270	400	07,0	900	4,273	1,425	3,550	3,525	320	32,250
Company   Comp	STORES SUPPLIES & COMBASSIT	0000	2000	200	200	R	2	200	S	8//	200	745	08	8,320
Authority   Auth	OTHER WESSEL SYSTEMS	5,000	CCD'	008,1	2,660	2,535	3,870	1,975	2,445	1,910	1,735	3,190	2,245	29,060
1,11,12   1,13,14   1,13	OTHER VESSEL EAFENSE	4,070	5,410	3,520	3.485	4,605	3,195	3,455	3,165	3,255	3,165	3,700	1,875	42.900
State   12,748   12,748   12,748   12,174   11,840   11,854   12,175   14,840   14,354   12,175   14,840   14,354   12,175   14,840   14,354   14,755   14,840   14,755   14	PENSIONS, HEALING WELFARE	93,671	69,177	96,911	80,208	51,579	59,898	62,490	69,034	61,708	79.626	79.352	43.835	RE7 689
166.69   2.297   315.017   317.482   348.041   225.499   224.499   224.99   21.101   17.149   316.19   407.793   396.306   62.392   11.1622   11	PAYROLL TAXES	13,864	12,730	11,594	12,171	9,517	11,660	11,835	14,403	12,372	15.862	13.436	1.780	141 232
116.659   2.297   3,616   66,590   287,869   22,490   21,101   17,160   9,764   4,365   7,296   27,550     111.622   11.622   11.62	SUBTOTAL - OPERATING COST	381,277	351,017	373,482	348,041	235,490	348,361	381,205	388,468	386,192	407,793	399,308	62,392	4.083.024
1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,	SYSON STATES	-												
11,1629   12,287   3,1618   64,1049   21,107   17,169   1,3769   4,385   7,296   27,6769   27,	יוארת כאו בואמני							-			-			
The column   The	MAINTENANCE	16,659	2,297	3,618	066'89	287,869	22,460	21,101	17.160	9.760	4.365	7.296	27.670	489 285
Third   Thir	DEPRECIATION	111,622	111,622	111,822	111,822	111,822	111,822	111.822	111.822	111.822	111 822	111 822	111 822	1 241 964
FINED EMPENSE   157,346   142,394   144,306   279,677   428,556   163,167   161,003   157,882   150,462   145,067   147,984   163,772   161,003   157,882   150,462   145,067   147,984   163,772   161,003   157,882   150,462   150,462   145,067   147,984   163,772   161,003   157,782   151,528   543,009   546,530   536,654   552,866   547,304   256,764   17,1787   257,718   664,046   511,528   543,009   546,330   536,654   552,866   547,304   256,764   17,1787	INSURANCE	28,865	28,865	28,865	28,865	28,865	28,865	28,880	28.880	28.880	28.680	28.880	28 890	248 470
EXPENSES         157,346         142,306         109,677         428,556         163,167         161,803         157,882         150,462         145,067         147,986         147,936         <		0	0	0	0	o	0	0	-	0		and a	00000	2000
EXPENSES         SSB 623         494,001         517,787         557,718         664,046         511,528         543,008         536,630         536,634         552,667         547,304         260,764           IONDS NIET         0         <	SUBTOTAL - FIXED EXPENSE	157,346	142,984	144.305	209.677	428 556	163 167	161 803	157 RE2	160 463	100 007	0 000	0 000	0
EXPENSES         538,623         494,001         517,787         557,718         664,046         511,528         546,330         536,654         552,860         547,304         250,764           FONDS-NET         0 <td>reframment ductors</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>100</td> <td>3</td> <td>200,101</td> <td>201,405</td> <td>/00°C*!</td> <td>147,338</td> <td>272, bdv</td> <td>2,177,599</td>	reframment ductors						100	3	200,101	201,405	/00°C*!	147,338	272, bdv	2,177,599
OWNOS-NIET         0	TOTAL OPERATING EXPENSES	538,623	494,001	517,787	557,718	664,046	511,528	543,008	546,330	536,654	552,860	547,304	250,764	6,260,623
KONDS - NET         0 <th< td=""><td>OTHER EXPENSES</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></th<>	OTHER EXPENSES													
COTIER EXPENSES         0	INTEREST ON BONDS - NET	0	0	0	0	o	c	9						
OTHER EXPENSES         538,623         494,001         517,787         553,778         664,046         511,528         543,009         546,330         536,884         552,860         547,304         250,764         6,22           DING OTHER EXPENSES         538,623         494,001         517,787         553,718         664,046         511,528         543,009         546,330         536,860         547,304         250,764         6,22           H/MY         0<	INTEREST ON NOTES	0	0	0	0	o			0	> 0		0	0	9
DING OTHER EXPENSES 538.623 494,001 517,787 557,718 664,046 511,528 543,008 546,330 536,654 552,660 547,304 250,754 6,286	SUBTOTAL - OTHER EXPENSES	0	0	0	0	0	0	0	٥	0	5		0	4
DING OTHER EXPENSES         539,623         494,001         517,787         557,718         664,046         511,528         543,008         546,330         536,864         552,860         547,304         250,764         6,20           IVAT         0			-	1					5	Š		0	•	٥
	TOTAL COST INCLUDING OTHER EXPENSES	538,623	494,001	517,787	S57,718	664,046	511,528	543,008	546,330	536,854	552,860	547,304	250,764	6,260,623
410         376         412         369         236         234         0         <	STATISTICAL DATA:			1					-		+	-		
0         0	No. Of Trips - WH / MV	410	376	412	368	238	234	0	0	6	112	188	9	2 2 20
0         0         0         0         0         0         772         186         186         180         132         76         14           3,280         3,280         5,580         5,580         5,580         6,485         3,784         420         44           31         28         31         30         31         30         31         29         3           116         117         113         118         1/24         66         68         70         72         84         106         196           17,375         17,643         16,703         18,591         34,950         17,051         17,624         17,838         17,834         18,873         83,588         19	No. Of Trips - WH / NT	0	0	0	0	0	0	0	0	0	0	Ç		2
3,280 3,008 3,296 2,944 1,904 4,032 5,580 5,580 4,856 3,784 420 44  31 28 31 30 19 30 31 31 30 29 3  116 117 113 118 124 66 68 70 72 84 106 196  17,375 17,843 16,703 18,591 34,950 17,051 17,516 17,624 17,888 17,834 18,873 83,588 19	No. Of Trips - HY / NT	0	0	0	0	0	22	186	186	180	132	26	7	BAR
31 28 31 30 19 30 31 31 30 31 29 3 3	No. Of Miles	3,260	3,008	3,296	2,944	1,904	4,032	5,580	5.580	5.400	4.856	3.784	420	44 084
116 117 113 118 124 66 68 70 72 84 106 196 196 1735 17,375 17,543 16,703 18,591 34,950 17,051 17,516 17,624 17,888 17,834 18,873 83,589 19,3	No. of Days Operating	31	28	31	30	61	98	31	33	8	3	8		324
17,375 17,643 16,703 18,591 34,950 17,051 17,516 17,624 17,888 17,834 18,873 83,588 19,3	Operating Cost Per Mile	118	117	113	116	124	99	68	70	72	25	106	198	5 5
	Total Oper Exp Per Day	17,375	17,643	16,703	18.591	34,950	17,061	17,516	17,624	17,888	17,834	18,873	83,588	19.323
											•			

	100	200	HWH	AMA	MAY	SUN	<b>Ju</b>	AUG	95.0	0001	NON	DEC	TOTAL
MV GOVERNOR											The state of the s	dispersional designation below and	
COST OF SERVICE					4,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-							
OPERATING COSTS	All the set histories we make me a management of the set of the se						-	-					
CREW'S WAGES - DECK DEPT	0	0	0	0	78,599	103,720	111,142	107.377	113.896	R6.77.1	0	0	Sus ens
CREW'S WAGES - ENGINE DEPT	0	0	0	0	39,427	56,109	54,905	53,577	55.997	42.743	0	0	202 76B
CREW'S WAGES - STEWARD'S DEPT	0	0	0	0	0	0	0	0	0	o	C		S STATE OF THE STA
FUEL EXPENSE	0	0	0	0	34,824	49,573	47,760	47.838	45.612	33.185			DKB 707
LUBRICANTS & WATER	o	0	0	11,800	0	2,650	0	2.625	0		0		17.075
FOOD SUPPLIES	0	0	0	0	455	850	675	675	650	480	c	,	2626
STORES, SUPPLIES & EQUIPMENT	1,010	101	x	740	1,100	1.955	1,100	1 550	1 140	AU3	1 670	900 1	2000
OTHER VESSEL EXPENSE	5,725	5,445	5.470	715	4.015	5.710	5 ARD	S. R.R.S.	0203	4 470	0.00	2000	27.120
PENSIONS, HEALTH & WELFARE	0	0	0	C	29.509	45 7B2	57 78¢	300,00	000 000	0/8/99	2	069':	USI,16
PAYROLL TAXES	The state is described bounds on agency agency of the state of the sta				9.571	10.718	10.841	010.01	11 250	20,420	0	2).B8Z	334,306
SUBTOTAL - OPERATING COST	6.735	5.455	S 505	11.255	107 570	208 AGE	200 000	019/01	000,11	DCC,U1			P65,254
				Down of the last	2000	200,400	290,007	500,002	290,912	244,234	2,290	9,062	1,647,573
FIXED EXPENSE	+							The state of the s					The state of the s
MAINTENANCE	3,500	2,500	29,416	180,141	125,138	14.618	10.467	23.341	11.467	7176	100		AN7 08A
DEPRECIATION	19,549	19,549	19,549	19,549	19.549	23.082	23.082	22 DR2	27 082	CRAPS	92,009	Can no	100,000
INSURANCE	8,050	8.050	8,050	8,050	8.050	8.050	8.080	9 060	B DGO	B 060	A 060	9 000	010,010
CHARTER RENT	0	0	0	0	0	0	0		200	one in	oon'o	000,0	30,00
SUBTOTAL - FIXED EXPENSE	31,099	30,099	57,015	207,740	152,737	45.750	41.609	54.483	42 609	78 218	31 949	21 143	762 644
and the state of t	And the teacher of the teacher of the second	200							2001	2000	21,646	21,146	103,04
TOTAL OPERATING EXPENSES	37,834	35,554	62,520	220,995	350,237	332,215	331,696	350,536	333,521	282,552	33,532	40,224	2,411,416
OTHER EXPENSES	-			-									
INTEREST ON BONDS - NET	3 4	-		1.							-		
INTEREST ON NOTES	•				-					,		Andrews American	0
SUBTOTAL - OTHER EXPENSES			1	•	•		Parkuga, abbitujus primatus aparamajaja	The state of the s	- -				
TOTAL COST INCLUDING OTHER EXPENSES	37,834	35,554	62,520	220,995	350,237	332,215	331,696	350,536	333,521	282,552	33,532	40,224	2,411,416
STATISTICAL DATA:													
No. Of Trips - WH / MV	0	0	0	0	272	388	208	308	357	284	6	-	
No. Of Trips - WH / NT	0	0	0	0	0	0	0		3	2		0	2,000
No. Of Trips - HY / NT	0	0	0	0	0	0	0	0	0		0	5 6	9 6
No. Of Miles	0	0	0	0	2.176	3.104	3.184	3.184	2 928	2112	> e	2 0	10.600
No. of Days Operating	0	0	0	0	21	8	31	31	30	8	0	0	185
Operating Cost Per Mile	0	0	0	0	16	92	16	93	66	116	0	0	38
Total Oper Exp Per Day	0	0	0	0	16,678	11,074	10,700	11,308	11,117	12,843	0	0	14,615
See to constitute the second section of the section of t								And the second second second second					

The control of the			92	MAIN	AFH	MAY	NOS	JUL.	AUG	SEP	130	MOV	DEC	TOTAL
S. STEWMENTS DEPT         (1481)         0. 1489         CG771         65601         MICH III         CG701         CG70	Action for the state of the second se		-			-	•	***************************************	-				Manhatan Court of the State of	
S. DECK CRETT  1. (Albeit)  2. DECK CRETT  3. DECK CRETT	MV SANKATY					-	And a state And the control of the second	And the second s						
S. DICK DEPT         1,884         0         1,289         4,2747         56,001         54,151         22,794         58,600         15,500         0 <t< td=""><td>COST OF SERVICE</td><td>*</td><td>Charles of the state of the sta</td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td>all the selection of th</td><td></td><td></td><td></td></t<>	COST OF SERVICE	*	Charles of the state of the sta			-					all the selection of th			
S. TECHOLOGY   T. A.	OPERATING COSTS				-	1							American manus emantereman en estrator en	And the control of th
S. SENGHINDERPH 7607 0 7707 2014 22276 34071 24681 22689 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	CREW'S WAGES - DECK DEPT	14,881	0	1,259	42.747	55.601	54 151	42 70n	38 200	15. ACD.	-			400 000
S. STEWANDS DEPT 1000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	CHEW'S WAGES - ENGINE DEPT	7,607	0	787	25.014	32.276	34 071	24 R61	22.850	8 668	9	200		C02,C02
WATER   1005	CHEW'S WAGES - STEWARD'S DEPT	0	0	0	0	0	10	6	3	9000	9 0	5	0	120,163
WATTER    0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	FUEL EXPENSE	3.038		6	39.000	SE DIO	200.00	1 000	2 2 2 2	2 22 2	3	0	0	0
The Precision   The Precisio	I SIRRICANTS & WATER			2000	DOO'SE	20,000	20,003	12,136	C18,C1	3,587	Ö	0	o	140,431
The probability   The probab	5000 C1000 IG	> 6		OCC.C	C	9	0	0	200	0	0	7,450	0	11,325
Chechelle   Chec	STATE OF STA	3	0	0	405	370	405	428	445	100	0	0	0	2,210
1,1326    1,125	STONES, SUPPLIES & EQUIPMENT	2,530	525	2 <u>7</u>	2,355	1,105	4,215	1,650	2,655	745	007	3.605	3226	22645
1,000   1,00	OTHER VESSEL EXPENSE	1,095	0	Q	4,995	5,145	5.095	5.230	5.470	1.495	c	•		20,000
1,100   1,10	PENSIONS, HEALTH & WELFARE	25,860			31.475	63.577	66 630	25,627	20 074	120.01			0 000	676,02
17.306   5,704   17,536   20,722   188,139   (70,137   13,260   14,100   13,260   14,100	PAYROLL TAXES	1 642		127	4614	7 198	6 007	4 446	1000	14,01			Ben'e	249,612
1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,	SHRTOTAL OPERATING COST	100 000	202	6 670	100000	200,000	2000	C t	O'CO	No.	•	,	•	30,475
17,700   5,704   17,511   9,077   13,564   10,162   4,320   8,170   5,76,610   604,551   165,222   2,2289   1,3290   13,220   1		112,02	COR	0,000	nga'nct	777,777	189,159	120,197	119,927	44,524	430	11,055	8,373	907,481
1,1,200   1,1,	EXED EXPENSE				-		-	***	-					
The problem	MAINTENANCE										~			
1,2,20	DEODECIANOS	17,308	5,704	115,71	9,077	13,564	10,162	4,330	9.170	575,810	604,551	185,232	23,289	1,474,708
The Expension   9,255   9,25	DETRECIATION	13,250	13,250	13,250	13,250	13,250	13,250	13,250	13,250	13,250	13,250	13,250	13,250	159.000
FIREDENFENSE   196,324   28,734   45,694   182,282   236,291   221,875   147,037   150,697   642,844   627,491   218,794   45,799   1,	INSURANCE	9,255	9,255	9.255	9,255	9,255	9,255	9.260	9,260	9,260	9,260	9.260	9.260	111.090
FINEDENFENSE   396,324   28,734   45,894   182,282   236,291   221,875   147,037   150,607   642,844   627,491   218,797   54,772   218,797   150,607   15	CHARTER RENT	_ <b>Q</b>	0	0	0	0	0	0	0	ď	c	Ç	•	
EXPENSES         96.324         28,734         45,694         182,282         226,291         221,826         147,007         150,607         642,844         627,491         218,797         54,172         28,772           OWIGS - NET         0	SUBTOTAL - FIXED EXPENSE	39,813	28,209	40,016	31,582	36,069	32.667	28.840	30 680	598 32n	K27 081	207 742	76 700	U 244 700
EXPENSES         98,324         28,734         45,894         182,262         206,291         221,826         147,037         190,607         642,844         627,491         218,797         54,172         2,2           CONDS - NET         0 <t< td=""><td></td><td></td><td>1</td><td>And the second s</td><td>and the second s</td><td></td><td></td><td>!</td><td></td><td>A de la constante</td><td>100</td><td>101,11E</td><td>10,100</td><td>08/14/1</td></t<>			1	And the second s	and the second s			!		A de la constante	100	101,11E	10,100	08/14/1
CONDISTRIET         ORGANISTRES	TOTAL OPERATING EXPENSES	96,324	28,734	45,894	182,262	236,291	221,826	147,037	150,607	642,844	627,491	218,797	54,172	2,652,279
OVINIOS-NET         OVARIORIS - NET         OP         O	OTHER EXPENSES													
OTHER EXPENSES         0	INTEREST ON BONDS - NET		5		The state of the special state of the state	The second section of the second							all the second s	
OTHER EXPENSES         S96.324         28,734         45,894         182,262         229,291         221,826         147,037         150,607         642,644         627,491         218,797         54,172         2,6           H/NY         24         0         <	INTEREST ON NOTES	10	0	-		<	- 11	Y	4					0
DING OTHER EXPENSES         96,324         28,734         45,894         162,262         236,291         221,826         147,037         150,607         642,644         627,491         218,797         54,172         2,6           H/MV         24         0	SUBTOTAL - OTHER EXPENSES									2		0	0	0
DING OTHER EXPENSES         96,324         28,734         45,894         182,282         224,829         221,826         147,037         150,607         642,644         627,491         218,797         54,172         2,6           H/MV         24         0				-					*	•		*	1000	
H/MV H/NT H/NT H/NT H/NT H/NT H/NT H/NT H/NT	TOTAL COST INCLUDING OTHER EXPENSES	96,324	28,734	45,894	182,262	238,291	221,826	147,037	150,607	642,844	627,491	218,797	54,172	2,652,279
24         0         0         0         54         132         138         30         0         0         0           0<	STATISFICAL DATA:	* Hardina * +	An of the factor of the colours and distribution of proposes											
192   0   0   0   0   0   0   0   0   0	No. Of Trips - WH / MV	24	0	0	0	O	7	133	178	2			•	040
192   0   0   2,520   2,78   48   0   0   0   0   0   0   0   0   0	No. Of Trips - WH / NT	0	0	0	d		- 6	-	3	3		ò	9	3/0
192 0 0 2.520 2.280 1.872 1.056 1.104 240 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. Of Tros - HY / NT	6	0		R	78	9			0		5	9	9
294         0         0         21         22         23         5         0         0         0           294         0         60         60         88         101         114         109         188         0         0         0           22, 23, 68         0         0         6         6         6         0         0         0         0         0	No. Of Miles	192	C	G	2 520	2 280	1 875	200	200	0 00	0	0	9	208
224 0 0 60 88 101 114 109 186 0 0 0 8,679 12,438 10,563 6,684 6,548 1726,569 0 0 0	No. of Days Operating		0		24	9.0	100	200	5.5	2	>	5	P	9,254
32,168 0 0 8,678 12,436 10,563 6,684 6,548 128,569 0 0	Operating Cost Per Mile	767	7 0		8	200	2	7	3 8	0	0	9	Õ	14
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Yotel Oner Fyn Der Day	001 CC			300	000	100	-	3	00	0	0	0	86
		Vinite of the same as the same a profile of		0	6,0/9	12,436	10,563	6,684	6,548	128,569	0	0	0	23,266
				-	- Thirties of arth. amin's subsequence is a collection	- And suffer to Press republish that I works server reserve		. , .	_	n,no				
		-	-						-		_		~	
	Sixta mark day a manifestation of the second for property and the second market and the	_	B	-		-		-				-		

Maintainer   Mai	ZOTO BUDGE	NAC.	160	Landa.								Ş		
State-Depty				4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		And the second second	The same of the sa							
S. DEGENINGE         S. DEGENINGE<	MV MANIUCAET	The state of the s			¥									
STATEMENT   STAT	COST OF SERVICE	The state of the s							-					
STATE   STAT	CLEANING COSTS	666	1000					1						
STEPLY-MODES NETT   S2,192   19,202   1,252   0   10,794   19,284   1,545   1,252   2,145   1,545   1,252   2,145   1,252	CAEW S WAGES - DEUX DEPT	0/8/3/0	36,930	90.306	0	84,389	151,776	162,576	156,913	166,516	161,372	183,414	159,583	1,527,170
State   Stat	CHEM S WAGES - EMOINE LIEF!	6/0/96	586,16	3,542	0	28,987	26,267	55,069	53,740	56,158	58,978	61,110	59,861	543,37B
WATER   CALON   CALO	CHEW'S WAGES - STEWARD'S DEPT	22,192	19,522	1,325	0	10,760	19,388	20,369	19,724	21,022	23,572	24,185	21.615	203.674
WATER   1,00	FUEL EXPENSE	65,096	45,109	3,229	0	34,762	61,511	45,491	45,337	48,896	60,816	80,681	82.754	570.682
Libro   Libr	LUBRICANTS & WATER	0	0	0	10,475	0	0	0	2.600	2.375	8,100	¢	3.375	28 925
HUES & COLUMNENT   1,520   1,120   1,140   1,120   1,140   1,120   1,140   1,120   1,140   1,120   1,140   1	FOOD SUPPLIES	1,305	1,180	85	0	635	1.265	1,305	1.305	1 285	1 705	1 285	20% c	45 550
Chief-Neigh	STORES, SUPPLIES & EQUIPMENT	4,680	3.315	1.135	1.400	2.675	5,645	4 475	4 520	5 035	3 065	C 14E	C EAD	47 500
National Color   17.14   19.34   20.	OTHER VESSEL EXPENSE	3.905	2.780	815	65	1 820	3.165	2 130	7 28E	207.00	2000	2000	000	000,12
State   Stat	PENSIONS, HEALTH & WELFARE	111 761	119 203	37.855	3	26 320	00000	82.540	00 400	200.00	2000	2,500	4,310	32,940
17,270   18,284   1	DAVEC TAYES	100.43	2000	200		200,000	00,630	02:240	22,160	02,000	103,010	182,323	978'611	1,049,919
1,1270   8,646   680,171   729,224   282,440   22,106   15,773   21,082   54,617   91,259   472,977   10,195   10,195   10,205   16,200   18,200	CIDACA CORBATING COCT	17,104	67/61	176		10,UBS	15,261	15,533	18,920	16,276	19,885	17,127	18,708	165,632
17,270   8,646   650,171   725,224   62,244	SOBIOLAL - OFENALIMS COST	916.784	385,486	38,216	11,940	200,452	394,577	391,448	399,452	404,211	444,603	558,950	472.977	4,180,230
1,1,270   8,646   656,171   729,224   52,244   62,916   15,773   21,062   54,617   91,265   5,221   10,195     1,2,244   52,244   52,244   52,244   62,916   40,916   40,916   40,916   40,916   40,916   40,916     1,2,244   52,244   52,244   52,244   62,916   40,916   40,916   40,916   40,916   40,916     1,2,244   52,244   52,244   52,244   52,916   40,916   40,916   40,916   40,916     1,2,244   52,244   52,244   52,244   52,244   40,916   40,916   40,916     1,2,244   52,244   52,244   52,244   52,244   40,916   40,916   40,916     1,2,244   2,244   2,244   40,916   40,916   40,916     1,2,244   2,244   40,916   40,916   40,916   40,916     1,2,244   40,916   40,916   40,916     1,2,244   40,916   40,916   40,916     1,2,244   40,916   40,916   40,916     1,2,244   40,916   40,916   40,916     1,2,244   40,916   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244   40,916   40,916     1,2,244	FIXED EXPENSE								201	1				
1.5   1.5	MAINTENAMOR	12 220	0.000	DE0 474	100 000	2000 4000	200.000	The second second	-	-	-			
1	APPROPRIETATION OF THE PROPERTY OF THE PROPERT	17.270	0,040	020,173	122,324	203,403	22,100	15,773	21,062	54,617	91,265	5,221	10,195	1,889,053
The properties   18,280   18	DEPHECIATION	52,244	52,244	52,244	52,244	52,244	40,915	40,914	40,914	40,914	40,914	40,914	40,914	547,619
FINED ENPENSES   81,774   79,150   720,675   789,628   333,907   81,281   74,957   80,246   113,801   150,449   64,405   63,379	INSURANCE	18,260	18,260	18,260	18,260	18,260	18,260	18,270	18,270	18,270	18,270	18.270	18.270	219.180
FIVED EXPENSE         81,774         73,159         720,675         799,828         333,907         81,281         74,957         80,246         113,801         150,449         64,405         63,779           EXPENSES         535,692         474,636         778,891         811,786         534,359         475,658         476,405         479,698         518,012         555,062         623,355         542,356           ONDS NET <td>CHARTER RENT</td> <td>0</td> <td>o</td> <td>0</td> <td>9</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>C</td> <td>C</td>	CHARTER RENT	0	o	0	9	0	0	0	0	0	0	0	C	C
CÓMES NET         778.891         811,768         534,359         475,659         475,659         475,659         518,012         595,052         623,355         542,356           CÓTHER EXPENSES         535,692         474,636         778,891         811,769         534,359         475,659         479,698         518,012         595,052         623,355         542,356           FÜNG OTHER EXPENSES         535,692         474,636         778,891         811,769         534,339         475,858         466,405         479,698         518,012         595,052         623,355         542,356           FÜNG OTHER EXPENSES         535,692         474,636         778,891         811,769         534,339         475,858         414         308         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         131         30         4,084         5,400         3,184         3,112         4,084         5,400         3,184         3,114         3,015         3,186         3,17         3,18         3,18         3,18         3,18         3,18         3,18         3,18         3,18 <td>SUBTOTAL - FIXED EXPENSE</td> <td>87,774</td> <td>79,150</td> <td>720,675</td> <td>799,828</td> <td>333,907</td> <td>81,281</td> <td>74,957</td> <td>80,246</td> <td>113,801</td> <td>150.449</td> <td>64.405</td> <td>62.379</td> <td>2 655 852</td>	SUBTOTAL - FIXED EXPENSE	87,774	79,150	720,675	799,828	333,907	81,281	74,957	80,246	113,801	150.449	64.405	62.379	2 655 852
EXPENSES         474,636         474,636         471,636         475,636         466,405         479,636         518,072         595,062         623,335         542,336           CONDSTER         COTTER         COTTER <t< td=""><td></td><td></td><td>-</td><td></td><td>-</td><td></td><td></td><td>delination of the latest services of the late</td><td>-</td><td>-</td><td></td><td>-</td><td></td><td></td></t<>			-		-			delination of the latest services of the late	-	-		-		
CONDS - NET           CONDS - NET         CONDITIONS - NET	TOTAL OPERATING EXPENSES	535,692	474,636	778,891	811,768	534,359	475,858	466,405	479,698	518,012	595,052	623,355	542,356	6,836,082
JONUS NET           HOTES         COTHER EXPENSES         466,405         479,698         518,012         595,652         622,335         542,336           FINAL         272         362         26         0         64         238         400         389         414         308         0         0           FINAL         0	OTHER EXPENSES					,		~				-		
OTHER EXPENSES         COTHER EXPE	INTEREST ON RONDS - NET		-			-1-					-	-		-
OTHER EXPENSES 5.35,692 474,636 7778,891 811,789 534,359 475,858 466,405 479,698 518,012 595,052 623,355 542,356	INTERESTONNOTES				· ·		The state of the s	-						o'
DING OTHER EXPENSES         535,692         474,636         778,891         611,768         534,359         475,658         466,405         479,698         518,012         595,052         623,356         542,336           H / MV         272         26         0	Signoral Orders Construction	The state of the s	· · · · · · · · · · · · · · · · · · ·			•		,	•	•	•	- 30		0
DING OTHER EXPENSES         535,692         474,636         778,891         611,768         534,359         475,658         466,405         479,698         518,012         595,052         623,355         542,336           H JMV         272         362         26         0 <td>SOBIOLIAL - OTHER EAFENSES</td> <td>•</td> <td></td> <td>•</td> <td></td> <td>andicambe derestable 1</td> <td></td> <td>-</td> <td>•</td> <td>٠</td> <td>•</td> <td>,</td> <td>•</td> <td>,</td>	SOBIOLIAL - OTHER EAFENSES	•		•		andicambe derestable 1		-	•	٠	•	,	•	,
H JAVY H JAVY T 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	TOTAL COST INCLUDING OTHER EXPENSES	535,692	474,636	778,891	811,768	534,359	475,858	466,405	479,698	518,012	595,052	623,355	542,358	6,836,082
272         362         26         0         64         238         400         398         414         308         0           60         0	STATISTICAL DATA:													
0         0	No. Of Trips - WH / MV	272	362	96	0	A.A.	97.6	ADD	308	414	900			200
3.376 2.896 209 0 2.532 4,064 3,200 3,184 3,312 4,004 5,400 31 31 30 31 131 30 30 104 17,200 16,951 3.89,446 0 35,624 15,862 15,045 15,474 17,267 19,195 20,779 1	No. Of Trips - WH / NT	0	0	0	0	0	0	0	3	0	3	9 6	5	2,300,2
3,376 2,896 209 0 2,292 4,064 3,200 3,184 3,312 4,094 5,400 3,113 137 28 0 15 30 31 30 31 30 30 30 30 30 30 30 30 30 30 30 30 30	No. Of Trios - HY / NT	99	O	0	0	3	2	0	6		2	080	000	0
31 28 2 0 15 30 31 31 30 31 30 31 30 30 31 30 30 30 30 30 30 30 30 30 30 30 30 30	No. Of Miles	3.976	2.896	208	0	2 292	4.064	3.200	3 184	2113	A DRA	200	001	20 400
11.2 1.3 1.37 2.80 0 87 97 1.22 1.25 1.09 1.04 17.280 16.951 3.69.446 0 35,624 15,862 15,045 15,474 17,287 19,195 20,779 17,4	No. of Days Coeratino	31	28	2	0	36	OR.	-		200		36	20000	20,130
17,280 16,951 369,446 0 35,624 15,862 15,045 15,474 17,267 19,195 17,4	Operating Cost Per Wile	113	137	280	0	87	47	123	126	3 8	1001	3 5	90	DEZ.
13,002 13,144 17,207 13,140 20,779	Total Oner Eve Par Day	17 28A	18 051	200 446		20.00	200 20	15 045	1	24 000	601	3	0	3
		2021	1000	On Sec	>	20.0C*	200,01	080'0	13,474	14,201	19,190	20,179	17,495	23,573
	The state of the s		-	-										- And the desired and the second
Additional and the control of the co	Street, Street	a versional de la company en de la company de la compa							-					
	The second secon		The second secon	The state of the s	Controlled of the Controlled Cont	7				_				

WY KATAMA					1000					The state of the s	region of the second		
COST OF SERVICE													from the fall of the second se
OPERATING COSTS													
Cocuse seasons											-	The second secon	
CACHE WASES - DECK DEF	97,278	98,003	77,035	0	40,215	0	Q	78,045	108,438	82.584	67.687	110.348	757 630
CAEW S WAGES - ENGINE DEPT	51,332	51,445	40,696	0	21,419	0	0	39,978	55.997	42.743	31 837	57 QR4	107 471
CHEW'S WAGES - STEWARD'S DEPT	0	0	0	0	0	0	0	G	0			5	26,500
FUEL EXPENSE	34,668	35.937	33,102		20,677	0		500 900	- CP 000			2	2
LUBRICANTS & WATER	700	0	0	1 600	2000	200		187'50	33,331	73.3	23,242	48,992	351,303
EOCH SHIPPINE	3 3	3		ODC'T	C28,0	250	0	0	6,375	0	400	0	16,350
2000 CO	CEC	CIO	8	0	565	0	0	<b>50</b> 5	999	485	310	099	4.600
SICHES, SUPPLIES & EGUIPMEN	3,305	1,255	1,080	1,390	790	3,485	675	2,515	1,506	1225	4.090	4 745	25 650
OTHER VESSEL EXPENSE	1,975	2,005	1,360	130	855	350	0	1.360	2.080	900	D. B	201	2000
PENSIONS, HEALTH & WELFARE	52,557	79,106	84,947		22,902			28 DRN	55 18n	82 700	20.47	21.0	14,000
PAYROLL TAXES	10,679	11,290	7,645		5.002			0 517	10 082	40004	50,473	2/2,4/	401,910
SUBTOTAL - OPERATING COST	253,289	279,656	246,370	3,020	118.950	4.385	675	222 'UBD	207 140	926 927	D C 200	900'01	- To . To .
4 - A - A - A - A - A - A - A - A - A -				The state of the s				-		770,000	077'00	316,130	7,03,037
FIXED EXPENSE					And the second second	1	100 Miles and the company of the control of the con						
MAINTENANCE	9,875	13,465	24.307	28.372	534 624	426.071	177.55.1	120 061	0.0 200	7.074	- 000		
DEPRECIATION	2 433	2433	2.423	2 433	2 490	200	2007	156,331	13,715	\$12'/	10,393	6,130	1,334,725
INSUBANCE	975.0	2000	2000	25,425	7,477	2,432	234.25	2,433	2,433	2,433	2,433	2,433	29,196
CLADICO DENT	CCC'q	ccr'a	CCC, 50	8,355	8,355	8,355	8,360	8,360	8,360	8,360	8,360	8,360	100,290
	0	0	0	0	Ö	õ	0	0	0	ō	0	-	0
SOBIOIAL - FIXED EXPENSE	20,663	24,253 ,	35,095	39,160	545,412	436,859	188,344	93,744	24,505	19,067	21,186	16.923	1.464.211
TOTAL COEDATION	Mary State of the Control of the Con	The second second											
IOIAL OPERALING EXPENSES	273,952	303,909	281,465	42.180	664,362	441,244	189.019	316,124	321,654	254,694	176,404	329,061	3,594,068
OTHER EXPENSES	and a square of the transfer of the same factors.				-	-	4 April 19 A		ē				
INTERECT ON BONDS, NET		-	The state of the s		date de de la								
INTEREST ON NOTES		•		-					•		,		0
AND CONTROL OF THE PARTY OF THE							-	•					0
SUBJOINT - CINEN EARENSES			•		4	•			•				
TOTAL COST INCLUDING OTHER EXPENSES	273,952	300,909	281,465	42,180	664,362	441,244	189,019	316,124	321,654	254,694	176,404	329,061	3,594,068
STATISTICAL DATA:					Victorial I		and the state of t	The second second second					
No. Of Trips - WH / MV	254	264	244	o	156			•	OLC.				
No. Of Trips - WH / NT	0	0	o	0	0		0 0	0 0	0/2	*07	178	378	2,014
No. Of Trips - HY / NT	G	0	0		0		0		2	9	0	9	0
No. Of Trips - MB / VH		0			0			8	42	0	0	0	180
No Of Mac	0000	3			5	5	>	2	0	0	0	0	0
No. of Date Operation	z'mz	2,112	1,952	0	1,248	0	0	4,140	3,468	2,112	1.424	3,024	21,512
The Constant	17	2	N)	0	12	0	0	ន	8	23	14	8	200
Operating Cost Per Male	23	132	126	0	92	Q	0	3	98	112	501	tos	8
Local Oper Exp Per Day	10,146	10,854	12,238	0	55,364	0	0	13,745	10,722	11.577	12.600	10 969	17 196
							-	and the state of t					
		The same of the sa	Annual Princetors										•

COST OF SERVER  CONTROLLED TO THE DEPENSE  CONTR	1001,139 136,515 144,122 1 38,521 51,547 55,021 144,122 1 14,526 89,933 99,285 0 67,666 89,933 99,285 0 11,900 1,375 0 0 3,905 2,550 2,915 0 2,795 2,650 2,915 0 52,174 109,376 120,905 0 52,174 109,376 120,905 0 11,296 15,697 14,254 0 54,24 602,841 543,047 547,459 5
101139   136,515   144,122   144,422   134,404   86,466   147,222   141,1864   150,026   114,555   143,213   143,213   144,422   144,422   144,422   144,422   144,422   144,422   144,422   144,422   144,422   144,422   144,422   144,422   144,422   142,431   145,432   143,734   143,7	101,139 136,515 144,122 1 38,521 51,547 55,021 14,542 19,527 25,021 14,542 19,547 20,503 11,500 1,375 0 870 1,160 1,280 2,795 2,660 2,915 2,795 2,660 2,915 2,795 1,697 14,254 304,798 431,089 462,015 224,340 38,325 11,811 542,340 38,325 11,811 542,340 38,325 11,811 542,340 38,325 11,811 543,047 547,459 5
1011.159   136,515   144,122   144,821   134,404   66,446   117,222   141,644   150,565   144,955   144,	100,139 136,515 144,122 136,515 144,122 138,521 20,503 20,736 20,
1,500   1,514   1,51	101,139   136,516   144,122   138,521   51,547   55,021   14,542   19,521   20,503   16,666   69,963   19,265   17,300   1,160   1,280   1,190   1,160   1,280   2,395   2,395   1,286   15,697   14,254   11,286   15,697   14,254   11,286   15,697   14,254   11,286   15,697   14,254   11,286   15,697   14,254   11,286   15,697   14,254   11,286   19,485   19,48
1,5,42   19,521   2,540   2,540   1,160   1,120   1,	38,521 51,547 55,021 14,542 19,521 20,503 16,666 69,983 99,285 11,900 1,375 0 1,280 3,905 3,285 3,730 2,795 2,650 2,915 52,174 109,376 120,905 11,286 15,697 14,254 304,798 43,1089 462,015 54,218 54,148 54,148 19,485 19,485 602,841 543,047 547,459 5
1,4542   19,221   2,0540   2,050   18,74   12,082   2,0366   19,724   2,1677   17,755     1,500   1,775   3,720   2,435   3,720   1,130   1,130   1,280   1,280   1,280   1,130   1,280   1,280   1,280   1,180   1,280   1,	14,542
11,500   1,775   1,775   1,725   1,7	1,666   69,983   99,285   1,900   1,375   0   0   0   0   0   0   0   0   0
1,900   1,375   0   1,200	11,900 1,375 0 3,905 1,160 1,280 2,795 2,650 2,915 2,774 109,376 120,905 11,286 15,697 14,254 304,798 431,089 462,015 224,340 38,325 11,811 5,4,24 5,448 5,444 602,841 5,43,047 5,47,459 5
870         1,180         1,280         1,280         1,280         1,280         1,280         1,280         2,910           2,785         3,285         3,720         5,215         3,410         4,730         2,730         2,730         3,610         3,780         1,280         1,280         1,280         1,280         3,610	870 1,160 1,280 2,396 3,265 3,730 2,395 143 109,376 120,306 11,286 15,697 14,234 1 304,796 431,089 462,015 43 54,218 54,148 54,148 5 19,465 19,485 11,811 54,201 111,958 65,444 8 602,841 543,047 547,459 51
2,756         3,756         3,759         5,215         3,410         4,750         4,165         2,186         2,200         5,215         2,115         2,115         2,115         2,115         2,115         2,115         2,115         2,115         2,116         2,190         2,116         2,190         2,190         2,115         2,190         2,115         2,190         2,115         2,190         2,115         2,190         2,115         2,190         2,115         2,190         2,190         2,116         2,190         2,190         1,190         2,190         2,190         1,190         2,190         2,190         2,190         2,190         1,190 <th< td=""><td>2,795 2,650 2,815 3,720 2,815 2,735 2,735 2,735 2,174 109,376 120,905 9 11,266 11,266 15,697 14,254 3,1083 462,015 43 2,148 54,148 54,148 54,148 54,148 54,148 54,148 54,148 54,148 543,047 547,459 51 502,841 543,047 547,459 51</td></th<>	2,795 2,650 2,815 3,720 2,815 2,735 2,735 2,735 2,174 109,376 120,905 9 11,266 11,266 15,697 14,254 3,1083 462,015 43 2,148 54,148 54,148 54,148 54,148 54,148 54,148 54,148 54,148 543,047 547,459 51 502,841 543,047 547,459 51
2/765         2/860         2/815         2/800         2/800         2/800         2/800         2/800         3/800         1/8000           52/74         10/2/106         4/2/107         1/2/80         2/180         2/190         3/700         1/800           11/2/86         15/807         14/2/205         1/2/207         4/17/145         2/2/30         1/16/207         4/2/30         1/16/207         4/2/30         1/16/207         4/2/30         1/16/207         4/2/30         1/16/207         4/2/30         1/16/207         4/2/30         1/16/207         4/2/30         1/16/207         4/2/30         1/16/207         4/2/30         1/16/30         1/16/207         1/1	2,795 2,650 2,915 52,174 109,376 120,906 52,174 109,376 120,906 53,01,798 431,089 462,015 40 54,244
\$2.174         100,376         120,906         97,287         100,117         37,381         61,540         95,178         1,627         91,280         91,180           11,286         15,637         14,234         14,639         14,639         17,642         15,239         14,273         34,478           224,340         38,225         11,631         6,445         33,924         100,120         16,390         17,642         15,279         420,478         31,479           224,340         38,225         11,631         6,445         33,924         100,120         16,390         17,642         16,270         17,270         16,270         17,270         16,270         17,270         16,270         17,270         16,270         17,270         16,270         17,270         17,270         17,270         17,270         17,270         17,270         17,270	1,286   15,697   14,224   14,224   14,224   14,224   14,224   14,224   14,224   14,224   14,224   14,224   14,224   14,224   15,424   15,424   15,424   15,424   15,424   15,424   15,424   15,424   15,424   11,358   15,444   15,424   11,358   15,444   15,42,444   11,358   15,444   11,358   15,444   11,358   12,444   11,358   12,444   12,444   12,444   14,445
11,286   15,687   14,284   14,386   16,574   8,833   14,539   14,539   14,274   14,539   14,539   14,274   14,539   14	11,286 15,697 14,294 304,799 431,089 462,015 4 224,340 38,325 11,811 54,218 54,148 54,148 6 19,485 19,485 19,485 10 0 0 0 298,043 111,958 65,444 6 602,841 543,047 547,459 51
224,346         33.25         11,811         6,445         13,524         106,120         18,526         419,706         429,484         431,633         354,476         43,733         354,476         43,733         354,476         43,032         29,476         462,000         47           224,346         35,146         54,146         54,148 </td <td>304.798 431,089 462,015 4,  224,340 38,325 11,811 54,218 54,148 54,148 0 0 0 0 298,043 111,958 65,444 6 602,841 543,047 547,459 51</td>	304.798 431,089 462,015 4,  224,340 38,325 11,811 54,218 54,148 54,148 0 0 0 0 298,043 111,958 65,444 6 602,841 543,047 547,459 51
224,340 38,325 111,811 6,445 33,524 106,120 18,393 29,478 451,020 47  224,340 38,325 11,811 6,445 33,148 54	224,340 38,325 11,811 54,218 54,148 54,148 5 19,455 19,455 19,455 19,455 19,455 51 602,841 543,047 547,459 51
224,340         38,325         11,811         6,445         33,924         10,6120         18,538         13,933         29,476         463,020         47,518         54,14	224,340 38,325 11,811 54,148 54,248 19,485 1
224,340         38,325         11,811         6,445         33,924         100,120         16,938         13,933         229,778         483,020         474,65         54,148         54,1	224,340 38,325 11,811 6 602,841 6 602,841 543,047 547,459 51
54/2146         54/148         54/146         55/00         19/20         19/20         55/00         19/20         55/00         19/20         55/00         19/20         55/00         19/20         55/00         19/20         55/00         19/20         55/00         19/20         19/20         19/20         19/20         19/20         19/20         19/20         19/20         19/20         19/20         19/20 <td>54,218 54,148 54,148 6 19,485 19,485 19,485 1 298,043 111,958 65,444 6 602,841 543,047 547,459 51</td>	54,218 54,148 54,148 6 19,485 19,485 19,485 1 298,043 111,958 65,444 6 602,841 543,047 547,459 51
19,485   1	19,485 19,485 19,485 19,485 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
0         0	602,841 543,047 547,459 5
298,043         111,958         65,444         80,078         107,557         181,753         92,586         67,581         103,126         536,688         548,22           60D2,841         543,047         547,459         516,450         525,302         435,856         512,294         517,065         534,757         891,146         550,99           60D2,841         543,047         547,459         516,450         525,302         435,858         512,294         517,065         534,757         891,146         550,99           60D2,841         543,047         546,450         525,302         435,858         512,294         517,065         534,757         891,146         550,99           60D2,841         543,047         546,450         525,302         435,858         512,294         517,065         534,757         891,146         550,99           60D2,841         543,047         546,450         526,302         435,858         512,294         517,065         534,757         891,146         550,99           126         168         186         188         188         186         180         0         0         0         0         0         0         0         0         0         0         0<	598,043 111,958 65,444 602,841 543,047 547,459 5
602,841         543,047         547,459         518,450         525,302         435,656         512,294         517,065         534,757         891,146         550,39           602,841         543,047         547,459         518,450         525,302         435,656         512,294         517,065         534,757         891,146         550,39           602,841         543,047         547,459         516,450         525,302         435,858         512,294         517,065         534,757         891,146         550,39           0 <td>602,841 543,047 547,459 5 602,641 543,047 547,459 5</td>	602,841 543,047 547,459 5 602,641 543,047 547,459 5
602.841         \$43,047         \$47,459         \$16,450         \$25,302         435,856         \$12,294         \$17,065         \$34,757         891,146         \$50,98           602.841         \$43,047         \$47,459         \$16,450         \$25,302         435,858         \$17,065         \$34,757         891,146         \$50,98           0 <td< td=""><td>602,841 543,047 547,459</td></td<>	602,841 543,047 547,459
602.641         543.047         547.459         516.450         525,302         435,858         512,294         517,065         534,757         891,146         550,96           0	602.641 543,047 547,459
602,641         543,047         547,459         516,450         525,302         435,858         512,294         517,065         534,757         891,146         550,98           0	602.641 543,047 547,459
602.641         543.047         547,459         516,450         525,302         435,856         512,294         517,065         534,757         891,146         550,96           0	602,641 543,047 547,459
602,641         543,047         547,459         516,450         525,302         435,888         512,294         517,065         534,757         891,146         550,98           0	602,641 543,047 547,459
602.641         543.047         547,459         516,450         525,302         435,858         512,294         517,065         534,757         891,146         550,99           0	602.641 543.047 547,459
602.641         543.047         547.459         516.450         525,302         435,858         512,294         517,065         534,757         891,146         550,98           0	602,641 543,047 547,459
H/MV H/NT H/NT H/NT H/NT H/NT H/NT H/NT H/NT	
0         0	
126   168   186   169   168   196   196   196   132   133	0
126   168   186   168   168   186   186   186   132	0 0
3,780 5,040 5,580 5,040 3,240 5,580 5,580 5,580 3,960 3,960 3,060 3,960	168 186
21 28 31 30 28 18 31 31 30 22 22 31 31 31 30 22 22 31 31 31 31 30 30 30 30 30 30 30 30 30 30 30 30 30	5,040 5,580
28,707 19,395 17,660 17,215 18,761 24,214 16,526 16,680 17,825 40,507	28 31
28,707 19,395 17,660 17,215 18,761 24,214 16,526 16,680 17,825 40,507	86 83
17,257 40,507	10.300 17.000
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Tright Control of the	the state of the s
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MIN GAV HEAD	100							The state of the s					
COST OF BEHVICE													
OPERATING COSTS		- A destroy delicited de della versalla es											
CREW'S WAGES - DECK DEPT	81,293	67,282	88.292	104 088	107 717	QR 827	106 766	76 463	24.740	000000			
CREW'S WAGES - ENGINE DEPT	44.255	36 836	47 505	5.4 One	ER RAD	AR 117	64.000	200.00	21,143	02,003	00,433	100,611	936,124
CREW'S WAGES - STEWARD'S DEPT		0		0		1	200,00	076.01	10,307	34,172	30,521	52,921	500,221
FIRE EXPENSE	Cha ch	42.550	2000			>		5	0	0	0	0	Ф
I INDEPENDENT & WATER	onn'or	93,300	700'07	00,471	PC , CD	90,807	64,029	21,720	28,150	53,948	38,934	68,810	715,878
COLUMN TO THE PARTY OF THE PART		9	3	1,150	1,275	0	3,475	0	0	2,275	5,750	0	13,925
roou surpries	832	755	832	B10	835	810	835	220	405	675	408	730	R 150
STORES, SUPPLIES & EQUIPMENT	2,150	1,285	1.625	1,800	1,300	2,695	1,495	835	895	1.360	2 740	2650	20.420
OTHER VESSEL EXPENSE	1,360	915	086	056	1.440	950	ORO	296	780	360	ACA.	2 0.00	00400
PENSIONS, HEALTH & WELFARE	74,541	66,197	78.436	71.717	66.830	53.814	£5 974	73 452	053.01	00.040	24.0.00	5,000	12,043
PAYROLL TAXES	9,164	7,865	8.823	10.802	13.356	10.386	10.494	302.6	2000	20,212	0/6/10	786,00	003,336
SUBTOTAL - OPERATING COST	267.221	224 695	294.548	332 672	335,200	204 206	217 063	2000	7/2/7	400,	6,10	026.11	103, 164
	Applications of the second of the second					200	3	DO TONO	20,430	123,614	CPC,102	\$20°C62	2,963,295
FIXED EXPENSE										The state of the s	100		
MAINTENANCE	12,048	4,108	8.674	7.397	A 389	4 851	11 756	178 745	17 900	960 31	4.4	And the state of t	
DEPRECIATION	1.655	1.655	1 656	1 655	1 656	4 055	100	21.00	25.7.2	076.6	01,420	0.245	326,915
INSURANCE	B 745	246	9000	2700	0000	CC0'1	COB	25	1,655	1,655	1,655	1,655	19,860
CHARTER DENT		200	ChC'O	C\$5.0	מיקים	5,345	6,350	8,350	8,350	8,350	8,350	8,350	100,170
CONTRACT CONTRACTOR	0	9	0	0	٥	0	0	0	0	0	0	0	0
SOBIOIN - FIRED EAFENSE	22,048	14,108	18,674	17,397	18,389	14,851	21,361	148,720	57,735	25.981	71,431	16,250	446,945
TOTAL OPERATING EXPENSES	289,269	238,803	313,222	350,069	353,598	319.057	339.304	248 925	148 228	225,600	222 736	244 474	0.440
	-		mental can be delicated in superior and delicated in the later of the							Por land	2,51,70	2010	3,410,640
OTHER EXPENSES			-										
INTEREST ON BONDS - NET		-	The state of the s	,						- -			
INTEREST ON NOTES												•	2
SUBTOTAL - OTHER EXPENSES	The contract of the contract o	and a special section of the section		0	-	1	7	- -		•	•	•	0
WALLES OF THE PARTY OF THE PART				1000			0.4	- -		-   -	•		4
TOTAL COST INCLUDING OTHER EXPENSES	289,269	238,803	313,222	350,069	353,598	319.067	339,324	24B,925	148,228	225,695	272,776	311,274	3,410,240
STATISTICAL DATA:		-				-   -							
No. Of Trips - WH / MV	0	0	0	0	-		c						
No. Of Trips - WH7 NT	0	0	0	0	0	0	0		0	9 0	0	0	0
No. Of Trips - HY / MT	108	88	CAL	178	478	9	> 000	> 4	2	2	9	ő	0
No. Of Mes	3 240	2 640	4 260	5 240	070	800	8 2	200	3	114	22	146	1,498
No of Dave Operation	90	700	Description of the last of the		n'out	0.00	000'0	1,440	008.	3,420	2,460	4,380	44,940
Operation Cost On Alla	100	92	10	9	15	8	E	60	15	23	15	27	305
Cheroman Country	8	G .	8	25	3	8	57	02	S	28	22	- 29	99
I die Oper Exp Per Day	9,331	8,529	10,104	11,669	11,406	10,635	10,946	31,116	9,882	9,028	18,185	11,529	11,292
West dark the second of the se				_									William Control
										=	-		
				Manhorita Addition of the Park Street	Contract of the Contract of th								

Manual Research   Manual Res				THE RESIDENCE AND PARTY OF THE PERSON NAMED IN COLUMN TWO	***	Annual annual Contract of the			-		8	P. C.		2
S. STEKNORPY S. S. 191 S. S	WV taland Home	The state of the s												
Control   Cont	COST OF SERVICE		and delicated and the second delicated the second	enum et delibra	And the second s				and an analysis of the second					
S. STEMMENDS DEPT 7777 5.346 20.000 20.000 20.000 0.00	CREW'S WAGES - DECK DEPT	161,28		45,721	178,654	184,721	136,112	181.271	174.084	185.788	194 882	224 870	105 706	000 434 1
NATIONAL   1972   197	CREW'S WAGES - ENGINE DEPT	19.419		13.477	55.20B	58.056	ds 631	5K 228	62 000	200	400 02	210,73	DO 1,000	1,707,01
Marche   M	CREW'S WAGES - STEWARD'S DEPT	2772		5 24E	20 408	200	0000	000,000	2000	orcino	121,137	01,344	200,000	230,6/4
MATCH ENGINEER   Correct	Ente Evering	2007 80	.	200	50,400	611,113	610'61	20,000	19,941	27.2.72	23,789	24,395	21,874	202,280
VALEN   4000   8.125   1.015	FUEL CAPENDE	06,435	d filler diddy y did Endry y san advajalasyn, o	23,271	85,934	88, 10,	690'89	82,580	82,715	82,994	86,503	83,992	66,151	798,743
Lies & Coultiment   450   1340   1,385   1,385   1,385   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,380   1,385   1,3	CUBRICANTS & WATER	3,050		8,325		3,275	3,250		2,675	3,050	3,075		3,075	29.975
Chief Expendent   Author   A	FOOD SUPPLIES	450		360	1,340	1,385	1,075	1,385	1,385	1,340	1.385	1.340	1.385	12.830
Company   Comp	STORES, SUPPLIES & EQUIPMENT	4,090	915	2,090	6,125	5.335	7.175	5210	5 965	5.005	3 990	7 785	7.505	G1 280
Comparison   Com	OTHER VESSEL EXPENSE	3.090	510	1.570	5.415	S 46n	4 RtO	S 180	4 180	C. 40E	one o	200	CEC'	37'10
State   Stat	PENSIONS, HEALTH & WELFARE	73.174			113 082	108.612	86.058	000.00	00.00	040 40	2,300	010'0	OLC'C	CDZZC
TYPE	DAVDON TAYES	2004	The same of the sa	4 4 80	2000	210,001	DCC'OO	005'00	29,592	2/8/18	111,073	109,376	119,539	978,894
TAZ-083 377217 5-6934 46-541 10,190 68-090 27,501 20,000 11,782 12,392 14,723 15,723	CHOTOTAL OCCUPATIVE COCT	00/04		4,109	16771	255,13	13,241	16,781	20,340	17,599	22,653	19,803	21,543	181,536
Table   Tabl	SCOLOTAL - OFENATING COST	211,430	1,423	104,348	464,357	496,299	361,942	457,187	465,727	466,675	511,867	537.929	522,240	4,621,426
1,125   1,125   1,125   1,15,15   1,15   1,	XED EXPENSE	And Assument an endundational ubose	d all desirable from an early desirable afficients of the second	tergenmenpagangangan melake pagapar saraw me	-									
115.525   115.526   115.	MAINTENANCE	732,683	377,217	548,964	46,541	18,180	68,090	27,501	23,003	17.782	12 392	14 129	A 007	1 894 519
THE EXPENSES 1,0996,618 529,722 701,489 199,046 170,685 220,595 180,016 170,297 194,997 186,649 170,016 170,297 194,997 196,646 170,01	DEPRECIATION	115,535	115,535	115,535	115,535	115,535	115,535	115,535	115,535	115.535	115,535	115,535	115 535	1 286.420
FYFENDE EXPENSES 1,096,618 531,147 605,817 683,473 666,994 582,537 637,200 641,275 636,972 670,459 704,573 683,472 704,573 681,708,501 100,651	INSURANCE	36,970	36,970	36,970	36,970	36.970	36.970	36.980	36 980	38 980	78 980	AR ORD	ישמ מער	A43 700
FIXED EXPENSE         685,168         559,772         701,469         199,046         170,685         180,016         175,549         170,297         164,907         166,641         140           EXPENSES         1,096,618         531,147         805,817         683,403         666,994         582,537         637,200         641,275         678,977         704,573         68           LONDS - NET	CHARTER RENT					designation of the last of the							200	
EXPENSES         1,096,618         S31,147         605,817         683,403         666,984         582,537         637,203         641,275         636,972         676,774         704,573         68           LOMOS-NET TOTHER EXPENSES         1,096,618         531,147         805,817         683,403         666,984         582,537         637,203         641,275         636,972         676,774         704,573         66           COTHER EXPENSES         1,096,618         531,147         805,817         683,403         666,984         582,537         637,203         641,275         676,774         704,573         66           DNIG OTHER EXPENSES         1,096,618         531,147         805,817         683,403         666,984         582,537         637,203         641,275         676,774         704,573         66           NI MA         150         0         112         420         434         420         434         420         430 <t< td=""><td>SUBTOTAL - FIXED EXPENSE</td><td>885,188</td><td>529,722</td><td>701,469</td><td>199,046</td><td>170,685</td><td>220,595</td><td>180,016</td><td>175,548</td><td>170,297</td><td>164,907</td><td>168,644</td><td>160,522</td><td>3,724,639</td></t<>	SUBTOTAL - FIXED EXPENSE	885,188	529,722	701,469	199,046	170,685	220,595	180,016	175,548	170,297	164,907	168,644	160,522	3,724,639
TONDS - NET           TOTHER EXPENSES         1,096.618         531,147         805,817         683,403         666,984         582,537         637,203         641,275         636,972         676,774         704,573         66           DING OTHER EXPENSES         1,096,618         531,147         805,817         683,403         666,984         582,537         637,203         641,275         676,774         704,573         66           DING OTHER EXPENSES         1,096,618         531,147         805,817         683,403         666,984         582,537         637,203         641,275         676,774         704,573         66           DING OTHER EXPENSES         1,004         0 <td>STAL OPERATING EXPENSES</td> <td>1,096,618</td> <td>531,147</td> <td>605,817</td> <td>683,403</td> <td>666,984</td> <td>582,537</td> <td>637,200</td> <td>641,275</td> <td>636,972</td> <td>676,774</td> <td>704,573</td> <td>682,762</td> <td>8,346,065</td>	STAL OPERATING EXPENSES	1,096,618	531,147	605,817	683,403	666,984	582,537	637,200	641,275	636,972	676,774	704,573	682,762	8,346,065
LONDS. NET         DONDS. NET           TOTHER EXPENSES         1,096,618         531,147         683,403         666,984         582,537         637,203         641,275         636,972         677,74         704,573         68           DING OTHER EXPENSES         1,096,618         531,147         805,817         683,403         666,984         582,537         637,203         641,275         636,972         677,74         704,573         68           NVM         136         0         112         420         434         434         420         420         0 </td <td>HER EXPENSES</td> <td></td>	HER EXPENSES													
ONIG OTHER EXPENSES         1,096,618         531,147         805,817         683,403         666,984         582,537         637,203         641,275         636,972         676,774         704,573         68           NING OTHER EXPENSES         1,096,618         531,147         805,817         683,403         666,984         582,537         637,203         641,275         676,774         704,573         68           N I MV         136         0         112         420         434         420         430         60         0	INTEREST ON BONDS - NET										or and the court of the court o			0
ONIGOTHER EXPENSES  1,096.618 531,147 805,817 683,403 666,964 582,537 637,203 641,275 636,372 676,774 704,573 66	INTEREST ON NOTES						-							
DINIG OTHER EXPENSES         1,096,618         531,147         805,817         683,403         666,964         582,537         637,203         641,275         636,972         676,774         704,573         66           H JAV         136         0         112         420         434         336         434         420         434         420	SUBTOTAL - OTHER EXPENSES			-							,	82		•
H / MV	DTAL COST INCLUDING OTHER EXPENSES	1,096,618	531,147	905,817	683,403	666,984	582,537	637,203	641,275	636,972	676.774	704,573	682,762	8,348,065
136   0   112   420   434   336   434   420   434   420   434   420   434   420   434   420   434   420   434   420   434   420   434   420   434   430   434	ATISTICAL DATA:			200					Particular and and and an extension of the second	-				
0         0	No. Of Trips - WH / MV	136	0	112	420	434	336	434	434	420	434	450	434	4.014
1,088 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. Of Trips - NB / VH	0	0	0	0	0	0	0	0	0	0	0	0	
1,088 0 896 3,360 3,472 2,688 3,472 3,472 3,360 3,472 3,350	No. Of Trips - NB / OB	0	0	0	0	0	0	0	0	0	0	0	0	0
10 0 8 30 31 24 31 30 31 30 30 30 30 30 30 30 30 30 30 30 30 30	No. Of Males	1,088	0	968	3,360	3,472	2,688	3,472	3,472	3,360	3,472	3,360	3,472	32.112
194 0 116 144 143 135 132 134 139 147 160 22.780 21,516 24,272 20,555 20,696 21,232 21,631 23,486 22.	No. of Days Operating	10	0	8		31	24	31	31	30	31	30	31	287
109,662 0 100,727 22,780 21,516 24,272 20,555 20,696 21,232 21,831 23,486	Operating Cost Per Mile	19E	0	116		143	135	132	132	138	147	991	150	144
	Total Oper Exp Per Day	109,662	0	100,727		21,516	24,272	20,555	20,686	21,232	21,831	23,486	22,025	29,080
	***************************************													
	The second secon	1												

783 783 783 783 783 784 786 786 786 786 786 786 786 786	2018 BUDGET	- NAC	E	MAH	APR	MAY	NOC	JUL	AUG	SEP	130	NOV	DEC	TOTAL
S. DIGITOCO DEPT S. DIGITOCO			-											
S. DECK DEPT 14,698 1,1487 66,094 97,042 98,196 106,059 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,172 104,099 107,09	M/V IYANOUGH			~~	-									
S. STOCK DEPT 14 4698 1 1,4459			_	Andrew W. Carried Manager of Mana	-							Spiller, property of the latest of the lates		
S. DECKORPY  S. DE	COST OF SERVICE	-			-	-				-			-	
S. STECKNORPY  S. STECKNARDS DEPT  WILLIAM  WILLIAM  S. STECKNARDS DEPT  WILLIAM  WILLIAM  S. STECKNARDS DEPT  WILLIAM  W	OPERATING COSTS	And the state of t										-		
S. S. FIGHNER DEPT 3,006 . 413 16,131 17,200 17,516 17,439 17,040 17,759 16,529  S. S. FIGHNER DEPT 5,006 . 5270 1,526 16,100 17,524 16,100 17,759 16,100 17,759 16,100 17,759 16,100 17,759 16,100 17,759 16,100 17,759 16,100 17,759 16,100 17,759 16,100 17,759 16,100 17,759 17,000 17	CREW'S WAGES - DECK DEPT	14,698		1,637	68,094	97,042	98,868	106,059	102.132	108 808	103 783	PT 02	80.503	477.747
S. STEWANDS DEPT   18.384	CREW'S WAGES - ENGINE DEPT	3,036		415	16,131	17,930	17,816	17.439	17,040	17.757	18 592	18 852	18 525	462 660
Name   18.984   18.984   18.984   18.9716   18.9717   17.5482   18.7401   18.7517   18.9717   17.5482   18.7401   18.7517   18.9717	CREW'S WAGES - STEWARD'S DEPT					-			The same of the sa		30000	2000	300,01	200,200
NATER    S.   S.   S.   S.   S.   S.   S.	FUEL EXPENSE	16,984	4		134.716	167.077	172.482	167 401	167.675	168 242	165 173	100001	000	2
15.5   2.01   2.05	LUBRICANTS & WATER		9	5.375		2.675	8.100	4425	2.850	42.4	2660	5 400	20,716	2,40,154,1
STATE   STAT	FOOD SUPPLIES	55			375	400	390	400	400	1000	000	2000	000	34,363
LEMENSEE 1,395 435 980 2,270 2,470 8,940 2,00 2,70 2,70 2,70 1,70 2,70 2,70 2,70 2,70 2,70 2,70 2,70 2	STORES, SUPPLIES & EQUIPMENT	250	X	420	1.395	1000	2 126	1 200	1 856	000	200	060	400	3,500
CAMPENTING COST   1,200   1,	OTHER VESSEL EXPENSE	1.395	435	980	2.270	2.470	18 940	0000	2745	000'	0.000	000.2	2,435	066,61
Company   Comp	PENSIONS, HEALTH & WELFARE	23.111			26.252	52 111	EC 822	Sep es	20000	00075	7,300	2,32U	4.13	42,320
	PAYROLL TAXES	1307	1	127	5 720	0 328	7 817	20'00 a	20,70	5/2/3	72,741	269.20	58,532	541,496
1,000   1,00	SUBTOTAL - OPERATING COST	62,836	460	8954	264.953	361.063	382 160	785 116	200,030	254 247	200.70	7,069	7,698	75,321
1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,			-			-			5	300,014	310,134	317,740	314,577	3,187,222
1,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0	FIXED EXPENSE	-	-											
Chicago   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   4,228   1,390   13,390   13,390   13,390   13,390   13,390   13,390   13,390   13,390   13,390   13,390   13,390   13,390   13,390   13,390   13,390   13,290   13,390   13,390   13,390   13,240   11,290   13,290   13,240   11,290   13,240   11,290   13,240   11,290   13,240   11,290   13,240   11,290   13,240   11,290   13,240   11,290   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   13,240   11,200   11	MAINTENANCE	26,324	289,622	579,283	26,863	10,059	9,559	20,368	22,031	16.569	14.746	10.291	11.018	1 mag 733
FINED EXPENSE 44.442 307,740 597,401 44,591 12,890 13,890 13,500 13,900 13,200	DEPRECIATION	4,228	4,228	4.228	4,228	4.228	4.228	4 228	4 228	BCC P	A 22A	4 228	4 220	904.03
Fine Denominary   Fine Denom	INSURANCE	13,690	13,890	13,890	13,890	13,890	13.890	13.900	13.900	13 900	13 900	13 000	000 64	00,700
EXPENSES         44,442         307,740         597,7401         44,961         29,177         27,677         38,496         40,159         34,697         32,874         28           EXPENSES         107,278         300,200         606,355         309,934         389,230         405,637         405,637         406,563         389,914         409,626         346           COTHER EXPENSES         - OTHER EXPENSES         - OTHE	CHARTER RENT		-								20,00	2000	One in I	100,740
EXPENSES         107,278         308,200         608,355         309,234         389,230         409,637         403,612         408,563         389,914         409,829         340,012         340,612         408,563         389,914         409,829         340,612         408,563         389,914         409,829         340,612         408,563         389,914         409,829         340,612         408,563         389,914         409,829         340,612         408,563         389,914         409,829         340,612         408,563         389,914         409,829         340,814         409,829         340,814         340,829         340,814         340,829         340,814         340,829         340,814         340,829         340,814         340,829         340,814         340,814         340,814         341,814         <	SUBTOTAL - FIXED EXPENSE	44,442	307,740	597,401	44,981	28.177	27.677	38.496	40.159	34 697	12 874	28 410	20 146	0 000 1
EXPENSES         107,278         308,200         606,355         309,934         389,230         409,637         403,612         409,563         399,914         409,626         368,914         409,626         369,000         369,000         369,000         369,000         369,000         369,000         <						and the second second second second second	-					7 7 7 7	DE1 62	603'hC3'l
DINGS - NET           LOTHER EXPENSES	TOTAL OPERATING EXPENSES	107,278	308,200	606,355	309,934	389,230	409,837	403,612	408,563	398,914	409,626	346,159	343,723	4,441,431
OVER EXPENSES					reter				-		-		The state of the s	
OTHER EXPENSES  -OTHER	INTERECTOR COURSE MET		~			-		-				-		
OING OTHER EXPENSES OTHER EXPENSES OTHER EXPENSES OTHER EXPENSES OTHER EXPENSES OTHER EXPENSES	INTEREST OF BOARD - CIE.					*3	•	•	3		•	•	-	0
DING OTHER EXPENSES   107.278   300,200   606,355   309,934   389,230   409,837   403,612   408,563   398,914   409,626   348   348,514   348,51	AVICACIO ON NOTES		•	d and the second second	-	-			•					0
DING OTHER EXPENSES         107,278         309,200         606,355         309,934         389,220         409,637         405,612         408,563         398,914         409,629         346           1 / MV         0	SUBJUILAL - OTHER EXPENSES	-	-	-	•			-	•	•	-		,	
H/MV 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	TOTAL COST INCLUDING OTHER EXPENSES	107,278	309,200	606,355	309,934	389,230	409,837	403,612	408,563	398,914	409,626	346,159	343,723	4.441.431
0         0	STATISTICAL DATA:		Average as server-state-orthosts											
10	No. Of Trips - WH / MV	0	0	0	0		0	0		c	-		The second second second	- Commission of the Commission
32         0         0         232         2801         300         310         310         300         292           960         0         0         6,960         8,700         9,000         9,300         9,000         8,760         7,80           4         0         0         29         31         30         31         30         31           65         0         0         0         42         39         42         43         43           20,000         3,179         13,020         13,179         13,297         13,214         11	No. Of Trips - WH / NT	0	0	0	0	0	0	0	o	5 6		0	5	9
960         0         6,960         8,700         9,000         9,300         9,300         8,760         7           4         0         0         29         31         30         31         30         31           65         0         0         0         38         42         42         39         40         40         43           26,620         0         0         10,687         12,556         13,661         13,020         13,179         13,297         13,214         11	No. Of Trips - HY / NT	8	0	0	23	290	300	310	310	00%	200	0 00	9 6	
4         0         0         29         31         30         31         31         30         31           65         0         0         0         38         42         42         39         40         40         43	No. Of Miles	096	0	0	6.960	8 700 :	9.000	002.6	0.300	0000	0 750	7 000	047	4,304
65 0 0 38 42 39 40 40 41 42 42 39 40 40 43 43 42 42 39 40 40 43 43 43 43 43 43 43 43 43 43 43 43 43	No. of Days Operating		0	0	20	3.	92		200	2000	200	3000	7,440	029'97
28.820 0 0 10,687 12,556 13,661 13,020 13,179 13,297 13,214	Operation Cost Per Mile	59	0	And reference from the comment of the comment of	- SC	200	3 5	5 6	10	9	5	9	9	278
13,000 13,	Total Oner Firm Per Day	S BOO			8	200	74	3	40	48	43	4	42	42
		07007	,		10,007	000.71	13,001	13,020	13,179	13,297	13,214	11,539	11,088	15,976
											-			

WOODS HOLE TERMINAL. COST OF SERVICE OPERATING COSTS AGENTS, TICKET SELLERS, ETC. MISC. FREIGHT HANDLERS, TRAFFIC, ETC. PAYROLL MISC. MISC				-				The state of the s	to many many	The second second	Author		
COST OF SERVICE OPERATING COSTS AGENTS, TICKET SELLERS, ETC. PAYROLL MISC. FREIGHT HANDLERS, TRAFFIC, ETC. PAYROLL MISC.			The second secon	dendrik transcription of serious capazing	the second section of remarks on					1 TO THE POST OF THE PARTY OF T			
OPERATING COSTS  AGENTS, TICKET SELLERS, ETC.  PAYROLL  MISC.  FREIGHT HANDLERS, TRAFFIC, ETC.  PAYROLL  MISC.  MI						50000		-					
AGENTS TICKET SELLERS, ETC.  AGENTS, TICKET SELLERS, ETC.  PAYROLL  MISC.  PAYROLL  MISC.  MI													
AGENTS, TICKET SELLERS, ETC. PAYROLL MISC. FREIGHT HANDLERS, TRAFFIC, ETC. PAYROLL MISC. MISC.		Annual Control of the	,					-	-				
FAYROLL MISC. FREIGHT HANDLERS, TRAFFIC, ETC. PAYROLL MISC.					of North-Statement Statement and Statement Sta								
FREIGHT HANDLERS, TRAFFIC, ETC. PAYROLL MISC. MISC. MISC.	01.000	2000	000 000	200,000			-			The state of the s			
FREIGHT HANDLERS, TRAFFIC, ETC. PAYROLL MISC. MISC.	300'=0	115,00	00000	18,187	52,023	186,80	100.18	96,792	88,622	91,068	90,753	92.289	1.077.491
FREIGHT HANDLERS, TRAFFIC, ETC. PAYROLL MISC. MI	3,650	4,415	3,090 E	3,700	5,165	090'9	6,790	7.845	5.445	4.005	4 700	5 170	ACR 936
MISC.											200	2.12	00,000
MISC.	54.911	4B 746	50.443	SO DRO	COS 629	70.690	74 604	20 707	00000	1		A STATE OF THE STA	
PIZHT MEAT DOWING & WAYED	700	- 300	2000	200	3 3	505,07	100	100,00	097'60	D/./81	691.90	67,534	761,423
CAN MAKE THE PROPERTY OF THE PARTY OF THE PA	904	8.	Ĉ	200	ğ	3,820	745	2,435	965	350	2,120	2.025	15.180
	20,900	12,170	9,585	16,720	7,855	13,820	12,955	1.835	12.175	39.315	10.016	12655	164 0gn
OTHER TERMINAL OPERATIONS	21.320	19.325	25.180	13 500	17 590	25 AQA	A1 ADE	A1 220	2000	04640	2000	50,00	300,000
PENSIONS, HEALTH & WELFARE	RO 260	SC BOG	25 826	000'63	000 10	2000	200,15	000,19	CM'/2	74°C	015,05	22,345	299,940
ODCOLUMN DOMES	00,500	ano'cc	00'00	500,000	DC9.70	62,657	64,939	70,166	66,939	67,668	64.558	64,531	757,147
OPERATING HENTS	P	0	o	0	0	o	0	0	0	0	o	0	
PAYROL TAXES	10,756	9.763	8.919	10.071	13 020	10.78	11 002	12 008	10.01	12041	00000	4000	00000
SUBTOTAL - OPERATING COST	264,149	232,337	240, 139	250.676	272 190	283 065	WA ZB1	306 306	272 590	204 469	200,000	2,350	136,926
	***************************************	Talgering on at my	Bigging and the second			Pon'one	Tarion.	220,200	27.3,300	201,400	700,628	273,945	3,269,424
FIXED EXPENSE				The section of the se	Andrew Statement Statement				-	-0-0			
MANTENANTE	24 744	200 300	0.00	40,000	00000			Available of the Toron					
DEBOCHATION	41,14	60,700	34,030	42,032	87.278	37,797	32,697	21,848	32,891	20,675	31,958	27,158	421,260
DEL RECIPION	45,00g	45,668	45,668	45,668	45,668	45,668	45,667	45,046	45,046	45,048	45,046	45,046	544 905
SUBTUTAL - FIXED EXPENSE	77,382	72,424	78,326	88,300	127,946	83,465	78,364	66.894	77,937	65,921	77.004	72.202	986 165
GLICATE CONTRACTOR			1					THE THEFT WASHINGTON AND AMERICAN					
IOIAL OFFICIALIS EXPENSES	341,531	304,761	318,465	338,976	400,136	366,530	385,125	363,180	351,517	367,389	345,832	352,147	4,235,589
CANCOLOR CANCOLOR CONTRACTOR CONT	The state of the s										-		
JUNEAU CAPENDES													
INTEREST ON BONDS - NET	•	6		٠							-		
INTEREST ON NOTES	•	,											
SUBTOTAL - OTHER EXPENSES		· 12											
		tradition of the district of the second	of a west filters territory and a second								+	-	-
TOTAL COST INCLUDING OTHER EXPENSES	341,531	304,761	318,465	338,976	400,136	366.530	385, 125	363,180	351,517	367,389	345,832	352,147	4,235,589
TOTAL LABOR HOURS	3.925	4.047	6.911	5.423	5 104	A 709	5 703	25.00	402.0				
				-			3		Lonio	7,11,5	4,17.5	0,/93	00°/20
STATISTICAL DATA:	-						-	-					
No. of Passengers - in & Out	101,865	93,123	107,424	157,868	221.688	274.363	384 494	381 399	270 212	204 479	140 492	100 000	2 160 000
No. of Automobiles - In & Out	20,346	18,512	22,401	30,347	37.499	44.694	53.712	59.742	A4 404	22 630	20 00	20000	2,400,020
No. of micks - In 6 Out	9.806	8.267	10.611	12.283	14 177	13 807	12 172	11 302	41 600	20000	0.0,63	110,00	404,000
No. Of Tras - WH / MV	1.096	1 000	1 186	1 208	1 57.0	1 670	* 200	2000	3000	2000	7040	10,70	134,487
No. Of Trips - HY / NT	0		4	0				you'l	56	000'1	98	1,246	16,660
							>	The second second	,		0	0	0
			-	-								The second secon	The state of the s
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THE RESERVE THE PROPERTY OF TH		Personal Landson Company											
Comment of the Commen		1		-									

		97	MAN	AFT	MAY	25	3	AUG	255	OCT	NON	2	LONG
VZNEVARO HAVEN TERMINAL								and the same of the same of					
STATE OF SERVICE											- Appropriately from a reformable.		
OPERATING COCTO													
ACENTE TIMET CELLEDE CTC		-											
DAVEOUS SECURITY OF STATE	-				*						The first of the terms of the first of the f		
	73.5% 19.5%	74,821	BO,429	63,170	80,204	78,234	82,725	79,67	61,033	89,054	89.209	90.336	GA7 BOR
MISC	2,660	2,485	7,800	5,130	4,760	8,360	2,760	5.460	2.620	2 685	3 MR	A AAK	OGC AP
FREIGHT HANDLERS, TRAFFIC, ETC.					The state of the s				i		2000	CPO's	47,300
PAYROLL	47,319	45,538	50,328	52,114	56.891	60.296	63.453	63451	CAR RRO	50 A2B	67 000	010.03	1000
MISC.	200	545	575	125	400	3.310	1,065	A 170	200	03,400	570'70	25,270	D99'890
LIGHT, HEAT, POWER & WATER	15.550	4.200	3.560	5.675	2,650	10 ACE	2000	0/1.6	3/0	6/2	Ot 1.2	2.375	15,420
OTHER TERMINAL OPERATIONS	11 740	000 1	44.400	2000	700,0	10,433	3,140	3,475	11,335	2,940	4,000	27,960	100,970
PENSIONS, HEALTH & WELFARE	000.93	40.057	200.00	CEO'D	10,283	616,11	18,185	10,275	9,010	11,400	7,410	14,930	128,705
OPERATING BENTS	00000	200,000	/0C,2C	96,539	60,715	53,722	51,448	55,777	53,732	58,188	57,669	53,778	656,167
DAVDAL TAVER	0/0.2	2,6/0	2,670	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2,750	2750	32.760
SI IDTOTAL OBCOATING COST	/06'6	9.103		9,190	11,139	9,288	9,546	11,733	9,748	12,018	9.062	11.072	119.695
COOLOUTE - OPENHING COOL	969.022	191,195	215,568	219,539	229,794	243,940	235,072	236,762	236,280	237,646	228.098	260,116	2,759,706
FIXED EXPENSE					St. I spanned the second secon	-							
MAINTENANCE	12.172	11.224	11 576	20 143	37.075	20+ Q+	14 000						
DEPRECIATION	18 219	18 210	0.00	2000	57,073	001,01	14,900	15,194	20,138	17,310	12,054	9,087	197,124
SUBTOTAL FIXED EXPENSE	20,00	10,018	615,01	10,319	10,319	16,319	16,319	16,319	16,319	16,319	16,319	16,319	195,828
	156'07	57,343	069,72	40,402	43,394	32,505	31.284	31,513	36,457	33,629	28,373	25,406	392,952
TOTAL OPERATING EXPENSES	254,189	218,738	243,463	266,001	273,188	276,445	266,356	268,275	272,737	271,275	256,471	285.522	3.152.660
OTHER EXPENSES				-									
INTEREST ON BONDS - NFT		The section is dependent											
INTERESTON NOTES												,	0
SIMIOTAL OTHER EXPENSES				-	1		,	,					0
			Strategie de la capación de la capac		•			,		,			0
TOTAL COST INCLUDING OTHER EXPENSES	254,189	216,738	243,463	266,001	273,168	276,445	266,356	268,275	272,737	271,275	256,471	285.522	3.152.660
TOTAL LABOR HOURS	3,600	3,721	6,444	5,000	4.661	6,170	5,003	4,968	6,517	5.099	4 258	5,979	A1 280
STATISTICAL DATA:	,									Afternation of the Particular			
No. of Passengers - In & Out	101,665	93,123	107,424	157.868	184.499	168 459	208 047	207 752	104 234	407 676		-	
No. of Automobiles - In & Out	20.346	18.512	22 401	200 247	32.070	20,200	33 606	30.50	5	0/0'/01	140,133	123,020	1,867,000
No. of trucks - In & Out	8.808	8 287	10.611	12 283	12.604	10 100	20,000	34,363	32,130	19,560	29,815	26,577	327,215
No. Of Trios - WH / MV	1 006	1 000	3000	2000	15,030	10,133	Control	7007	9,203	10,740	10,482	9,794	119,087
No. Of Trips - WH / NT	200	300	1,100	989	1,24U	1,192	1,214	1,218	5,150	1,200	1,206	1,246	14,158
No. Of Tops - NB / VH	0	0	0	0	C	0	c		4	•			0
									5	>	٥	0	0
			-										- Minimum
			-									The second second	
The state of the s													

OAK BLUFFS TERMINAL COST OF SERVICE OPERATING COSTS								2000					
OAK BLUFFS TERMINAL COST OF SERVICE OPERATING COSTS	_				-								
COST OF SERVICE OPERATING COSTS		100-		The state of the s									end of the state of
OPERATING COSYS		-	-	Annual or other versions or other or ot							-		
	A STATE OF THE PARTY OF T	-											
AGENTS, TICKET SELLERS, ETC.		of the regulacted afternoon a see sufficient				-			-	-			Week
PAYROLL	0	0	0	0	20.873	31.829	33 206	747 783	71 562	26 242			( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )
MASC.	+ 09	35	C	•	1 486	1 260	0000	70100	300	25767	2	9	182,496
FREIGHT HANDLERS, TRAFFIC, ETC.					Paris.	1,640	6,010	O/a'ı	2,000	∵06 <b>7</b>	SB	32	9,140
PAYROLL	0	0		9	20 274	40.040		1000		-			
Medical	0			2 0	177'07	716'06	125,16	090,10	32,486	20,402	0	0	232,691
PICHT SCAT DAMES A SEATON	O CONTRACTOR OF THE PARTY OF TH	D The second of	5	0	0	500	25	1,105	73	o	0	0	1.430
CIGHI, DCAI, POWER & WAIEH	2,095	880	808	920	795	1,155	1,570	1,220	1,545	1,370	0	855	13.210
OTHER TERMINAL OPERATIONS	902	325	635	3,935	3,205	1,340	1,220	1,725	1.285	200	455	1 900	17 320
PENSIONS, HEALTH & WELFARE	0	0	0	0	24,690	22,834	22.634	24,690	22.834	24.690	23.528	9	188 000
OPERATING RENTS	0	0	0	0	2,585	2.585	2.585	25.85	2 5.85	2 6.86	2	3	46 540
PAYROLL TAXES	0	0	0	0	4.488	5.424	5 524	6 960	A 270	2716		2 6	00.00
SUBTOTAL - OPERATING COST	2,960	1,240	1,440	4,855	92,395	115,529	120.520	125,003	98 652	78 796	20 000	2000	30,331
				The second secon						200	900'-3	2,042	000,630
FIXED EXPENSE			-		The many graphs of the latest of the latest test and the latest an								William State of Control of Contr
MAINTENANCE	3,200	1,000	6,000	11,742	74,158	6,103	4.059	2.285	3.716	9.819	1 540	2 754	476 072
DEPRECIATION	82,473	82,473	82,473	82,473	82,473	62,473	82.473	82.473	82.473	A2 473	R2 477	R2 473	040 675
SUBTOTAL - FIXED EXPENSE	65,673	83,473	88,473	94.215	158.631	88.578	PR 532	R& 758	86.180	000 000	040.00	210000	0.0000
	Market and Advantage and Advan							~	2001	107:00	200	190'60	1,112,006
TOTAL OPERATING EXPENSES	66.633	64,713 (	89,913	99.070	249.026	204,105	207,052	209,791	184,841	178,088	108.079	87.637	1 7R3 94A
The second secon				-		-							
OTHER EXPENSES		-						and the same construction of the same of	And the second s				
INTEREST ON BONDS - NET		•	•	,	The special of the sp			,			-	The state of the state of the state of	
INTEREST ON NOTES	•		•	•	4	1		And the part of th		-			
SUBTOTAL - OTHER EXPENSES	1	6.14Pathletin would thin in miles of retreatible to	The state of the s					And the special of the second					0 '0
			-	-				-		The state of the s	School of the state of the stat		
TOTAL COST INCLUDING OTHER EXPENSES	88,633	64,713 :	69,913	020'66	249,026	204,105	207,052	209,791	184,841	171,088	108,079	87.637	1 7R3 948
Annual to the state of the stat		-	d gar-					-					
TOTAL LABOR ROUKS	0	0	0	0	1,239	3,331	3,126	3,033	3,087	1,802	88	0	15,686
STATISTICAL DATA:	to differ the special property of the special property	- -					- Commence of the contract of						1
No of Passagners - In & Out			The second section of the second		200	- 1				The state of the s	The second secon		
No of Automobilion to P. C. o.			2	>	27.103	אסג'פטן	780,07	1/3,04/	82,878	20,863	0	0	599,028
No. of faculta In I Out	9	<b>3</b>	0	0	5,420	15.402	20,107	21,217	12,248	2,979	0	0	77,373
MO. OF HIGHS - HIS COL	0	Ö	0	0	1,486	3,608	3,684	3,640	2,379	503	0	0	15.400
No. Ci Inps - WH / MV	0	0	0	0	294	478	584	282	454	308	0	0	2,702
Ma. Ca Imps - WH / NT	0	0	0	0	0	0	0	0	0	0	0	0	-
No. Of Trips - NB / OB	0	0	0	0	O	0	0	0	0	0	0	C	9
		~00								the Strain remains were and the strain of	The second secon		
												-	
		**					-						
	-			-					And in case of the special designation of the sp	the state of the special party and the state of the state	And the last of th		

	1			AFR	MAY	NON	77.	AUG	SEP	001	AON	DEC	TOTAL
NANTUCKET TERMINAL				8		medicania.			1				WAR ALL MAN AND AND AND AND AND AND AND AND AND A
COST OF SERVICE OPERATING COSTS													
AGENTS, TICKET SELLERS, ETC.	Productive water proper process of the state of					And the special section of the secti							
PAYROLL	64,086	57,043	160,13	62,487	66,967	64,755	69.686	67.102	106 29	65 631	679 973	017.63	274 470
MSC.	1,575	1,280	1,750	975	1.950	2.280	1 215	2116	1 860	000	1000	01/10	136,450
FREIGHT HANDLERS, TRAFFIC, ETC.	The state of the s					20417	214	30.5	200.	061.1	CS.	2,555	19,690
PAYROLL	50,761	45,992	47,968	52,040	64,325	69.621	74.317	72 041	60 172	50 140	60.504	40.407	200 345
MISC.	205	88	0	55	50	2.610	0	750	0		100,300	27.00	2000
LIGHT, HEAT, POWER & WATER	3,245	3,405	3,380	2,525	1,700	4,030	3.690	1,700	3 550	3000	0000	0.400	26,750
OTHER TERMINAL OPERATIONS	2,275	1,430	1,515	1,845	1,155	1,915	3.775	2.810	3.710	2.120	1 205	3366	22,55
PENSIONS, HEALTH & WELFARE	39,362	38,207	36,267	36,207	41,278	37,692	37,692	41.278	37 692	40.200	27.978	27.104	460 207
OPERATING RENTS	0	0	0	0	0	0	0	0	O			5	100,000
PAYROLL TAXES	8,407	7,784	7,087	7,783	10.653	9.003	9.408	11.420	BERT	0.420	7.428		
SUBTOTAL - OPERAYING COST	169,916	153,196	159,058	163,912	188,078	191,908	199,783	199,236	183,332	177,171	166,018	171,320	2,117,526
FIXED EXPENSE													
MAINTENANCE	33,894	32,877	7,284	139,069	22.404	7.564	9.417	8 143	7 000	0.00	C 35. 0	0000	
DEPRECIATION	8.436	8,436	8.436	8,436	8.436	8.438	A 436	A 425	8 A 36	907.0	0,130	0,003	100,100
SUBTOTAL - FIXED EXPENSE	42,430	41,313	15.720	147 505	30.840	16,000	17 863	16.590	46 360	46 544	000.0	0000	101,632
TOTAL OPERATING EXPENSES	310 010	002,500	A 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						200,01	1000	001401	CGO'/	385,270
	200,213	506,903	077'671	311.417	BIEBIE	207.506	217,636	215,825	199,701	187,145	181,206	168,415	2,509,802
OTHER EXPENSES							The state of the s				-		
INTEREST ON BONDS - NET				,		4		*	promised and the field had been been been been been been been bee	,		1	
INTEREST ON NOTES		•		All contracts on the second se	West of the Party and the Part			4		-			
SUBTOTAL - OTHER EXPENSES	•				•			•	P				,
TOTAL COST INCLUDING OTHER EXPENSES	212,346	194,509	174,778	311,417	218,918	207,906	217,636	215,825	199,701	167,145	181,206	188,415	2.509,802
TOTAL LABOR HOURS	3,166	3,293	5,425	4,194	4,146	5,749	4,705	4,668	5,523	3,839	3,579	5,012	53,299
STATISTICAL DATA:											The state of the s		
No. of Passengers - In & Out	13,468	10,738	13,448	41,272	61,594	75.894	115,099	121.840	735.57	SA BOA	10.473	237 75	CEO EAS
No. of Automobiles - In & Out	2,574	2,210	2.791	3,932	5,274	6,942	10,292	11.545	7.556	5.104	4 204	4 062	AG A7R
No. of inacks - in & Out	3,461	3,162	3,936	4,832	5,409	5,174	4,869	4,738	4,317	4,101	4.113	3.698	51 810
No. Of Trips - WH / MV	0	0	0	0	٥	0	0	0	0	0	0	0	0
No. Of Trips - WH / NT	294	556	326	442	476	469	558	929	462	432	338	346	4,958
dellin, span													
	Action Control	A formal management and an area of the											

	1000	rea	MAR	APH	MAY	NOF	JU.	AUG	SEP	100	AQN	DEC DEC	TOTAL
HYANNIS TERMINAL													
COST OF SERVICE				-									
OPERATING COSTS		Application of the feeting and				-							
AGENTS, TICKET SELLERS, ETC.													
PAYROLL	86,245	60,074	68,979	73,083	78,962	77.72	060.08	86.711	77 529	ZA OSA	77.820	74 089	370 000
MASC.	1.885	1.700	1.990	1 665	2005	A 240	2000	2 475	27.0	200	2007	000.4	C#3,cea
FREIGHT HANDLERS, TRAFFIC, ETC.					3	2007	COC. 2	3,433	(na/*)	1,340	2,650	5,515	33,730
PAYROLL	50,196	46,390	51,303	62.755	65.907	70 937	73.158	73 600	85 100	ACA 92	673 673	00 000	0.00
MISC.	175	755	75	175	200	3 975	200	1 405	201	400	27.20	01,173	130,134
LIGHT, HEAT, POWER & WATER	9.585	18 890	9000	902.0	44 400	7 066	365	200.00	3	3	8	CMD'S	CIZ,IT
OTHER TERMINAL OPERATIONS	20 025	17 966	20.00	2000	000000	CCD'	במכיר	18,415	9,270	13,655	23,410	3,200	143,285
DEACONS LEAT THE WELLSADE	200,00	200,1	620,02	10.300	ner'ız	C90'EL	47,285	41,145	26,330	21,695	27,290	23,490	320,935
CONTRACTOR DESCRIPTION OF THE PARTY OF THE P	60,744	50,372	68,681	67,223	85,166	83,094	88,625	97,415	87,437	82,110	81,062	77,032	938,981
OFENALWIS HERIS	9,100	6,600	9,600	9,100	6,600	6,600	9,100	6,600	6,600	9,100	6,600	6.600	89.200
PAYHOLL TAXES	11,356	10,470	10,050	12,246	17,628	15,019	16,226	20,312	14,975	17,118	12.292	13.969	171.661
SUBTOTAL - OPERATING COST	239,161	223,116	243,528	254,252	293,288	289,127	328,552	349,190	290,115	290,176	290,351	269,550	3,358,406
FIXED EXPENSE					The second second second							The second special special statements	
MAINTENANCE	25,240	22,692	85,876	83.247	67.674	22,281	21 250	17 091	24 770	300 81	- 450	44.400	200
DEPRECIATION	59,343	59,076	59,076	59,076	59.076	58.360	58.360	58.360	58 380	CC 280	26, 130 68 980	00.44	422,003
SUBTOTAL - FIXED EXPENSE	84,583	81,768	144.952	142.323	126.750	R0 641	79.610	75.451	90000	70 000	20,300	20,300	/04,10/
THE PROPERTY OF THE PROPERTY O	and a second sec		and the second s					1000	EEO,00	cco'n/	OIC,UB	12,856	1,126,200
TOTAL OPERATING EXPENSES	323,744	304,884	388,480	396,575	420,038	369,768	406,162	424,641	370,214	366,831	370,861	342,408	4,484,606
OTHER EXPENSES													
INTERECT ON BOADS, MET		-					-		_		-		
INTEREST ON BOTTES	•					~	*	1	)	,			0
CLIPTOTAL OTHER		The second second second		•	4	•	•	•				,	0
מסיטים ביים מים מים מים מים מים מים מים מים מים					•		•	q		,		*	
TOTAL COST INCLUDING OTHER EXPENSES	323,744	304,884	388,480	396,575	420,038	369,768	406,162	424,641	370,214	366,831	370.861	342.408	4 484 505
TOTAL LABOR HOURS	3 207	3.404	5 840	5.051	A 900	0 5.40	0000						
		~			000*	0,240	2,513	170'0	0,042	4,774	4,377	6,236	61,969
STATISTICAL DATA:		-							-		A should have seen as a second seen as a second	and the physical state of the familiary	
No. of Passengers - In & Out	13,468	10,738	13,448	41,272	61,594	75,894	115,099	121,840	73.357	55.604	79 477	37.75	SEO CAR
No. of Automobiles - In & Out	2,574	2,210	2,791	3,932	5,274	6,942	10,292	11,545	7.558	5 104	4 204	A OK2	SE ATR
No. of frucks - In & Out	3,461	3,162	3,936	4.832	5,409	5,174	4.869	4.738	4.317	4 101	A 113	2 609	64 840
No. Of Trips - WH / MV	•	0	0	0	0	0	0	0	0	0	0	O C	0,010
No. Of Trips - WH / NT	294	256	328	442	478	468	929	558	462	432	338	346	4.958
of symmetry of the systems.	And the second s			~									
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2018 Operating Budger

447 73,160 73,061 70,486 72,851 70,892 66,023 654 176,286 1176,286 1176,295 176,895 176,895 654 176,286 146,736 176,285 176,895 176,895 655 0 0 0 0 526,000 863,756 110,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	MAINTENANCE DEPARTMENT PAYROLI	Adda	9		-	MAT	NOS	706	ALIKS	0		760	Car	1000
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1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,		and the second s	Andrew of contrast of											
100.456	SUPERWSION	73,115	64,452	72,836	70,103	71,892	70,437	73.160	73.081	70.428	77 051	70 802	Se ma	040 040
102,455   111,154   20,84.89   18,770   286,778   138,840   20,246.00   16,750   12,750   1	MAINTENANCE CREW	178,257	155,220	189,006	185,523	194,788	162,851	176,268	179,343	175,235	178.950	174 875	161 044	0 131 260
Section   Sect	REPAIR CREWS	108,585	111,759	208,389	195,701	266,478	136,804	95,096	103,460	148,736	192,660	139,237	106.142	1.812.047
1,000, 0,000,	UNICLI CHANGES			-	-							-		1
1,000   1,00	CALINOCA EACHAE GERAIDE	000,580	207,500	826,000	445,000	491,000	359,500	0	0	528,000	963,750	410,000	0	4,915,750
Marie   Mari		0	P	0	10,000	25,000	0	0	0	0	0	0	0	35,000
Color   Colo	LIVE KAP IS	0	0	40,000	28,000	38,000	0	8,000	9,000	0	0	9.000	25.000	155,000
1,101,669   155,200   215,400   244,700   244,400   245,600   245,000   24	ENGINE PARTS	20,000	900'06	154,500	65,000	0	0	25,000	0	0	0	C	0	354 500
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	OTHER	263,220	275,470	682,470	439.070	644,470	187,070	244,420	220,720	231.570	220.520	206.470	058 320	2 877 840
43,000   43,000   43,000   28,000   28,000   28,000   1	"B" STOCK (MAINT) CHAPIGE OUTS	22,000	18,000	20,000	22,500	25,500	27,500	27,500	24,000	24,000	22 000	21 500	21 500	278,000
1,101,649   1,200	MOTOR VEHICLES	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20.000	20,000	20.000	20,000	20,000	240,000
1,101,686   1,215,987   1,380,597   1,380,592   1,710,689   1,380,592   1,38	DOLPHINDOCK	43,000	43,000	43,000	129,000	72,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	456,000
1,101.669	TOTAL COST	1,413,177	1,085,401	2,256,201	1,609,897	1,849,128	1,002,162	684,444	646 584	1 215 967	1 588 8731	1 069 074	070 070	200 000 25
1,00,6320   17,000									And the same of th			Tre Conne	n noise	12,000,00
17,200 143,334 206,833 273,589 68,931 82,388 64,571 167,200 17,00	MEALLUCATED TO VESSELS	1,101,669	787,944	1,881,621	1,111,065	1,380,822	710,495	333,414	363,336	925.264	1,323,697	782,778	427.978	11,130,083
17,000 17	HEALLOCATED TO TERMINALS	106,320	94,549	143,394	306,833	273,589	168,831	82,388	64,571	86,417	73,237	74,454	61.754	1.457.437
1,224,589 699,480 155,908 214,186 174,999 177,717 164,736 251,642 201,677 187,286 174,897 194,742 171,347 2	HEALLOCATED TO PARKING LOTS	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	17,000	204,000
186,166 185,506 214,166 177,717 184,726 201,677 187,206 174,897 194,742 171,347	TOTAL REALLOCATED COSTS	1,224,989	899,493	2.042.015	1,434,898	1.671.411	817 428	472 R02	444 907	+ man Ro+	1 462 000	074 000	POO Select	
186,186 185,906 214,166 177,717 184,736 251,642 Z01,677 187,206 174,897 194,742 171,347							A CONTRACTOR OF THE PARTY OF TH	106,006	100'844	100,000,1	400,016,1	0/4,232	200,732	12,791,520
	TOTAL MAINTENANCE (UNALLOCATED)	188,188	185,908	214,186	174,999	717,771	164,736	251,642	201,677	187,286	174,897	194,742	171,347	2,307,325
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2018 Operating Budget

1000 1000 1000 1000 1000 1000 1000 100	14,579   194,190   113,362   115,192   138,192   279,223   18,675   271,625   11,625   19,675   17,195   17,1		JAN	FEB	MAR	APA	MAY	NOS	705	AUG	SEP	SCT	NOV	DEC	TOTAL
1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,	1,14,200   113,322   125,192   198,625   259,223   255,000   27,1825   19,725   17,182   27	WOODS HOLE PARKING LOT	for the state of t			interded by the special programme.									
1,500   1,4500   1,	2,125.         7,125.         6,500         6,700         7,326         2,222.2.         7,100         7,100         7,100         7,100         7,100         7,100         7,100         7,100         7,100         7,100         1,100	OPERATING COSTS PAYROLL	116 299	SOM ORO	112 369	195 100	000 004	200	100						
1,125.0   1,12	12,000   14,500   1	CACONINE	See o	2000	3000	160,136	130,023	633,663	AUU,CEA	2/6,503	226.462	166,041	136,940	123,644	2,124,565
13,000   14,500   1	1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,	ODGO ATINO DOCATO	C/7'0	(31,7	0000	6,700	7,925	12,925	16,825	21,025	17,825	9,725	7,175	7,325	127.350
130,000   14,000   14,500   14,140	133462   14,344   13,342   19,734   21,574   20,946   27,164   386,410   386,410   386,460   19,560   14,500	OPERALING MENIS	2,100	4,000	2,100	74,100	4,000	2,100	53,100	34,000	2,100	7.100	4,000	7,100	195,800
133,626   145,00	14,500   1,500   14	DEAECH CHARGES - CIMER	8,954	14,314	13,362	9,742	110,442	22,156	24,491	49,992	22,269	12.995	23.790	16.896	200 ADG
14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   10,0000   1,0000   10,000   10,0000   10,0000   10,0000   10,0000   10,0000   10,0000   10,0000   10,0000   10,0000   10,0000   10,0000   10,0000   10,000   10,0000	14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   14,500   16,500   16,500   16,500   1,500,600   1,50	SUB TOTAL - CA'EHATING COSTS	133,628	130,419	135,314	215,734	320,996	276,404	389,416	383,620	268,656	195,861	171,906	155,165	2,777,118
14,500   1	14,500   1	FIXED EXPENSES			printer.			-							
117,593   117,593   117,593   117,593   115,334   115,333   115,334   115,	100,059   100,059   100,059   117,593   116,1993   100,0593   100,0593   100,0593   100,0593   100,0593   100,0593   100,0593   100,0593   100,0593   100,0593   100,0593   100,0593   115,334   115,333   115,334   115,333   115,334   115,333   115,334   115,333   115,334   1	DIRECT CHARGES - VEHICLES	14,500	14,500	14.500	14.500	14 500	14 500	14 Knn	64 E00	14 600	44.		A STATE OF THE PARTY OF THE PAR	4
177,593   177,793   177,	17.559   1	DEPRECIATION	103.093	100.093	100 003	100 001	200 001	200 000	000,000	24,300	14,500	14,500	14,500	14,500	174,000
251.221 248.012 252.307 333,327 438,589 393,997 504,749 498,953 363,989 311,194 287,228 270,498 4,174,61   251.221 248.012 252.307 333,327 438,589 393,997 504,749 498,953 363,989 311,194 287,228 270,498 4,174,61   251.221 248.012 252.307 333,327 438,589 393,997 504,749 498,953 363,989 311,194 287,228 270,498 4,174,61   251.221 248.012 252.307 333,327 438,589 393,997 504,749 498,953 363,989 311,194 287,228 270,498 4,174,61   251.221 248.012 252.307 333,327 438,589 10,089 10,089 10,089 10,099 11,090 11,	251,221 246,012 222,507 333,327 438,389 383,397 504,749 488,853 383,989 311,194 287,238 270,499 4,174,61   251,221 246,012 222,507 333,327 438,389 383,397 504,749 488,853 383,989 311,194 287,238 270,499 4,174,61   251,221 246,012 222,507 333,327 438,389 383,397 504,749 488,853 383,989 311,194 287,238 270,499 4,174,61   251,221 246,012 222,507 333,327 438,389 383,397 504,749 488,853 383,989 311,194 287,238 270,499 4,174,61   251,221 246,012 222,507 333,227 438,389 383,397 504,749 488,853 383,989 311,194 287,238 270,499 4,174,61   251,221 246,012 222,507 333,237 438,389 10,069 10,060 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	SUB TOTAL - FIXED EXPENSES	117,593	117.593	117 593	117.593	117 693	117 502	196,033	100,033	100,633	100.633	100,833	100,833	1,223,556
251/221 248,012 252.907 333,327 438,589 393,997 504,749 498,953 383,989 311,194 281,238 270,488 4,174,61  251/221 248,012 252.907 333,327 438,589 393,997 504,749 498,953 383,989 311,194 281,238 270,489 4,174,61  4,124 4,124 4,124 2,125 6,880 12,542 12,345 13,463 12,346 10,194 281,239 270,489 10,001  29 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	251,221         246,012         252,907         333,327         438,589         393,997         504,749         498,953         360,589         311,194         287,238         270,488         4,174,61           251,221         224,024         333,227         346,589         353,997         504,749         498,953         383,989         311,194         287,239         270,488         4,174,61           231,221         248,012         252,807         34,124         498,589         383,997         504,749         498,953         381,389         311,194         287,229         270,498         4,174,61           23         4,124         4,334         4,124         4,334         4,124         4,174,61         6,174,61         6,174         7,174         6,174         7,174         7,174         7,174         7,174         7,174         7,174         7,174         7,174 <td< td=""><td>A description of the second se</td><td>-</td><td></td><td></td><td></td><td></td><td></td><td>2001</td><td>200000</td><td>occici.</td><td>255.611</td><td>115,333</td><td>DEE, GIT</td><td>1,397,556</td></td<>	A description of the second se	-						2001	200000	occici.	255.611	115,333	DEE, GIT	1,397,556
251.221 246.012 252.907 333,327 438,589 393,997 504,749 496,953 383,989 311,194 287,238 270,499 4,174,615 10.071	251.221 248.012 252.907 333,327 428.589 393,997 504,749 498,953 383,989 311,194 287,238 270,498 4,174,61    4,124 4,124 4,135 7,259 6,120 6,880 13,169 12,502 12,345 13,485 7,580 5,596 6,839 100,17    29 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	TOTAL OPERATING EXPENSES	251,221	248,012	252,907	330,327	438,589	393,997	504,749	498,953	383,989	311,194	287,238	270.498	4.174.674
251.221 246.012 252.907 333,327 438.589 393,397 504,749 498,953 383,889 311,194 287,238 270,496 4,174.6i  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	251,221 248,012 252,907 333,327 438,589 393,997 504,749 496,553 383,989 311,194 287,728 270,489 4,174,61    251,221 248,012 252,907 333,327 438,589 13,169 12,502 12,345 13,485 7,589 6,120 6,880 13,169 12,502 12,345 13,485 7,589 6,120 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	STATES BY BENEFIT OF THE PROPERTY OF THE PROPE													
251.221 246.012 252.907 333,327 438,589 393,397 504,749 498,953 383,989 311,184 227,238 270,499 4,174,61    4,124 4,325 7,259 6,120 6,880 13,169 12,502 12,345 13,465 7,560 5,594 6,839 100,17    29 6 18 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	251.221 246.012 252.907 333,327 438,589 393,997 504,749 498,953 363,989 311,194 287,238 270,498 4,174,65  251.221 246,012 252.907 333,327 438,589 393,997 504,749 498,953 363,989 311,194 287,238 270,498 4,174,65  29 6 18 14 29 24 5 382 276 50 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	INTEDECT ON DONDS ALT	) and the state of												
251.221 246.012 252.907 333,327 436.589 393,397 504,749 496,953 363,989 311,194 287,238 270,498 4,174,61 4,124 4,325 7,259 6,120 6,880 13,169 12,502 12,345 7,560 5,596 6,839 100,11 20 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	251.221 248.012 252.907 3333,227 438,589 393,997 504,749 498,953 383,989 311,194 287,238 270,499 4,174,6i  4,124 4,335 7,259 6,120 6,860 13,169 12,502 12,345 13,465 7,560 5,596 6,839 100,17  29 6 18 14 29 24 5 382 276 27 116 41 1,18  23 8 8 18 14 29 24 5 382 276 277 116 41 1,18  3,340 3,873 7,599 10,068 10,741 8,807 10,624 10,156 10,290 5,299 4,265 88,74  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	INTEREST ON DONOS - NET			٠	•				•			-		0
The color   The	251,221         246,012         252,907         333,327         438,589         393,997         504,749         499,953         363,989         311,194         287,228         270,499         4,174,66           4,124         4,335         7,259         6,120         6,860         13,169         12,502         12,345         13,465         7,560         5,596         6,139         4,174,66           2         0 <td>INTEREST ON MOTES</td> <td>•</td> <td></td> <td>•</td> <td></td> <td>5</td> <td></td> <td></td> <td>4</td> <td></td> <td></td> <td></td> <td></td> <td>6</td>	INTEREST ON MOTES	•		•		5			4					6
251.221         248.012         252.207         333,327         438.589         393,997         504,749         498,953         385,989         311,194         287,238         270,496         4,174,65           4,124         4,325         7,259         6,120         6,880         13,169         12,502         12,345         13,465         7,560         5,596         6,839         100,11           29         8         18         14         29         24         5         382         276         0         <	4,124         4,335         252,907         333,327         498,957         504,746         498,953         383,989         311,194         281,238         270,489         4,174,66           4,124         4,335         7,259         6,120         6,880         13,169         12,502         12,345         13,465         7,560         5,596         6,838         100,17           29         0	SUB TOTAL - OTHER EXPENSES	•	•	•	-		•	ŧ				The second secon		0
4,124         4,335         7,259         6,120         6,880         13,169         12,502         12,346         7,560         5,596         6,838           29         6         0 <td< td=""><td>4,124 4,335 7,259 6,120 6,880 13,169 12,502 12,345 13,465 7,860 5,596 6,839</td><td>TOTAL COST INCLUDING OTHER EXPENSES</td><td>251,221</td><td>248,012</td><td>252,907</td><td>333,327</td><td>438,589</td><td>393,997</td><td>504.749</td><td>498.953</td><td>383 980</td><td>311 194</td><td>287 238</td><td>920,000</td><td>4 470 674</td></td<>	4,124 4,335 7,259 6,120 6,880 13,169 12,502 12,345 13,465 7,860 5,596 6,839	TOTAL COST INCLUDING OTHER EXPENSES	251,221	248,012	252,907	333,327	438,589	393,997	504.749	498.953	383 980	311 194	287 238	920,000	4 470 674
4,124 4,335 7,259 6,120 6,880 13,169 12,502 12,345 13,465 7,560 5,596 6,830 11  29 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	4,124         4,335         7,259         6,120         6,880         13,169         12,502         12,345         13,465         7,560         5,596         6,830         1           29         0													200	
2         0	29         0	TOTAL LABOR HOURS	4,124	4,335	7,259	6,120	098'9	13,169	12,502	12,345	13,465	7,560	965'5	6,838	100,173
29         0	259   6   18	STAYISTICAL DATA:													
29         6         18         14         29         24         5         382         276         237         118         41           3,731         3,340         3,673         7,559         10,068         10,741         6,807         10,624         10,156         10,290         5,296         4,269           0 <td< td=""><td>29 6 18 18 14 29 24 5 382 276 227 118 41  3,731 3,340 3,873 7,559 10,068 10,741 8,807 10,624 10,156 10,290 5,298 4,289</td><td>No. of CARS PARKED - W.H. MAIN LOT</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>6</td><td>0</td><td>- </td><td></td><td>•</td><td></td></td<>	29 6 18 18 14 29 24 5 382 276 227 118 41  3,731 3,340 3,873 7,559 10,068 10,741 8,807 10,624 10,156 10,290 5,298 4,289	No. of CARS PARKED - W.H. MAIN LOT	0	0	0	0	0	0	0	6	0	-		•	
3,731         3,340         3,673         7,589         10,068         10,741         6,807         10,664         10,166         4,263         4,263           0 <td< td=""><td>3.731         3.340         3.673         7,589         10,068         10,741         8,807         10,624         10,166         5,246         4,263         4,263           0</td><td>No. of CARS PARKED - W.H. TOWN LOT</td><td>23</td><td>8</td><td>18</td><td>14</td><td>53</td><td>24</td><td>lu lu l</td><td>382</td><td>276</td><td>222</td><td>910</td><td>5  </td><td>2 .</td></td<>	3.731         3.340         3.673         7,589         10,068         10,741         8,807         10,624         10,166         5,246         4,263         4,263           0	No. of CARS PARKED - W.H. TOWN LOT	23	8	18	14	53	24	lu lu l	382	276	222	910	5	2 .
0         0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. of CARS PARKED - PALMER AVE LOT	3,731	3,340	3,873	7,599	10.068	10.741	8.807	10.624	10 158	100001	E 200	0000	DI TO
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. of CARS PARKED - RINK LOT	0	0	0	0	0	0	1.028	256	3	2	0.520	203.	00,730
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. of CARS PARKED - GIFFORD ST. LOT	0	0	0	0	0	0	0	٥			0	0	702'1
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. of CARS PARKED - HIGH SCHOOL LOT	0	0	O	0	0	0	0	P	0	0			
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	No. of CARS PARKED - SUN LOT	0	0	0	0	0	0	0	0	0	0	0		
3,760 3,348 3,691 7,613 10,097 10,765 11,350 12,047 10,432 10,527 5,416 4,304 9	3,760 3,348 3,691 7,613 10,097 10,765 11,350 12,047 10,432 10,527 5,416 4,304 9	No. of CARS PARKED - BOURNE LOT	0	0	0	0	0	0	1,512	785	0	0		9 0	2 202
		TOTAL No. of CARS PARKED - WOODS HOLE	3,760	3,348	3,891	7,613	10,097	10,765	11,350	12,047	10,432	3	5,416	4.304	93.550

PATRICE COSTS   20	2018 BUDGE I	JAN	FEB	MAR	APA	MAY	NUC	306	AUG	SEP	120	NON	DEC	TOTAL
38,710         32,137         34,581         44,187         73,258         92,194         87,200         16,613         65,629         5,5698         44,666           7,5         7,150         1,120         1,300         1,900         2,130         2,559         3,773         2,656         3,773         2,656         3,773         2,656         3,773         2,656         3,773         2,656         3,773         2,656         3,773         2,650         2,500	HYÁNNIS PÁRKING LOT								-		Approximately the second secon	of the second contract of the second contract co		
1,000   2,000   2,000   1,00	OPERATING COSTS													
1,005   21,500   21	PAYROLL	38,710	32,137	34,561	44,187	72,315	75,256	92,194	87.220	81.613	65.621	55 688	44 026	727.528
1,1500   2	GASOLINE	75	75	1,250	1,300	1,975	2,325	425	7,900	400	2.550	3.775	2025	24 075
1,095   3,896   1,115   5,425   5,990   23,710   3,285   16,779   117,444   18,4190   107,219	OPERATING RENTS	21,500	21,500	21,500	21,500	21,500	21,500	21,500	21,500	21,500	21.500	21.500	21 500	258 000
String   S	DIRECT CHARGES - OTHER	1,095	3,660	1,115	5,025	5,990	28,710	3,285	19,570	3,865	10,475	1.295	13.745	OF 8.70
2,540 2,550 2,500	SUB TOTAL - OPERATING COSTS	61,380	57,372	58.426	72,012	101,780	127,791	117,404	138,190	107,378	100,148	82,256	81,296	1,103,431
2.5500 2.	FIXED EXPENSES	Ap. And Principle Community Communit		-										
5.242 5.242 5.244 5.242 5.243 5.242 5.243 5.242 5.243	DIRECT CHARGES - VEHICLES	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2.500	2.500	2.500	2.500	30,000
Selection   Sele	DEPRECIATION	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5,242	5.242	5.242	206.00
69,122 65,114 66,168 79,754 109,522 125,146 143,922 115,120 107,888 69,598 69,099 1,196,33 1,783 1,216 2,077 1,861 2,466 3,965 3,777 4,417 2,961 2,122 2,431 33,00 1,983 222 323 666 921 1,062 1,077 1,139 1,106 647 7722 334 11,46 1,99 0 0 1,45 1,20 1,130 1,106 647 7722 334 11,46 495 271 4,09 2,221 4,140 1,140 1,139 1,106 2,366 655 6,360 4,136 1,109 40,136 1,106 647 2,106 1,106 1,109 1,109 1,106 1,109 1,109 1,106 1,109 1,109 1,106 1,109 1,	SUB TOTAL - FIXED EXPENSES	7,742	7,742	7,742	7,742	7,742	7,742	7,742	7,742	7,742	7,742	7,742	7.742	92,904
\$\begin{tabular}{c c c c c c c c c c c c c c c c c c c	TOTAL OPERATING EXPENSES	69,122	65,114	66,168	79,754	109,522	135,533	125,146	143,932	115,120	107,888	89,998	89,038	1, 196, 335
1,782   68,124   66,168   79,754   109,522   135,533   125,146   143,932   115,120   107,888   89,539   89,539   1,196,33   1,782   1,136	OTHER EXPENSES			-		The state of the s					=			
S   S   S   S   S   S   S   S   S   S	INTEREST ON BONOS - MET						Annual Company of the		All International Control of the Con					
1,783	INTEREST ON NOTES			,		.   .				•	-	-	1	0
55         69,122         65,114         66,168         79,754         109,522         155,530         125,166         143,922         115,120         107,888         89,998         89,008         1,196,330           1,783         1,216         2,077         1,681         2,496         3,965         3,965         3,777         4,417         2,961         2,122         2,431         33,07           335         222         329         665         921         1,006         1,317         1,139         1,106         847         756         9,90           15         0         0         0         1,140         1,139         1,139         1,106         847         756         9,90           15         0         0         0         0         1,140         1,139         1,178         1,276         366         374         1,186         1,183         1,183         1,183         1,183         1,184         1,186         1,183         1,186         1,186         1,186         1,186         1,186         1,186         1,188         1,186         1,186         1,186         1,186         1,186         1,186         1,186         1,186         1,186         1,186         1,186 <td>SUB TOTAL - OTHER EXPENSES</td> <td>4</td> <td></td> <td></td> <td>4</td> <td></td> <td></td> <td>. -</td> <td>1</td> <td></td> <td></td> <td></td> <td></td> <td>0 0</td>	SUB TOTAL - OTHER EXPENSES	4			4			. -	1					0 0
1,783   1,216   2,077   1,861   2,496   3,965   3,968   3,777   4,417   2,961   2,122   2,431   2,562   2,540   2,139   2,540   2,139   2,540   2,540   2,139   2,540   2,540   2,139   2,540   2,54	TOTAL COST INCLUDING OTHER EXPENSES	69,122	65,114	66,168	79,754	109,522	135,533	125,146	143,932	115,120	107,888	89,998	89,038	1,198,335
335   222   329   666   921   1,062   1,006   1,317   1,139   1,106   847   756   756   1,139   1,106   847   756   1,139   1,139   1,139   1,139   1,139   1,234   1,139   1,139   1,139   1,139   1,232   334   1,139   1,139   1,139   1,139   1,139   1,139   1,236   635   1,139   1,13	TOTAL LABOR HOURS	1,783	1,216	2.077	1,861	2,496	3,965	3,968	3,777	4,417	2,961	2,122	2,431	33,074
159	STATISTICAL DATA: No. of CARS PARKED - HYANNIS MAIN LOT	335	222	329	965	921	1,062	1.006	1,317	1.139	1,106	847		900
159 49 0 1,145 1,243 1,138 912 1,783 1,475 1,276 596 635 655 1	No. of CARS PARKED - LEWIS BAY LOT	-	0	79	200	1,140	1,813	1,994	2,396	1,783	1,391	722	334	11.857
0         0	No. of CARS PARKED - YARMOUTH RD LOT	159	49	0	1,145	1,243	1,138	912	1,783	1,475	1,276	596	635	10.411
495 271 408 2.214 4,129 4,565 5,563 6,714 5,506 4,084 2,240 2,138	No. of CARS PARKED - BROOKS ROAD LOT	0	0	0	0	825	552	1,671	3,218	1,109	321	75	413	R 184
	TOTAL No. of CARS PARKED - HYANNIS	495	271	408	2,214	4,129	4,565	5,563	8,714	5,506	4,094	2,240	2,138	40,357
	A CONTRACTOR OF THE PROPERTY O		-										-	
			-					- 1						
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		The second secon				-	-	1	-	And section will be set of the section of the secti				
												-	1	

2018 Operating Budget

Zota BUDGET	JAN	FEB	RAM	APR	MAY	NON	JUE	AUG	SEP	100	AON	plac	TOTAL
WOODS HOLE RESERVATION BUREAU							All the state of the Proposition		1				
PAYROLL	92,075	80,156	86,542	107,078	116,993	112,526	120,089	116,772	114,528	97.450	84.437	87.302	1215 94R
OFFICE SUPPLIES	3,326	808	1,247	7.6,1	2,715	2,365	4,561	2,190	3.093	1.108	713	3 220	27.353
TELEPHONE	6,115	6,085	6,105	6,245	6,395	5,815	6,830	6.805	6.470	6.370	6.260	6.230	75 775
OPERATING RENTS	6,800	6.800	6,800	6,800	6,800	6,800	6,800	6,800	6,800	6,800	6.800	008.9	81,600
MtSC.	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2.000	2.000	2.000	24 000
LIGHT, HEAT, POWER & WATER	3,400	3,450	3,475	3,375	8	5,700	2,500	2,700	2,400	2,200	2,625	3,375	35,250
MAINTENANCE							The same of the sa	To the first commence of the complete of the complete of the commence of the commence of the complete of the c	Administration from the supplicit and a special property of the supplicit and the su	and amounts to detain or explanation of the same of th			0
DEPRECIATION	0	0	0	0	0	0	0	0	0	O	0	D	0
TOTAL	113,716	99,329	106,169	127,475	134,953	135,206	142,780	137,267	135,291	115,928	102,835	108,927	1.459.876
TOTAL LABOR HOURS	3,286	3,418	5,698	5,698	5,448	6,962	5.663	5.654	6.896	4.616	1715	- SUC 9	RD 96.7
		mally convenient and an extension of the convenient of the conveni										200	
MARTHA'S VINEY ARD RESERVATION RIBEAL	en e	A. Carriera	Aller of a tab					atra la situa la situ					
		0	0	0	· O	0	Q	ć	c	C	6	6	
PAYROU.	14,750	12,775	14,138	14,287	14,656	13.923	15,012	14,614	14,745	15.194	14.102	14 584	172 780
OFFICE SUPPLIES	131	131	131	131	0	0	131	297	354	21	133	131	1,591
TELEPHONE	21	21	21	21	21	213	24	24	24	24	24	24	270
OPERATING RENTS	0	0	0	0	0	0	0	0	0	0	0	Q	0
MISC	0	0	0	0	0	0	Q	0	0	0	0	0	0
LIGHT, TEAL, TOWER & WATER	0	0	0	0	0	0	0	0	0	0	O	0	0
DCDDCTATION	0	0	0	0	0	0	0	0	0	0	0	0	0
				•	*			,			4	•	0
TOTAL	14,902	12,927	14,290	14,439	14,677	13,944	15,167	14,935	15,123	15.239	14,259	14,739	174,641
TATAL A SOCIAL MANAGEMENT												-	
TOTAL LABOR HOURS	203	828	698	683	594	732	598	009	757	295	571	108	7,809
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COMPUTER SYSTEM OPERATING COSTS PAYHOU FELPHOUE HARDWARE MAINTENANCE SOFTWARE MAINTENANCE	0.0000	-	5		1 CM	NOC	3	200		3	Š	2	2
OPERATING COSTS PAYHOUL TELEPHONE HARDWARE MAINTENANCE SOFTWARE MAINTENANCE		And the state of t	Profit Patrice in consorty, tables in	Addition to the country the Fields of printers and	Commence of the commence of th	Allegar des republicas experiences es esta esta esta esta esta esta esta							
OPERATING COSTS PAYHOU.  FELEPHOUL  HARDWARE MAINTENANCE  SOFTWARE MAINTENANCE				n.		-				-			The state of the s
PATHOU.  PELEPHONE HARDWARE MAINTENANCE SOFTWARE MAINTENANCE					-							-	
TELEPHONE HANTENANCE FAVARE MANTENANCE SOFTWARE MANTENANCE	81,404	72,703	80,876	79,793	84.292	81,420	66,419	66'08	85,284	84,604	80,787	83,365	987,046
HARDWARE MAINTENANCE SOFTWARE MAINTENANCE	47,490	47,490	47,490	47,490	47,490	47,490	47,490	47,490	47,490	47,490	47,490	47.490	569.880
SOFTWARE MAINTENANCE	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15,500	15.500	186,000
	73,050	73,050	73,050	73,050	73,050	73,050	73,050	73,050	73,050	73,050	73,050	73,060	876,600
SUPPLIES & EQUIPMENT	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17,500	17.500	210.000
SUB TOTAL -	234,944	226,243	234,418	233,333	237,632	234 960	239,959	239,639	238,824	238,144	234,327	236,905	2,829,526
FIXED EXPENSES					,				Applications of the management of particular and deposits of the second	Mary very circumstant della con distant			
DEPRECIATION	44,547	44,547	44,547	40,867	40,867	39,013	38,596	35.445	35.445	34.345	34.344	34 344	468 907
SUB TOTAL - FIXED EXPENSES	44,547	44,547	44,547	40,867	40,867	39,013	38,596	35,445	35,445	34,345	34,344	34,344	466,907
TOTAL OPERATING EXPENSES	279,491	270,790	278,963	274,200	278,699	273,973	278,555	275,084	274,269	272,489	268.671	271.249	3.298.433
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SUB ICIAL - CIMEN EAPENSES	0	0	0	0	0	0	0	0	0	<u>.</u>	ĪQ	Ô	0
TOTAL COST INCLUDING OTHER EXPENSES	279.491	270.790	278.963	274.200	278 699	273 973	278 555	275 084	274 26G	272 480	100 000	234 24B	2000 0000
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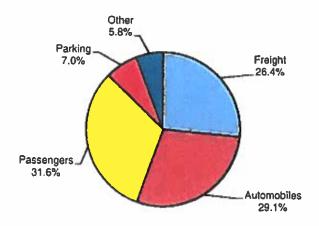
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PATROCE - AUMINISTRATION	120,618	109,159	120,493	116,933	120,817	117,875	124,110	125,064	120,204	124,352	120,445	124.111	1 444 391
PAYHOLL - ACCOUNTING	88,739	79,636	88,290	91,057	95,575	92,758	100,056	100,627	56,963	92,009	87.852	90.896	1.104.458
PAYHOU - OTHER	36,201	19,519		18,797	10,273	9,427	177.6	906'6	31,799	8.234	6.870	7.097	237 790
JELEPHONE	22,470	21,780	21,805	21,815	21,795	21,505	23,030	23,200	23.060	23.295	21.880	20 905	268 540
TICKETS & FORMS	3,550	3,125	4,300	3,475	9,325	4,675	12,250	9.650	8.225	4 200	3.450	2 450	27. 69
ADVERTISING	23,500	28,500	86,250	210,120	192,520	192,520	192.520	192 520	112 520	27 500	27.600	003.50	00,1/3
SCHEDULES & BROCHURES	13,605	18,005	15.505	12.605	35 405	42.406	19 905	18 005	200 000	2006	300.50	000.12	1,323,470
OFFICE SUPPLIES & EQUIPMENT	7,000	7.000	2.000	2 000	2 000	2,000	7,000	2,000	CUE'17	one'e	CMO'/	2,000	219,760
LEGAL	21 000	21 000	21,000	24.000	00010	0001	300.0	2007	non',	000'/	000'/	2,000	84,000
PENSIONS & RELIEF	1 121 715	20010	1 760 676	4 000 440	2000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	252,000
OFFICE ACCOUNTING	017:101:1	2/0,100,1	CS:C'0C3*1	1,235,416	1,420,916	1,232,787	1,356,395	1,471,629	1,332,868	1,414,572	1,366,607	2,130,777	16,541,292
CHITCIDE COSCIP TANTE	O O O O O O O O O O O O O O O O O O O	2 000		ا ا	0	٥	0	٥	0	0	0	136,000	136,000
OBEDITOR BEING	006.91	16,900	16,900	18,400	16,900	16,900	16,900	16,900	15,400	15,400	15,400	15,400	198.300
OFFINA HENIS	51,035	51,685	48,535	123,115	54,350	51,200	104,700	84,350	51,345	58,845	51,910	53.760	784 830
PATROLL IAXES	176,612	160,833	159,264	187,541	270,373	219,581	231,144	284,085	220,542	256.252	184.558	208 945	2 557 720
CIRCH	179,760	258,090	210,750	195,675	231,775	260,300	284,550	254,550	273.185	200,550	164,800	142 375	2 656 360
SUB TOTAL - OPERATING COSTS	1,942,908	1,876,304	2,120,524	2,262,949	2,514,024	2,349,933	2,500,331	2,619,385	2,336,016	2,258,714	2,096,277	2.995.321	27.875.686
EXECUTE OF THE PROPERTY OF THE													
INSURANCE	302,710	302 710	202 710	202 710	202 710	200 710	202 200	202 600	-				
DEPRECIATION	036 130	026 703	006 406	200,000	305,710	302,710	שכאייות	307,000	307,600	307,600	307,600	307,600	3,661,510
CISTOTAL CIVED EVOCACE	000,000	DE7,CGF	935,400	252,000	332,014	981,059	978,351	974,579	974,578	973,337	973,336	973,336	11,620,722
	UPO,002,1	1,230,303	1,235,110	Elecces,	1,234,724	1,283,769	1,285,601	1,282,179	1,282,178	1,280,937	1,290,936	1,280,936	15,282,232
TOTAL OPERATING EXPENSES	3,181,749	3,114,807	3,358,640	3,558,462	3,808,748	3.633,702	3,786,932	3,901,564	3,618,194	3,539,651	3,377,213	4.276.257	43.157.918
CARED EVOCACE	The same of the sa		8				-			and the state of t			0
INTEREST ON BOADS - NET	APD 070	200 300	244 460	200									0
MTEREST ON NOTES	- FW,272	20,100	E44,109	230,263	244,159	236,283	244,159	244,159	244,199	248,206	240,199	248,208	2,947,754
INTEREST ON PENSION WITHDRAWAI	40.04	AD 073E	42 406	36.00 + 4							1	•	0
AUSC CHARGES OF DEPUTIONS	1 750	250	CO. 175	0,0,14	200,	41,/11	41,5/9	41,447	41,314	41,180	41,047	40,912	499,715
SURTOTAL - OTHER EXPENSES	Car are	OC)'I	06/1	06/1	26/	1.750	1,750	1,750	1,750	1,750	1,750	1,750	21,000
	201,010	*C02,502	* IA 'DOO	ZOU,UUG	70/1/97	2/9,/44	287,488	287,356	287,263	291,136	282,996	290,868	3,468,469
TOTAL COST INCLUDING OTHER EXPENSES	3,497,898	3,404,501	3,646,654	3,838,470	4,096,500	3,913,446	4,076,420	4,188,920	3,905,457	3,830,767	3,660,209	4,567,125	46,626,387
SUMMARY OF REALLOCATED COSTS	Approximate an extra extra cap may be about a proximate and the second cape of the second												
PENSIONS & RELIEF	735,695	665,507	729,673	752,520	900,183	804.472	863.424	953.106	R17 423	908 149	707 C3B	040 490	0.0000
OPERATING RENTS	42,170	41,570	39,676	114,250	44,235	42,335	95,835	74.235	42.335	49 835	41 850	44.750	010,000,0
PAYROLL TAXES	111,936	100,439	95,558	119,857	174,849	148,614	159,744	194,570	149,152	171.997	\$25 B15	130 626	1 602 167
INTEREST ON BONDS	0	0	0	0	0	0	0	0	0	c	0		0,550,150
INSURANCE	174,940	174,940	174,940	174,940	174,940	174,940	175,040	175,040	175.040	175 040	175 040	175 040	2 000 880
DEPRECIATION	778,322	777,985	777,985	835,382	835,382	825,016	822,337	818,565	818,565	817.465	817.464	817.464	9 741 932
TOTAL HEALL COATED	1,843,063	1,760,441	1.817.826	1,996,949	2,129,589	1,995,377	2,118,380	2,215,516	2,002,515	2,122,486	2,022,196	2,017,019	24,009,357
TOTAL ADMINISTRATION UNALLOCATED	1,654,835	1,644,060	1,828,828	1,841,521	1,956,911	1,918,069	1,960,040	1,973,404	1,902,942	1,708,301	1,638,013	2,550,106	22,567,030
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ENSES ENSES ENIOCATED  COATION	11										THE REAL PROPERTY.		
ENSES ALLOCATED OCATION EVARD	6,150	6,412,059	8,108,415	8,205,105	9,350,717	6,481,105	6,600,348	8,650,095	8,579,139	8,634,119	7,650,608	8,005,971	97,839,879
EALLOCATED  OCATION  EYARD		289,694	288.014	260,008	287,752	279,744	287.488	287,356	287,263	291,136	282,996	290.868	3.468.469
OCATION EYARD	7,478,348 6.	6,701,753	8,396,429	8,485,113	9,638,469	8,760,849	8,867,836	B,937,451	8,866,402	8,925,255	7,933,604	8,296,839	101,308,346
EYARD													
	666,701	776,601	460,409	552,580	571,686	550,677	557,828	551.364	401.818	107.952	601 533	628 DR7	S 432 837
	538,623	494,001	517,787	557,718	664,046	511,528	543,008	546,330	536,654	552,860	547.304	250.764	6 260 623
	37,834	35,554	62,520	220,995	350,237	332,215	331,696	350,536	333,521	282.552	33,532	40,224	2,411,416
	96,324	28,734	45,894	182,262	236,291	221,626	147,037	150,607	642,844	627,491	218,797	54,172	2,652,279
	5,692	474,636	778,891	811,768	534,359	475,858	468,405	479,698	518,012	595,052	623,355	542,356	6,836,082
		542 047	281,465	42,180	664,362	441,244	189.019	316,124	321,654	254,694	176,404	329,061	3,594,068
	1	228 802	242 000	000,000	300,000	435,656	512,234	517,065	534,757	891,146	250,968	382,403	6,559,588
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	1	308,200	606 355	300 034	286 920	362,337	407,200	641,275	536,972	676,774	704,573	682,762	8,346,065
WOODS HOLE TERMINAL 341.		304.761	318 465	338 976	400 136	266 520	200,000	400,003	350,314	408,626	346,159	343,723	4,441,431
MINAL	-	216,738	243,463	266,001	273,188	276.445	266.356	268 275	116,100	271 275	345,832	202,147	4,235,589
	68,633	84,713	89,913	070,99	249,026	204,105	207,052	209,791	184.841	171.088	108.079	87.637	1 783 9dB
WAL.		194,509	174,778	311,417	218,918	207,908	217,636	215,825	199,701	187,145	181.206	188.415	2.509.802
		304,884	388,480	396,575	420,038	369,768	406,162	424,641	370,214	366,631	370,861	342.408	4.484.606
NEW BEUTOND LERMINAL	0	0	0	0	0	o	0	0	0	0	0	0	0
		185,908	214,186	174,999	117,771	184,738	251,642	201,677	187,288	174,897	194,742	171,347	2,307,325
	-	248,012	252,907	333,327	438,589	393,997	504,749	498,953	383,989	311,194	287,238	270,498	4,174,674
TON DISCAN	69,122	65,114	66,168	79.754	109,522	135,533	125,146	143,932	115,120	107,888	89,998	89,038	1,196,335
U IDEAN	13,710	23,323	106,169	127,475	134,953	135,206	142,780	137,267	135,291	115,928	102,835	108,927	1,459,876
	1	270.790	278 967	274 200	278 600	13,944	/91,CT	14,935	15,123	15,239	14,259	14,739	174,641
ADMINISTRATION 1,654,835			1,628,828	1,841,521	1,966,911	1,916,069	1,960,040	1,973,404	1,902,942	1,708,301	1,638,013	2,550,106	22 587 020
TOTAL ALLOCATED COST 7,478,348		6,701,753	8,396,429	8,485,113	9.638.469	8,760,849	8,887,836	8,937,451	8.866.402	8,925,255	7.933,604	6,296,839	101,308,348
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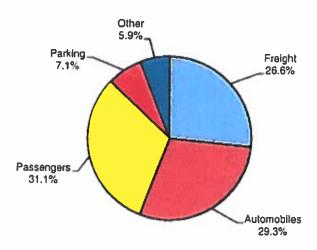
		2019	2020	i   	2021		2022		2023
Net Operating Income (2016 Proposed Operating Budget)	69	7,204,757	\$ 7.2	7.204,757 \$	7,204,757	s	7,204,757	49	7,204,757
Projected Increase in Operating Expenses 2019 - 2023*									
Payroll and related labor costs © 2.75% increase per year (2012 Actual - 2017 Estimate = $3.70\%/y$ )		976,323	1,003,	976,323 1,003,171.88	976,323 1,003,172 1,030,759		976,323 1,003,172 1,030,759 1,059,105		976,323 1,003,172 1,030,759 1,059,105 1,088,230
Depreciation expenses  Existing depreciation scheduled reductions  Mv Martha's Vineyard Mid-Life, General Office, Woods Hote Terminal Reconstruction, misc Woods Hole Terminal Reconstruction Phase I, misc Woods Hole Terminal Reconstruction Phase II, misc Woods Hole Terminal Reconstruction Phase III, misc Woods Hole Terminal Reconstruction Phase III, misc Woods Hole Terminal Reconstruction Phase IV, misc		(726.092) 796.498	E. 8	(1,105,023) 796,498 660,876	(1,297,981) 796,498 660,876 768,576		(1,603,863) 796,498 660,876 768,576 548,520		(2,043,597) 796,498 660,876 768,576 548,520 486,829
Vessel Fuel Oil Expense © 5.0% incresse per year (2012 Actual - 2017 Estimate = -8.65%/yr)		332,560	H H	332,560	332,580 349,188 366,648		332,560 349,188 366,648 384,980		332,560 349,188 366,648 384,980 404,229
Interest on bonds and other obligations		(311,200)	6	(636,538)	(982,075)		(1,215,500)		(1,460,300)
Other operating expenses @ 2% increase per year (2012 Actual - 2017 Estimate = 6.86%/yr) (Core CPI which excludes food & energy 2012 - 2017 = 1.86%/yr)		499,326	A 70	499,326 509,312	499,326 509,312 519,498		499,326 509,312 519,498 529,888		499,326 509,312 519,498 529,888 540,486
Total Projected Increase in Operaling Expenses		1,567,415	3.36	3,385,694	5,532,680		7,515,866		9,351,105
Projected Net Operating Income (Loss) Without Rate Increases		5,637,342	3,81	3,819,063	1,672,077		(311,109)		(2,146,348)
Hate Increases Needed to Maintain Current Operating Margin** 1.50% 2020 1.70% 2021 2.00% 2022 1.90% 2023 1.90%		1,567,415	1,81	1,567,415	1,567,415 1,818,279 2,146,986		1,567,415 1,818,279 2,146,986 1,983,186		1,567,415 1,818,279 2,146,986 1,983,186 1,835,239
Projected Net Operating Income With Rate Increases	S	7,204,757 \$		7,204,757 \$	7,204,757	S	7.204,757	. w	7,204,757

Based on 2018 lavel of service (i.e. number of vessels, trips, etc.)
 Assumes no traffic volume increases over 2017 levels.

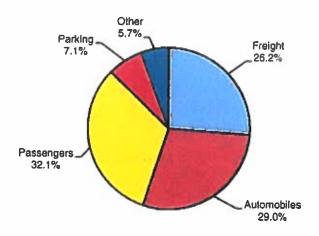
2018 Proposed Operating Budget Revenues



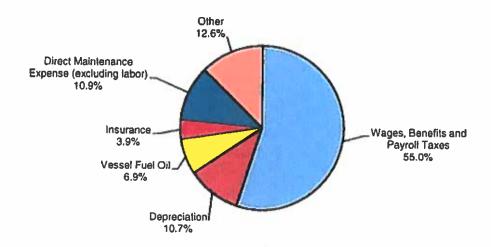
2017 Estimated Operating Revenues



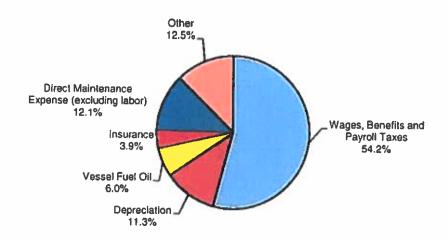
2016 Actual Operating Revenues



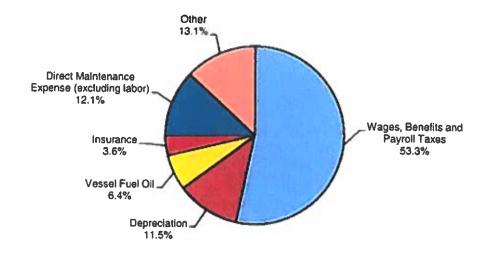
## 2018 Proposed Operating Budget Expenses



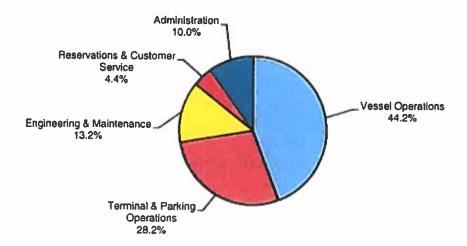
## 2017 Estimated Operating Expenses



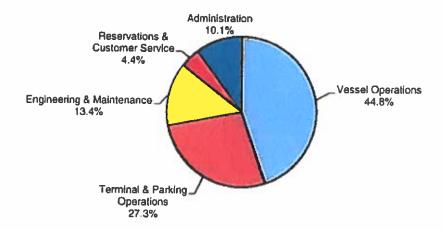
2016 Actual Operating Expenses



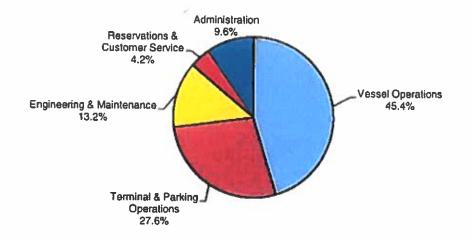
## 2018 Proposed Operating Budget Payroll

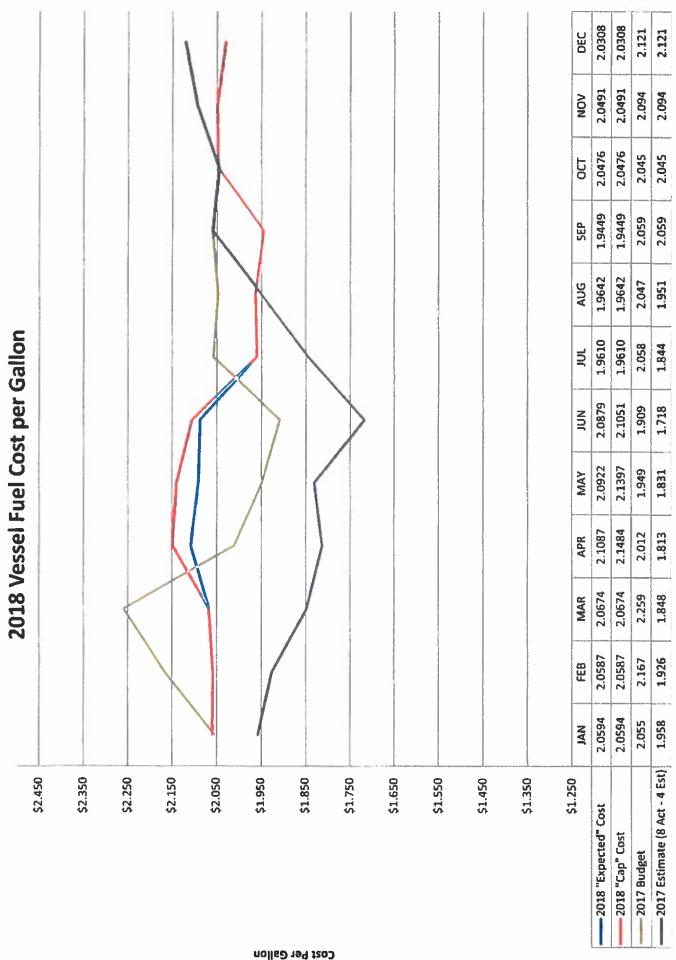


## 2017 Estimated Payroll Expenses



2016 Actual Payroll Expenses





ö Sept Aug July June May \$15,000,000 20 (\$2,500,000) (\$10,000,000) \$12,500,000 \$10,000,000 \$7,500,000 (\$5,000,000) (\$7,500,000) (\$12,500,000) (\$15,000,000) \$5,000,000 \$2,500,000

2018 Budgeted Net Income From Operations by Month and Cumulative Net Income From Operations